

# Economic Interdependence and Third-Party International Interactions: A 30-Country Third-Party Bloc Case Study

**YUAN-CHING CHANG**

*Department of Economics, Chinese Culture University, Hwa Kang, Yang Ming Shan, Taipei 111, Taiwan (ROC)*  
ycchang@faculty.pccu.edu.tw

## **Abstract**

The trade–conflict model claims that one state, *designated ‘actor’*, is deterred from initiating conflict against a trading partner, *designated ‘target’*, for fear of losing the welfare gains associated with trade. This paper extends the trade–conflict model to garner implications concerning trade and conflict interactions where third-party blocs are involved. The theoretical propositions supported by proofs are: (1) if the actor increases trade with a third-party who is a friend of the target, then the actor will decrease conflict toward the target; (2) if the actor increases trade with a third-party who is a rival of the target, then the actor will increase conflict toward the target. A 30-country sample from the Conflict and Peace Data Bank (COPDAB) is used and divided into three blocs, namely a Western bloc, a Middle Eastern bloc, and an Eastern bloc. The empirical analysis supports the hypotheses. A similar relationship is also discussed and tested for situations in which conflict increases or decreases between the actor and third-party bloc. In addition, the evidence shows that Western bloc countries play a central role in world political and economic relationships.

## **1. Introduction**

There is no doubt that the world has changed a great deal over the past few decades. Technological progress, the development of the internet, and growing interdependence have complicated the relationships between nations. Especially, the interdependencies that include the mixed interactions among actors’ cultures, economies, and military forces confuse the international scene.<sup>1</sup> As such, the international system reinforces the mechanism of peaceful settlement of actors’ disputes through obligatory third-party

<sup>1</sup> For example, see Keohane and Nye (1989), de Wilde (1991).

intervention. In an interdependent system, violent conflict anywhere threatens the very stability of the system, and thus effective diplomatic processes are required to prevent the outbreak of widespread violence and chaos within the global system. Once a conflict arises, international negotiation is the primary method by which social actors settle their disputes.<sup>2</sup>

There has been a surge of interest in analyzing the role of third party in international interactions. Countries can employ the assistance of some third party to help them resolve their conflicts. Third parties can play a variety of roles in an ongoing dispute (Young, 1967; Mitchell, 1988). The third party actively participates in the settlement process, but only offers suggestions for a possible solution. Mediation basically is a variant of negotiation (Touval, 1982). As pointed out by Princen (1992: 221): ‘much of what mediators do can be viewed as helping the parties overcome the difficulties of negotiating a voluntary agreement.’<sup>3</sup> However, sometimes third parties have variable motives for mediating a dispute. They probably become principals in a triangular bargaining process where they work toward an outcome favorable to their own national objectives, regardless of the grievances voiced by actors.<sup>4</sup> However, Werner (2000) also developed a modified model and suggested that the attacker’s ability to choose the stakes of war can weaken the third-party defender’s ability to deter an attack. Hopmann (1996: 12) further presented some criteria regarding who should be selected as a third party and five major kinds of roles that mediators can play in international negotiations. The focus on an obligatory role for a third party in dispute settlement enables an assessment on the basis of empirical observation of the degree to which states are willing to accept the international legal system or rule as the basis for their behavior (e.g., Huth and Russett 1988; Bercovitch and Langley 1993; Raymond 1994; Dixon 1996; Smith 1996; Bercovitch and Schneider 2000; Jackson 2000). For example, Dixon (1996) proposed seven forms of third-party techniques of conflict management in relation to the de-escalation of disputes and their peaceful settlement. Smith (1996) further referred to the idea of alliance reliability and concluded that nations with unreliable allies are more likely to surrender if attacked than are nations with reliable allies. Jackson (2000) provided empirical evidence to examine some important factors that affect negotiation outcomes.<sup>5</sup> The acceptance of third-party dispute settlement procedures, and their

<sup>2</sup> There are three modes for conflict resolution: (i) unilateral, (ii) bilateral, (iii) third-party assistance and three categories of mediators: (i) individuals, (ii) states, (iii) governmental or nongovernmental institutions and organizations (e.g., the UN, GATT/WTO, IMF). For the details, see Bercovitch and Houston (1996) and Bercovitch and Schneider (2000). There are also three mediation styles on international crises: (1) facilitation, (2) formulation and (3) manipulation (Beardsley et al. 2006).

<sup>3</sup> Similarly, Hopmann (1996: 232) has noted: ‘The role of the mediator, then, is to facilitate mutual and simultaneous flexibility. The mediator may begin by attempting to clarify the fundamental interests of the two parties as well as their limits to acceptable agreement.’

<sup>4</sup> For variable topics, see Kressel and Pruitt (1989), Merrills (1991), Kaufman and Duncan (1992), Wall and Lynn (1993), Jones (2000), and Werner (1998, 2000).

<sup>5</sup> For the other studies, see Bercovitch (1991), Bercovitch and Houston (1993, 1996), Bercovitch and Langley (1993).

application in practice, can serve as a more or less unbiased proxy for the extent to which states are prepared to subject themselves to the rule of international law.

Some substantial literatures examine the likelihood of third parties joining in wars (e.g., Altfield and Bueno de Mesquita 1979; Holsti *et al.* 1973; Sabrosky 1980; Singer and Small 1966a, b; Siverson and King 1979, 1980; Smith 1996). Altfield and Bueno de Mesquita (1979) use an expected utility model to predict that intervention depends on the utility gained from one or the other party winning. If a third-party gains considerable utility from country *i* winning instead of country *j*, then intervention is more likely. Studies incorporating third parties model alliance formation as a function of potential wealth increases through gains from trade (e.g. Altfield 1984; Morrow 1991; Simon and Gartzke 1996). Many alliances contain both large and small countries. Small countries have an incentive to join such an alliance due to the security a large country can offer. Large countries may not gain substantial security from allying with a small country, but may gain a market for the export of goods. These export markets provide large countries with gains from trade and increased wealth. Gowa (1994) has shown that there is a high correlation between alliances and trade partners. In spite of numerous attempts by third parties to analyze international political interactions, these studies obviously neglect the role of economic interdependence in third-party relations.

