

COMMENTARY

A need to “veto” the “vett” in cybervetting to prevent DEI efforts from DIEing

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We read the Wilcox et al. (2022) focal article about cybervetting with a good deal of interest and attention. Although we certainly appreciate the nuanced take on cybervetting portrayed in the focal article, we would like to add a more forceful perspective on the use of cybervetting in this commentary piece. We believe that our commentary adds to the Wilcox et al. article’s central discussion of the negative effects of cybervetting on job candidates, especially related to diverse groups. Our perspective on that matter is essentially that cybervetting is in practice often a highly subjective and potentially discriminatory practice. Specifically, it can serve to impede important diversity, equity, and inclusion (i.e., DEI) recruitment and selection initiatives, with existing research suggesting that diverse candidates are negatively affected by the use of social media data in selection (Van Iddekinge et al., 2016; Zhang et al., 2020). Cybervetting screens out people who differ from current employees, potentially on non-job-related characteristics. We suggest that organizations instead focus on other more cogent and unbiased methods of assessing person–job and person–organization fits, and actual job qualifications.

Screening out wrong people for wrong reasons

At the very outset, we contend that cybervetting needs to be (cyber)vetoed, as it often forces individuals to comply with imaginary protocols of appropriate behavior. For instance, consider the case of a person attending a party, where he or she imbibes an alcoholic beverage of some sort. A cybervetter who sees a picture of that party will end up harboring negative perceptions of that individual or an artificial intelligence algorithm (AI) might screen them out for it. As Wilcox et al. (2022) and Zhang et al. (2020) note, online content featuring alcohol use is often considered in a negative way by the cybervetter. However, if one looks at it objectively, unless the job candidate is being recruited for a position in an organization devoted to the temperance movement, how is he or she imbibing alcoholic beverages even pertinent to the hiring process for those who are legally able to drink? The negativity obviously bleeds in from the hidden biases of the cybervetter. The trouble with cybervetting is that there is no good solution for vetting the cybervetter’s personal implicit and explicit biases.

Artificial intelligence replicates societal biases

AI-based cybervetting, like all AI, is infused with the prejudice of its creator or society, and such societal biases are built into the data and information used by the AI (Landers & Behrend, 2022; Noble, 2018). Thus, although AI might seem like a “solution” to this potential bias it may instead reinforce such biases, just with the veneer of being objective because technology is erroneously seen as bias free. Although organizational policies related to cybervetting can be drafted that

would try to minimize the bias (Black et al., 2014; Schmidt & O'Connor, 2016), few organizations currently implement such policies for their cybervetting processes and even fewer consider DEI-related concerns in the process. To expect this will change soon is unrealistic from a practical perspective.

Solving a “problem” that leads to more problems

An oft-stated position on why cybervetting is required is that it is linked with risk management and risk mitigation and that hiring managers should do so in order to guard their companies' reputations by ensuring no embarrassment befalls them. That may well be in theory a good reason; however, it belies the fact that employment in the United States is at will in all 50 states but one (Montana), with limited areas of legal or contractual protections requiring termination for cause (National Conference of State Legislatures, 2008). Thus, in general, employees can be fired for any reason at any time that the employer chooses. For example, people have been fired for espousing and expressing their political beliefs or for wearing a “wrong” colored tie. So, if it does turn out that a hired employee is actually a bad fit or they perform poorly, the process of firing the individual is not an arduous task. This is also based on actual job behavior rather than subjective impression of online content. Why bother with cybervetting, after all, when in the case of a bad or poorly fitting hire, the firing process isn't that difficult to exercise?

The ability to engage in cybervetting is even more difficult when we consider that the practice is legally required to get the consent of candidates within the European Union due to their General Data Protection Regulation (CVCheck, 2019). Global companies that are legally compliant need to contend with different legal frameworks on the process and the potential for U.S.-based companies to violate existing legal protections for candidates in other countries. Requiring European Union citizens to consent as part of a hiring process could potentially lead to systematic screening out of people who don't consent and, if they are kept in the process, trying to examine candidates for whom very different content is available based on whether they opted in or not.