Over the past decade, the link between bilateral trade and conflict/cooperation has played a central role in political economy literature. Does economic interdependence lead to peace or conflict between states? If countries' economic ties were to be altered by certain factors, how would the international relations be affected? When a third-party enters an economic or political relationship characterized by interdependence, is it constrained in its conflict behavior or is it adding one more source of discord? Nonetheless, the virtues and vices of foreign trade in relation to international interactions have been debated.<sup>6</sup> Recently, various empirical studies have attempted to resolve these debates by analyzing the effects of trade flows on conflict. These studies, however, have largely ignored the trade and conflict interactions in which a third party is involved.<sup>7</sup> In this research we present some of the quantitative results with regard to international interactions pertaining to the links between trade, conflict, and third-party blocs.

One view that has gained considerable popularity is the liberal view that claims that trade reduces conflict between countries (e.g., Polachek 1978, 1980, 1997; Blainey 1988; Neff 1990; Domke 1988; Mansfield 1994; Oneal *et al.* 1996; Reuveny and Kang

<sup>6</sup> Detailed discussions and reviews are provided in Barbieri (1996), Reuveny and Kang (1998), Schneider *et al.* (2003) and Mansfield and Pollins (2003).

<sup>7</sup> Maoz *et al.* (2007) combine the ideas from the realist and the liberal paradigms to explain the causes and consequences of relational imbalances for international conflict and cooperations. 'Realist' factors such as the presence of strategic rivalry, opportunism and exploitative tendencies, capability parity, and contiguity increase the likelihood of relational imbalances. On the other hand, factors consistent with the liberal paradigm, such as joint democracy, economic interdependence, shared IGO membership, tend to reduce relational imbalances. In the main Maoz' paper discusses the political factors, except the economic factor of joint trade.

1996; Russett *et al.* 1998; Dorussen 1999; Oneal and Russett 1999; Polachek *et al.* 1999; Hegre 2000; Gartzke *et al.* 2001; Russett and Oneal 2001).<sup>8</sup> Recently, the trade–conflict literature has been extended to examine other questions. For example, as is well known, democracies fight each other less than non-democracies.<sup>9</sup> This topic can also be extended to discuss the third-party relationship. Dixon (1993) indicated that democratically governed countries are more likely than others to resolve their disputes with the assistance of third parties. Raymond (1994) provided evidence that the presence of joint democracy in war-prone dyads has a strong positive effect on the probability of referring interstate disputes to binding third-party settlement, even when controlling for alliance bonds and geographic proximity. A related trade–conflict model is the multi-country model of Dorussen (1999). He claimed that trade reduces the incentives for conflict, and this pacifying effect of trade would diminish rapidly with a larger number of countries. However, Hegre (2002), according to both of his indicators, concludes that trade reduces conflict more the more states there are in the system, that is the effect of trade increases with a larger number of countries (Dorussen 2002). Thereafter, Kang and Reuveny (2001) employ a multi-country, simultaneous framework, using the United States–Soviet Union–(West) Germany triangle as an example. Their empirical analysis demonstrates that trade and conflict are significantly inter-related, with positive reciprocity and inertia. Their purpose is mainly to emphasize that the dyadic flows in both trade and conflict strongly affect other dyads. A model of interacting trade and conflict would be better than two separate hypothetical models, one with trade alone and the other with conflict alone. However, they did not specify the actual mechanisms of interaction between trade and conflict among dyads. Few studies that examine the trade–conflict relationship also address international third-party interactions. Polachek *et al.* (1999) had extended the trade–conflict model by incorporating foreign aid, tariff, contiguity, and country size, while treating terms of trade as given variables. Their brief results generally support the developed hypotheses, but many empirical questions were left unanswered. In their paper, only the relationship between the third party and the terms of trade is discussed.<sup>10</sup> This research will extend the trade–conflict model of Polachek (1978) that treats trade as an independent variable, in order to focus on the

<sup>8</sup> Pioneering study in trade–conflict literature is conducted by Solomon Polachek (1978, 1980), see Mansfield and Pollins (2001) and Dorussen (2006). For a discussion on the trade–conflict model, see Barbieri and Schneider (1999). On the question of whether trade causes conflict or conflict causes trade, see Reuveny and Kang (1996) for a thorough discussion. They, however, find evidence of trade limiting conflict and conflict limiting trade. For no pacifying effect of economic interdependence, see Barbieri (2002), Keshk *et al.* (2004), Goenner (2004) and Kim and Rousseau (2005).

<sup>9</sup> For example, see Chan (1984), Maoz and Abdolali (1989), Bremer (1993), Maoz and Russett (1993), Oneal, Oneal, Maoz, and Russett (1996) and Polachek (1997). Recently, Russett and Oneal (2001) found evidence that three legs – democracy, extensive economic interdependence, and shared membership in supranational institutions – all reduce the probability of antagonism.

<sup>10</sup> Since the data regarding the terms of trade are difficult to obtain, the empirical tests regarding third-party relationships are also left unresolved.

third-party bloc conflict associated with trade. In addition to deriving the theoretical hypotheses, the empirical results will be investigated.

The paper is structured as follows. This section introduced some basic concepts and briefly reviewed the literature. Section 2 presents the basic trade–conflict model of Polachek (1978) that is extended to derive third-party interactions. Section 3 discusses the sources of data. Section 4 provides methodology and empirical results and Section 5 concludes.

## 2. The theoretical model

A world system encompasses numerous countries, many trading with each other because the virtues of trade make each country better off economically. What results is a system of inter-country interdependencies, which if based on free market principles including free trade and the full mobility of resources, would result in maximal global output. Any country breaking off such a trade relation would decrease its own long-run economic well-being, as well as perhaps the well-being of its trading partners and of other countries (Anderton and Carter 2001). As such, renegeing on a trade relationship is costly from a private as well as a global perspective.

### *The trade–conflict analytics*

To see how these potential welfare losses lead to greater cooperation and less conflict, more structure needs to be introduced. First, an actor country's social welfare function is defined as  $W(C, Z)$ . The variable  $C$  is total domestic consumption, which is defined as

$$C = Q - \sum_{i=1}^n x_i + \sum_{i=1}^n m_i \quad (1)$$

where  $Q$  is domestic production of a representative commodity, the  $x_i$  are the exports of a representative commodity to country  $i$ , and the  $m_i$  are the imports of a representative commodity from country  $i$ .<sup>11</sup> By including  $C$ , as defined, our approach is consistent with the economic theory paradigms that describe how countries maximize their collective well-being.  $Z = (z_1, z_2, \dots, z_n)$  represents a militarized and political interstate conflict vector where each  $z_i$  stands for conflict toward a particular country  $i$ . If  $z_i$  is greater than zero, this implies that there is more conflict than cooperation, while  $z_i$  that is less than zero implies that there is more cooperation than conflict. Realist theories that emphasize the importance of national security motive include the political relations variable  $Z$  (Keohane and Nye 1989). Typically

$$\frac{\partial W}{\partial C} = W_c > 0 \quad (2)$$

<sup>11</sup> We can have  $m$  commodities as in Polachek (1980) and even time  $t$  subscripts.

denotes increased welfare achieved through increased domestic consumption. Similarly

$$\frac{\partial W}{\partial Z} = W_z \quad (3)$$

defines welfare associated with conflict.  $W_z$  can be positive if an actor gains satisfaction when behaving in a conflictual manner toward another country.

In the beginning, countries face a trade pattern based on expected or existing international relations (i.e., relations based on conflict or cooperation). There are a variety of methods through which conflict may influence trade, including tariffs, quotas, embargoes, or other trade prohibitions. For simplicity, we view conflict as making trade more costly by affecting import and export prices. That is, conflict is assumed to affect the terms of trade. If a target country responds to an actor's conflict by decreasing the price it will pay for the actor's exports, then conflict (on the part of an actor) raises the costs of trade. This implies decreased trade and a loss of the usual 'gains from trade'. Similarly gains from trade are lost if a conflictual actor has to pay higher prices for imports from a target recipient of its conflict. This means that the export price  $p_{x_i}$  and the import price  $p_{m_i}$  are a function of conflict such that  $p'_{x_i}(z_i) < 0$ ,  $p''_{x_i}(z_i) < 0$  and  $p'_{m_i}(z_i) > 0$ ,  $p''_{m_i}(z_i) > 0$ .<sup>12</sup> Thus, the implicit price of being hostile is the diminution of welfare associated with potential trade losses.

Under this trade–conflict relationship, the actor country will choose an optimal level of conflict toward the  $i$ th target country ( $z_i$ ) to maximize the social welfare function with positive but diminishing marginal utility of consumption and marginal utility of conflict; such that  $W_c > 0$ ,  $W_{cc} < 0$ ,  $W_z > 0$ ,  $W_{zz} < 0$ , and  $W_{z_i z_j} = W_{z_j z_i}$ .<sup>13</sup> For simplicity we assume that the social welfare function is separable in  $C$  and  $Z$  (i.e.,  $W_{zc} = 0$ ), implying that the consumption of conflict and the consumption of other commodities are independent. Materialistic goals clearly imply that greater consumption yields higher welfare levels. The first derivative  $W_{z_i}$  is the innate marginal benefit of additional conflict toward another country, namely the benefit (if it exists) of hatred.<sup>14</sup> The second partial derivative  $W_{z_i z_j}$  depicts how this hatred is affected by increased conflict toward a third party. For example,  $W_{z_i z_j} > 0$  implies that actor conflict vented toward country  $j$  reinforces the benefits of an actor's conflict toward country  $i$ . Thus if rival target countries  $i$  and  $j$  are friends with each other but rivals of the actor, conflict with one reinforces conflict with another. This relationship is consistent with the maxim 'a

<sup>12</sup> These assumptions are from the original trade–conflict model, which claimed that what is involved in such socio-economic applications is broadly redefining price so as to encompass implicit opportunity costs associated with consumption (Polachek 1978, 1980).

<sup>13</sup> That is, the actor chooses the optimal conflict given the trade–conflict hyperplane.

<sup>14</sup> In international relations, it might be argued that if nations feel forced to choose conflict as the 'least undesirable' course of action available to them, there should always be some positive marginal benefit attached to this choice. One could further simplify by assuming that there is no direct welfare gain from conflict, i.e.,  $W_z = 0$ . However, because we will define allies in terms of cross-effects ( $W_{zz}$ ), we allow for  $W$  to be a function of  $Z$  (Polachek *et al.* 1999). For the possibility that  $W_z < 0$ , see Polachek (1978, 1980).

friend of a rival is a rival'. Alternatively, cooperation with one reinforces cooperation with another or 'a friend of a friend is a friend'. On the other hand,  $W_{z_i z_j} < 0$  implies the opposite, namely that increases in conflict with one country decreases the satisfaction of conflict with the other. This negative partial derivative is consistent with 'a rival of a rival is a friend'. Alternatively, one can interpret this negative sign to imply that cooperation with another country (e.g. country 1) decreases the satisfaction of cooperation with a second country (country 2) or 'a rival of a friend is a rival'.

Given this structure, the actor's domestic welfare is as high as possible when it chooses an optimal level of conflict  $Z$  to maximize  $W(C, Z)$  subject to the balance of payments constraint,  $\sum_{i=1}^n p_{x_i} x_i - \sum_{i=1}^n p_{m_i} m_i = 0$ .<sup>15</sup> That is, if the actor only considers the purely direct effect of trade gains on conflict, it faces the following maximization problem<sup>16</sup>

$$\text{Max } L = W\left(Q + \sum_{i=1}^n m_i - \sum_{i=1}^n x_i, Z\right) + \lambda \left(\sum_{i=1}^n p_{x_i} x_i - \sum_{i=1}^n p_{m_i} m_i\right) \tag{4}$$

First-order conditions imply, for  $i = 1$  to  $n$

$$W_{z_i} + \lambda(x_i p'_{x_i} - m_i p'_{m_i}) = 0. \tag{5}$$

The FOCs simply state that, at the margin, an actor country chooses an amount of conflict with country  $i$  so as to equate the conflict's marginal costs ( $m_i p'_{m_i} - x_i p'_{x_i}$ ) and marginal benefits ( $W_{z_i} / \lambda$ ).<sup>17</sup> For simplicity, we can assume that an actor interacts with only two possible targets. In this simple two-country case, the comparative statics shows (see Appendix)

$$\frac{\partial z_1}{\partial x_1} < 0 \quad \text{and} \quad \frac{\partial z_1}{\partial m_1} < 0. \tag{6}$$

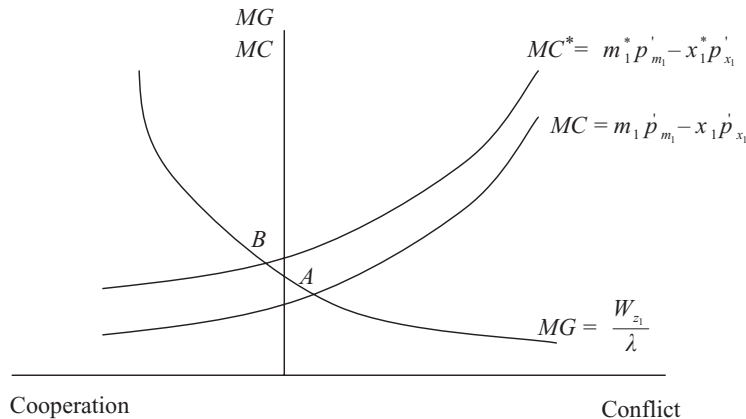
Thus the actor's conflict towards the target falls as exports from the actor to the target and/or imports from the target to the actor increase. This is the neoliberals' so-called result that trade reduces conflict.