Vetting out those who are different, not those who are unqualified

Several studies have focused on how individuals perceived as “different” tend to not advance in the hiring process (Gaddis, 2015; Jarman et al., 2019; Mishel, 2016). This is due to the stereotypes and beliefs of the individuals who are undertaking the hiring process. Cybervetting aggravates these phenomena—after all, as we mentioned earlier, there is usually no clear or formalized process for cybervetting. What prevents a cybervetter from rejecting a candidate due to their membership in a marginalized category, whether the decision is made consciously or unconsciously (“they don't seem like a good fit here”)? For instance, some individuals may harbor negative attitudes toward members from the LGBTQ community. If such job applicants are open about their gender or sexual identities on social media, nothing prevents biased cybervetters from quietly discarding those individuals' applications from consideration or their bias unconsciously leading to removal. If that transpires, company initiatives to increase representation from marginalized populations will never succeed and organizations can become liable to discrimination lawsuits.

Similarly, savvy job seekers know how to manage their online presence in a way that hiring agents' engaging in cybervetting end up believing that those savvy individuals are better fits for the jobs, whether that fit is accurate or not. Research suggests that people can successfully influence evaluators with such tactics (Myers et al., 2021; Schroeder & Cavanaugh, 2018). This creates the possibility that inauthentic individuals end up with the positions just because the cybervetters believed they were authentic or organization AI is gamed by content to see them as such. Yet again, individuals from marginalized and from first-generation college backgrounds

will perhaps not have the knowledge to maintain that level of sophistry while managing their online identities.

Wilcox et al's (2022) point about a bias toward homogenization of the workforce signals how cybervetting is detrimental to DEI initiatives. If the hiring agent or the organization engages in cybervetting, chances are good that the prospects of job seekers' who don't fit into the homogeneous majority in the workplace will be dismal.

Foregoing cybervetting entirely

Wilcox et al. (2022) have provided good considerations for various stakeholders related to cybervetting; however, we simply do not think cybervetting is useful enough for the risks it entails related to DEI. The "red cup" and "Halloween" examples that they allude to are synonymous with cybervetting itself—the process is disposed to so many stereotypes and biases. On the surface of it, cybervetting may sound like a great tool for ensuring good person–job fit; however, it's pretty much a wolf in a sheep's clothing. All it does is ensure that some job candidates end up faking their online selves in order to comply with what the hiring agents apparently seem to want, whereas those less impression-management savvy get screened out. Do hiring agents really want individuals who are adept at impression management over authentic individuals?

Another factor to consider is that older generations are starting to retire from the workplace and a younger generation is coming in. The younger generation has shown a marked hostility toward the broad concept of cybervetting (e.g., Drouin et al., 2015), suggesting negative applicant reactions. Cybervetting practices may repel quality applicants from applying to an organization. We believe that instead of developing formal cybervetting practices and policies, a much more elegant and simple solution is to not use cybervetting altogether in organizations because it does not help in its current state.

By prohibiting cybervetting altogether as company policy, organizations and hiring agents will necessarily have to come up with better justifications as to why they're rejecting candidates. In such cases, implicit biases will have one less avenue to have an outsized effect on job seeker outcomes. And, perhaps, organizational efforts to improve their DEI initiatives will be a lot more fruitful.

To summarize the central point of our commentary, we have suggested that cybervetting is not currently a valuable selection tool, as it causes significant issues for DEI-related concerns. DEI initiatives will continue to suffer if cybervetting continues to flourish or if it becomes institutionalized formally. We encourage more research on the negative consequences of cybervetting to better understand its effects and whether there are some types of cybervetting that may not have negative consequences related to DEI. As it is, in these COVID times, the "Great Resignation" prevails. By continuing to engage in cybervetting, companies will simply make their recruiting efforts even more ineffective while working against their own DEI goals.

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