The above optimality conditions can be illustrated graphically for the first target in Figure 1. A similar depiction is given in Polachek (1978, 1980). The *MC* curve depicts the marginal cost of conflict. It is upward sloping since the second derivative of the balance of payments constraint is positive, which indicates that higher levels of conflict result in higher costs. The *MG* curve depicts the marginal welfare gains from conflict.

<sup>15</sup> Even if it is not a balance of payments (some constant), the derived results will not change (Polachek 1978). According to the principle of comparative advantage, some gains from trade will always exist, whenever an actor country trades with the target countries (Polachek 1980).

<sup>16</sup> The indirect effect of trade gains may be due to transportation costs, foreign aid, tariffs, ... etc.; see Polachek *et al.* (1999).

<sup>17</sup> We assume the marginal welfare gain from trade  $\lambda$  is positive and constant across time and countries. While questionable, this assumption is necessary to reach the conclusions from the model.



**Figure 1** How increased trade decreases conflict.

The optimal amount of conflict toward the  $i$ th target country is where the  $MG$  and  $MC$  curves intersect at point  $A$ .

One can apply Figure 1 to illustrate how trade affects conflict. Greater levels of trade imply either greater exports  $x_i$ , greater imports  $m_i$  or both. Import and export values are contained in the marginal cost function. Since  $p'_{m_i}$  is positive, greater import levels imply a larger  $m_i$  and a higher  $MC$  curve. In turn, this higher  $MC$  curve implies less conflict and more cooperation since the  $MC^*$  curve now intersects the  $MG$  curve further to the left at point  $B$ . Similarly, since  $p'_{x_i}$  is negative, greater  $x_i$  values also imply a higher  $MC$  curve and hence lower levels of conflict. Next we consider how trade with one country may influence conflict with another country.

### *Third-party trade and international interactions*

By expressing conflict vented toward the various countries separately (i.e., by considering  $W(\cdot, Z(z_1, z_2, \dots, z_n))$ ), one can examine the effect of trade with one country on the conflict with another. As was stated earlier  $W_{z_1 z_2} > 0$  and  $W_{z_1 z_2} < 0$  have political interpretations. From an actor country's vantage,  $W_{z_1 z_2} > 0$  implies that an actor's conflict vented toward country 1 reinforces the marginal benefits of an actor's conflict toward country 2. Thus if target countries 1 and 2 are friends, a conflict with one reinforces the conflict with the other. We claim that defining  $W_{z_1 z_2} > 0$  to occur when countries 1 and 2 are friends implies that increasing trade with country 1 decreases the conflict with country 2, i.e. trade decreases the conflict with friends of a trading partner. This relationship is consistent with the maxims 'a friend of a rival is a rival' or 'a friend of a friend is a friend'. In other words, if the actor and target 1 become friendlier (increase trade), and countries 1 and 2 are friends, we predict that the actor



and target 2 will become friendlier (conflict decreases). Furthermore,  $W_{z_1, z_2} < 0$  implies that conflict toward country 1 decreases the conflict's marginal benefit toward country 2, which suggests that countries 1 and 2 are rivals. We claim that an increase in trade between an actor and target 1 reduces conflict with target 1, thereby increasing the marginal benefits of conflict with country 2. This is consistent with 'a rival of a friend is a rival' or 'a rival of a rival is a friend', and one can show that increased trade with country 1 actually increases conflict with country 2.

The stated above can be explained by the following comparative statics (see Appendix)

$$\frac{\partial z_2}{\partial x_1} < 0 \quad \text{if} \quad W_{z_1, z_2} > 0 \quad \text{and} \quad \frac{\partial z_2}{\partial m_1} < 0 \quad \text{if} \quad W_{z_1, z_2} < 0. \quad (7)$$

Thus increasing exports to country 1 will decrease conflict with country 2 ( $\frac{\partial z_2}{\partial x_1} < 0$ ), if countries 1 and 2 are friends ( $W_{z_1, z_2} > 0$ ). Increasing exports to country 1 will increase conflict with country 2 ( $\frac{\partial z_2}{\partial x_1} > 0$ ), if countries 1 and 2 are rivals ( $W_{z_1, z_2} < 0$ ). Similar relationships hold for imports. The above clearly states that (1) increasing trade with a third party will decrease conflict with a target, if the third party and the target are friends and (2) increasing trade with a third party will increase conflict with a target, if the third party and the target are rivals.

### 3. The data

Prior research typically uses war data such as the Militarized Interstate Dispute (MID) data set. The MID defines a militarized dispute as an international interaction involving threats, displays, or actual uses of military force; it must be explicit, overt, government sanctioned, and not accidental. Our primary source of data on conflict and cooperation is the Conflict and Peace Data Bank (COPDAB). The COPDAB is an extensive, longitudinal collection of more than 350,000 daily and yearly events reported by dyad.<sup>18</sup> Events are obtained as reported from 72 newspaper and journal resources. These events are coded on the 15-point scale representing different kinds of cooperation and conflict. We concentrate on annual measures of conflict and cooperation for each dyad in a 30-country sample, with data pooled for the years 1958–1967.<sup>19</sup> COPDAB is distinct from the MID data set in at least two ways. First, it contains information on both cooperative and conflictual events. Second, it contains data on both severe and mild forms of conflict and cooperation.

One problem with using this COPDAB data is that it is not up to date. However, although it is a flaw, the sample period is set in a time of antagonistic power blocs aligned with the United States and the Soviet Union. As such, it will provide an enhanced

<sup>18</sup> For a clear understanding of COPDAB, see Azar (1980) and Polachek (1980).

<sup>19</sup> For the 30-country sample, see Polachek (1997: 303, Table 4).

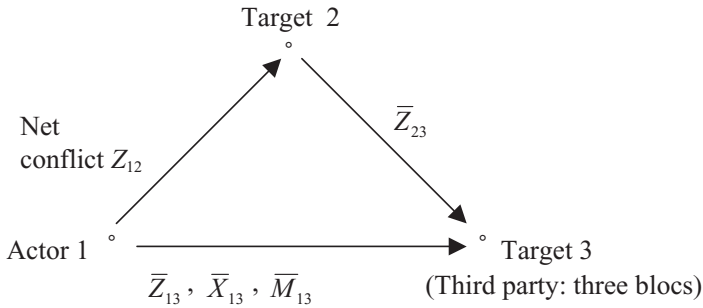
portrayal of friendly and rival relationships among countries and thus strengthen the reliability of the empirical tests. If we include or combine new data sets, the empirical tests will probably have worse results.<sup>20</sup> The other problem with this type of data is that certain countries are more newsworthy than other countries. If newspapers concentrate on certain countries, these countries will have more conflict and cooperation in our data. These types of selectivity issues are reduced by looking at relative conflict, i.e., the frequency of conflict *minus* the frequency of cooperation for a dyad. In this way, under or over reporting is reduced by concentrating not on the absolute frequency of reported events, but instead on the relative amount of conflict. We define net conflict (NETF) as the frequency of conflictual events (those in categories 9 to 15) minus the frequency of cooperative events (those in categories 1 to 7). A positive value implies a net conflict, while a negative value implies a net cooperation. Consistent with Azar (1978), on average, countries cooperate more than they conflict, with the average dyad having 1.62 conflictual events and 2.71 cooperative events each year. This measure is criticized since a dyad with a high degree of interaction (both high conflict and cooperation) might have the same net conflict as a dyad with no interaction. In both cases net conflict is zero despite differences in dyadic interaction.<sup>21</sup> As such, some argue that war data are more appropriate for examining international interactions. However, war data have a similar problem as dyads with a high degree of interaction, and appear the same as dyads that only conflict and do not cooperate.<sup>22</sup>

Import and export data on a country directional basis in US dollars are compiled by Gillespie and Zinnes (n.d.). Sources for these data are found in the International Monetary Fund series of annual volumes under the heading 'Direction of Trade'. Standardized variables are included to hold other factors that may affect both trade and conflict constant. Banks' (1973) Cross-National Times-Series Data Archive is used to select 13 country attributes over each of the years. These attributes are selected primarily because they have the least missing information. In addition, the data on defense expenditures (compiled mostly from the UN Statistical Yearbook by Gillespie and Zinnes) that are used to standardize for general levels of country militancy are included.

<sup>20</sup> That is the empirical tests with an up-to-date event data set that lacks explicit rival and friendly interactions in a triadic relationship will produce a worse outcome. A suggestion by one reviewer is to combine the COPDAB data with WEIS. However, it will have a couple of skeptics, such as how they are coded by different sources, and have different event category classifications, which make them difficult to compare. For example, COPDAB records a significantly larger number of dyads engaging in threat-based behavior compared to the MID and even the WEIS data (Pevehouse 2003: 245).

<sup>21</sup> A dyad with a high frequency of both conflict and cooperation, still shows a moderate relationship, but only in the case of a high frequency of interactions. For further discussion, see Mansfield and Pollins (2001).

<sup>22</sup> For a very detailed discussion, see Reuveny (2003). Gartzke and Li (2003) also show that the use of different measures of economic interdependence can account for the contradictory findings in the literature.



**Figure 2** Third-party interactions.

**4. Methodology and empirical results**

In order to keep the exposition as clear as possible, the theory section has used a single subscript to denote targets. The remainder of the paper uses two subscripts to denote the actor, the target and the third party. As illustrated in Figure 2, and discussed in the theoretical model section, an increase in trade between an actor and target 3 (assuming target 3 is the third-party bloc) will influence the conflict between the actor and target 2. Conflict will decrease if target 2 and target 3 are friends, while conflict will increase if target 2 and target 3 are rivals. A similar relationship is likely to hold if conflict changes between the actor and target 3. A change in conflict between the actor and target 3 will influence the conflict between the actor and target 2, depending on whether targets 2 and 3 are friends or rivals. In other words, the empirical work will test a broader interpretation of the hypothesis that considers conflict and trade as measures of whether the actor and target 3 are becoming more or less friendly.

For analyzing the impact and role of the third-party blocs in international interactions, we develop a measure of *average* trade ( $\bar{X}_{13}$ ,  $\bar{M}_{13}$ ) and net conflict ( $\bar{Z}_{13}$ ) between the actor and target 3 and a measure of whether targets 2 and 3 are friends or rivals ( $\bar{Z}_{23}$ ) in each bloc (see Figure 2). If the target’s average net conflict toward the third-party bloc is greater than zero ( $\bar{Z}_{23} > 0$ ), it is assumed the target and third-party bloc are rivals. If the average net conflict is less than zero ( $\bar{Z}_{23} < 0$ ), then the target and third-party bloc are friends.<sup>23</sup> We divide the sample into three different third-party blocs. The criteria for bloc classification are based on alignment and previous relationships, proximity, and political and economic factors.<sup>24</sup> For the purpose of this study, the alignment is classified by shared alignment (e.g. the parties belong to the same security arrangement, such as countries in NATO) and opposing alignment (e.g. the

<sup>23</sup> We use the target’s conflict toward the third party to measure whether they are friends or rivals. One could also use the third-party conflict toward the target.

<sup>24</sup> Jackson (2000: 335) stated the nature of parties (regarding negotiation in international conflict) including alignment of the parties and previous relations. In particular, he noted (pp. 336): ‘One measure of party similarity is their alignment, which refers to their membership in a bloc or in particular security organizations.’

parties belong to opposing or antagonistic blocs, such as the USA and the Soviet Union). The previous relationships are divided into two categories: friendly and antagonistic.

Proximity is another important factor for classifying blocs. Since distance deters trade and trade reduces conflict, proximity will enhance cooperation.<sup>25</sup> As such, the parties in a bloc would be mostly geographically close. Lastly, democracy and non-democracy are regarded as the political factors and capitalism and communism as the economic factors. To sum up, states that share interests and socio-economic-political characteristics, an ongoing and friendly relationship, and geographical proximity are classified as part of the same bloc. As noted above, these three blocs are a Western bloc, a Middle Eastern bloc, and an Eastern bloc.

Western bloc: USA, Canada, UK, France, W. Germany, Italy, Greece, Israel;

Middle Eastern bloc: E. Germany, Cyprus, USSR, Morocco, Algeria, Tunisia, Libya,

Sudan, Iran, Turkey, Iraq, Egypt, Syria, Lebanon, Jordan, Saudi Arabia, Kuwait;

Eastern bloc: China/PRC, Japan, India, Pakistan, Indonesia.<sup>26</sup>

Basically, we claim that these three blocs as third parties will influence the actor's conflict toward the target differently because they have different political or economic characteristics.<sup>27</sup> However, the key point for such diversity is that we would like to look at the impact of third-party blocs on international interactions.

Each dyad has three observations, one for each third-party bloc. There are a total of 12,000 observations in the pooled sample. Ordinary least squares multivariate regressions are applied to test the hypotheses. First, the actor-third-party relationship based on conflict is examined and equation (8) is estimated.

$$Z_{12} = \beta_0 + \beta_1 Trade_{12} + \beta_2 A_1 + \beta_3 A_2 + \beta_4 \bar{Z}_{13} + \beta_5 \bar{Z}_{23} + \varepsilon \quad (8)$$

where

$Z_{12}$  = the frequency of net conflict from the actor country toward the target country;

$Trade_{12}$  = exports from the actor country to the target country ( $X_{12}$ ),  
or imports of the actor country from the target country ( $M_{12}$ );

$A_1$  = a vector of actor country attributes;

$A_2$  = a vector of target country attributes;

<sup>25</sup> Gravity models of bilateral trade flows have been widely used, see Tinbergen (1962), Linneman (1966), Aitken (1973), Pelzman (1977), Anderson (1979), Gowa (1994), and Chang *et al.* (2004).

<sup>26</sup> Israel is supported by the Western bloc, especially the USA, and thus is placed in the Western bloc. Some countries do not exactly belong to the Middle Eastern bloc, such as East Germany and the USSR, but we assign them to the Middle Eastern bloc because they were often aligned together against the Western bloc in the 1960s.

<sup>27</sup> Treating all the other 28 countries as a single third party for any given dyad would be problematic for some reasons. For example, a given target may be very conflictual with some countries and very friendly with other countries, while another target may have very little conflict or cooperation. To avoid these problems, we divide the sample into three different blocs.

- $\bar{Z}_{13}$  = average frequency of net conflict initiated by the actor country toward the third party in each bloc;
- $\bar{Z}_{23}$  = average frequency of net conflict initiated by the target country toward the third party in each bloc;
- $\varepsilon$  = a random error term normally distributed with mean zero.

First, the coefficients of  $X_{12}$  and  $M_{12}$  in Table 1 are negative and match the neoliberalists' view which claims trade promotes peace between countries.<sup>28</sup> The results in column (1) of Table 1 show that when controlling for exports, an increase in conflict from the actor toward other bloc countries ( $\bar{Z}_{13}$ ) reduces actor–target conflict. Increases in conflict from the target toward other bloc countries ( $\bar{Z}_{23}$ ) increase actor–target conflict. In column (2) we control for imports and find that actor–third party and target–third party conflict increase actor–target conflict. The above results provide some evidence that actor–target conflict depends on the actor's conflict toward other bloc countries and the target's conflict toward other bloc countries. We include an interaction between  $\bar{Z}_{13}$  and  $\bar{Z}_{23}$  to explicitly test the proposition. The interaction will show whether the change in actor–target conflict due to a change in the actor's conflict toward other bloc countries depends on the relationship between the target and other bloc countries. The results in columns (3) and (4) are statistically significant and somewhat consistent with the proposition. From column (3)

$$\frac{\partial Z_{12}}{\partial \bar{Z}_{13}} = -0.199 - 0.0983^* \bar{Z}_{23} < 0 \quad \text{if } \bar{Z}_{23} > -2.02$$

$$> 0 \quad < -2.02.^{29}$$

From column (4)

$$\frac{\partial Z_{12}}{\partial \bar{Z}_{13}} = -0.0325 - 0.059^* \bar{Z}_{23} < 0 \quad \text{if } \bar{Z}_{23} > -0.55$$

$$> 0 \quad < -0.55.^{30}$$

Thus an increase in conflict with target 3 has an impact on conflict with target 2, and the strength of this relationship depends on the relationship between the target and the third party when controlling for exports and imports.

In the theoretical section, we consider four different maxims based on whether countries 2 and 3 are friends or rivals. It is worthwhile discussing how consistent the results are with the theory. First, consider the case where we have an increase in  $\bar{Z}_{13}$ , implying that countries 1 and 3 are becoming less friendly or more conflictual. This will influence the conflict between countries 1 and 2 depending on the relationship between

<sup>28</sup> For a detailed test, see Polachek (1997: 300).

<sup>29</sup> Of the 12,669 observations in the regression,  $\bar{Z}_{23}$  is less than  $-2.02$  for 3,508 and greater than zero for 1,761.

<sup>30</sup> Of the 12,723 observations in the regression,  $\bar{Z}_{23}$  is less than  $-0.55$  for 7,464 and greater than zero for 1,807.

**Table 1.** *The conflict relationship among actor, target and third parties with a pooled three blocs. Dependent variable: net conflict ( $Z_{12}$ )*

	(1)	(2)	(3)	(4)
Intercept	-1.74** (-12.3)	-1.02** (-10.8)	-1.86** (-13.4)	-1.09** (-11.7)
$X_{12}$	-0.0088** (-19.9)		-0.0081** (-18.4)	
$X_{12}^2$	$1.4 \times 10^{-6}$ ** (15.0)		$1.3 \times 10^{-6}$ ** (13.9)	
$Z_{13} * Z_{23}$			-0.0983** (-21.3)	-0.059** (-19.1)
$M_{12}$		-0.0068** (-25.1)		-0.0064** (-23.9)
$M_{12}^2$		$9.8 \times 10^{-7}$ ** (19.1)		$9.8 \times 10^{-7}$ ** (18.1)
$Z_{13}$	-0.057** (-2.92)	0.056** (4.08)	-0.0199** (-9.78)	-0.0325** (-2.26)
$Z_{23}$	0.0446** (2.25)	0.023* (1.79)	-0.0963** (-4.69)	-0.0606** (-4.50)
Pop-actor	$2.1 \times 10^{-5}$ ** (19.5)	$2.9 \times 10^{-6}$ ** (3.74)	$2.1 \times 10^{-5}$ ** (18.8)	$3.1 \times 10^{-6}$ ** (4.03)
Pop-target	$-5.9 \times 10^{-6}$ ** (-5.29)	$-1.9 \times 10^{-6}$ ** (-2.63)	$-5.8 \times 10^{-6}$ ** (-5.26)	$-2.0 \times 10^{-6}$ ** (-2.81)
GNP-actor	$-1.3 \times 10^{-8}$ ** (-17.1)	$-7.2 \times 10^{-9}$ ** (-13.8)	$-1.4 \times 10^{-8}$ ** (-18.2)	$-7.8 \times 10^{-9}$ ** (-15.1)
GNP-target	$9.2 \times 10^{-9}$ ** (12.1)	$1.7 \times 10^{-9}$ ** (3.34)	$8.3 \times 10^{-8}$ ** (7.82)	$1.3 \times 10^{-9}$ ** (2.64)
Distance	$9.2 \times 10^{-5}$ ** (2.21)	$1.2 \times 10^{-4}$ ** (4.43)	$7.6 \times 10^{-5}$ ** (1.85)	$1.2 \times 10^{-4}$ ** (4.16)
R-squared	0.093	0.10	0.13	0.13
N	12,669	12,723	12,669	12,723

Note: T-statistics are in parentheses, \* indicates significant at the 10% level, \*\* significant at the 5% level.

countries 2 and 3. If  $\bar{Z}_{23}$  is positive, this implies that countries 2 and 3 are rivals and an increase in conflict between countries 1 and 3 will lead to a decrease in conflict between countries 1 and 2. This is consistent with the maxim ‘a rival of a rival is a friend’. If  $\bar{Z}_{23}$  is negative, this implies that countries 2 and 3 are friends, but  $\bar{Z}_{23}$  must be less than  $-2.02$  when controlling for exports or  $-0.55$  when controlling for imports, which results in an increase in conflict between countries 1 and 2. This is somewhat consistent with the maxim ‘a friend of a rival is a rival’.

Let us consider the case where  $\bar{Z}_{13}$  is decreasing, implying that countries 1 and 3 are becoming friendlier. Again if  $\bar{Z}_{23}$  is positive, this implies they are rivals and a decrease in conflict between countries 1 and 3 leads to an increase in conflict between countries 1 and 2. This is consistent with the maxim ‘a rival of a friend is a rival’. Lastly,  $\bar{Z}_{23}$  being negative (again  $\bar{Z}_{23}$  must be less than  $-2.02$  or  $-0.55$ ) leads to a decrease in conflict between countries 1 and 2. This is somewhat consistent with the maxim ‘a friend of a friend is a friend’.

Separate regressions controlling for  $\bar{Z}_{13}$  are estimated for observations where the target and third party are friends or rivals. As stated earlier, when the target and third party are friends ( $\bar{Z}_{23} < 0$ ), we expect the coefficient of  $\bar{Z}_{13}$  to be positive, and when the target and third party are rivals ( $\bar{Z}_{23} > 0$ ), we expect it to be negative. The empirical results are provided in Table 2. In column (1), the target and third party are friends and when controlling for exports, we find an insignificant relationship between actor–third-party conflict ( $\bar{Z}_{13}$ ) and actor–target conflict ( $Z_{12}$ ). A positive and significant relationship is found in column (2) when controlling for imports and matches our prediction, because the actor will increase conflict toward the target as actor–third-party conflict increases when the target and third party are friends. Columns (3) and (4) look at cases where the target and third parties are rivals. Column (3) controls for the actor’s exports and shows that an increase in actor–third-party conflict significantly reduces actor–target conflict. Column (4) presents similar results when controlling for the actor’s imports. These results in both columns are consistent with the proposition.<sup>31</sup>

The hypotheses are actually based on the relationship between the actor and target 3 being measured by trade, not conflict. Thus we again perform the above analysis using trade to measure the actor–third-party relationship (i.e.  $\bar{X}_{13}$  and  $\bar{M}_{13}$ ) and equation (9) is estimated.

$$Z_{12} = \beta_0 + \beta_1 Trade_{12} + \beta_2 A_1 + \beta_3 A_2 + \beta_4 Trade_{13} + \beta_5 \bar{Z}_{23} + \varepsilon \tag{9}$$

where

$Trade_{13}$  = average exports from the actor country to the third party ( $\bar{X}_{13}$ ), or average imports of the actor country from the third party ( $\bar{M}_{13}$ ) in each bloc.

Table 3 includes interactions between actor–third-party exports/imports and target–third-party conflict. The positive and significant coefficients of  $\bar{X}_{13}$  may indicate that the

<sup>31</sup> It may be noted that the sample size is smaller in Table 2 than in Table 1 as there are some observations where target–third-party net conflict equals zero.

**Table 2.** *The conflict relationship among actor, target and third parties with a pooled three blocs. Dependent variable: net conflict ( $Z_{12}$ )*

	$Z_{23} < 0$		$Z_{23} > 0$	
	(1)	(2)	(3)	(4)
Intercept	-1.85** (-10.3)	-0.92** (-8.23)	-1.35** (-4.80)	-1.59** (-5.64)
$X_{12}$	-0.0090** (-17.5)		-0.010** (-8.07)	
$X_{12}^2$	$1.4 \times 10^{-6}$ ** (13.4)		$2.3 \times 10^{-5}$ ** (5.33)	
$Z_{13}$	-0.184 (-0.76)	0.0138** (8.65)	-0.210** (-5.59)	-0.220** (-5.64)
$M_{12}$		-0.0067** (-23.0)		-0.0090** (-8.47)
$M_{12}^2$		$9.5 \times 10^{-7}$ ** (17.7)		$1.6 \times 10^{-6}$ ** (5.83)
Pop-actor	$2.4 \times 10^{-5}$ ** (19.0)	$2.7 \times 10^{-6}$ ** (3.13)	$3.4 \times 10^{-5}$ (1.24)	$2.2 \times 10^{-6}$ (0.76)
Pop-target	$-1.0 \times 10^{-5}$ ** (-4.70)	$-3.7 \times 10^{-6}$ ** (-2.82)	$-1.9 \times 10^{-6}$ ** (-2.09)	$-4.0 \times 10^{-7}$ (-0.47)
GNP-actor	$-1.3 \times 10^{-8}$ ** (-13.9)	$-6.4 \times 10^{-9}$ ** (-10.8)	$-1.2 \times 10^{-8}$ ** (-6.79)	$-8.7 \times 10^{-9}$ ** (-5.22)
GNP-target	$1.1 \times 10^{-8}$ ** (11.6)	$2.2 \times 10^{-9}$ ** (3.68)	$-2.7 \times 10^{-10}$ (-0.18)	$-4.4 \times 10^{-11}$ (-0.03)
Distance	$8.1 \times 10^{-5}$ (1.61)	$1.1 \times 10^{-4}$ ** (3.62)	$2.3 \times 10^{-4}$ ** (2.63)	$2.4 \times 10^{-4}$ ** (2.70)
R-squared	0.104	0.115	0.111	0.090
N	9,702	9,776	1,761	1,807

Note: T-statistics are in parentheses, \* indicates significant at the 10% level, \*\* significant at the 5% level.



**Table 3.** *The conflict relationship among actor, target and third parties with a pooled three blocs. Dependent variable: net conflict ( $Z_{12}$ )*

	(1)	(2)	(3)	(4)
Intercept	-1.71** (-12.1)	-1.74** (-12.3)	-1.10** (-11.7)	-1.11** (-11.9)
$X_{12}$	-0.0089** (-19.9)	-0.0088** (-19.5)		
$X_{12}^2$	$1.4 \times 10^{-6}$ ** (15.0)	$1.4 \times 10^{-6}$ ** (8.79)		
$\bar{X}_{13}$	0.00082** (2.08)	0.00093** (2.35)		
$\bar{X}_{13} * \bar{Z}_{23}$		0.000229** (3.81)		
$M_{12}$			-0.0069** (-25.3)	-0.0068** (-24.7)
$M_{12}^2$			$1.0 \times 10^{-6}$ ** (19.2)	$9.7 \times 10^{-7}$ ** (18.8)
$\bar{M}_{13}$			0.000177 (0.70)	0.000235 (0.94)
$\bar{M}_{13} * \bar{Z}_{23}$				0.00021** (5.85)
$\bar{Z}_{23}$	0.0413** (2.07)	0.00111 (0.05)	0.0227* (1.75)	-0.0155 (-1.07)
Pop-actor	$2.0 \times 10^{-5}$ ** (20.7)	$2.0 \times 10^{-5}$ ** (20.7)	$4.4 \times 10^{-6}$ ** (6.35)	$4.4 \times 10^{-6}$ ** (6.33)
Pop-target	$-5.9 \times 10^{-6}$ ** (-5.20)	$-6.1 \times 10^{-6}$ ** (-5.39)	$-1.9 \times 10^{-6}$ ** (-2.62)	$-2.1 \times 10^{-6}$ ** (-2.98)
GNP-actor	$-1.3 \times 10^{-8}$ ** (-16.0)	$-1.3 \times 10^{-8}$ ** (-15.9)	$-8.3 \times 10^{-9}$ ** (-15.9)	$-8.2 \times 10^{-9}$ ** (-15.8)
GNP-target	$9.2 \times 10^{-9}$ ** (12.1)	$9.0 \times 10^{-9}$ ** (11.8)	$1.8 \times 10^{-9}$ ** (3.50)	$1.6 \times 10^{-9}$ ** (3.08)
Distance	$9.2 \times 10^{-5}$ ** (2.18)	$9.0 \times 10^{-5}$ ** (2.14)	$1.1 \times 10^{-4}$ ** (3.98)	$1.1 \times 10^{-4}$ ** (3.90)
R-squared	0.093	0.094	0.10	0.101
N	12,565	12,565	12,721	12,721

Note: T-statistics are in parentheses, \* indicates significant at the 10% level, \*\* significant at the 5% level.

existence of alternative markets for the actor reduces the costs of a conflict with a given target. Column (2) includes an interaction between  $\bar{X}_{13}$  and  $\bar{Z}_{23}$ , and the coefficient is significant.

From column (2)

$$\frac{\partial Z_{12}}{\partial \bar{Z}_{13}} = -0.00093 + 0.000229^* \bar{Z}_{23} < 0 \quad \text{if } \bar{Z}_{23} < -4.06$$

$$> 0 \quad > -4.06.$$

For the entire sample, approximately 1,590 observations in relation to  $\bar{Z}_{23}$  are less than  $-4.06$  and 1,753 are greater than zero. If  $\bar{Z}_{23}$  is positive, this implies that countries 2 and 3 are rivals, and an increase in exports to the third party leads to an increase in the actor's conflict toward target 2. If  $\bar{Z}_{23}$  is negative and must be less than  $-4.06$  in this case, this implies that countries 2 and 3 are friends, and an increase in exports to the third party leads to a decrease in the actor's conflict toward target 2. Countries 2 and 3 must be highly cooperative with each other, otherwise when increasing trade, actor country 1 will still on average increase conflict toward country 2. Thus for the vast majority of observations for which it is implied that the target and third party are typically friends, an increase in exports to the third party leads to an increase in actor–target conflict. The coefficients of  $\bar{M}_{13}$  in columns (3) and (4) are insignificant, and thus imports from third parties are not as important as exports in determining actor–target conflict. This result would imply that the impact of increasing trade with a third party on actor–target conflict merely depends on whether or not the third party and target are friends or rivals ( $\bar{Z}_{23} < 0$  or  $\bar{Z}_{23} > 0$ ).

As before, we run separate regressions for observations where the target and third party are friends or rivals. As the hypotheses stated, if the target and third party are friends ( $\bar{Z}_{23} < 0$ ), we would expect that the coefficients of  $\bar{X}_{13}$  and  $\bar{M}_{13}$  on actor–target conflict ( $Z_{12}$ ) will be negative, and if the target and third party are rivals ( $\bar{Z}_{23} > 0$ ), we would expect that they will be positive. The results are provided in Table 4. Column (1) looks at actor–third-party exports, but finds an insignificant relationship. This does not contradict the proposition. The results in column (2) are actually contrary to the hypothesis as an increase in imports from the third party to the actor increases conflict when the target is friendly with the third party. The results in columns (3) and (4) consider the cases where the target and third party are rivals. In these cases, the positive coefficients of  $\bar{X}_{13}$  and  $\bar{M}_{13}$  show that an increase in trade between the actor and other countries will increase actor–target conflict and support the proposition. Since in our sample the net conflict mean equals  $-1.09$ , the dyads tend to be more cooperative on average. As such, if the target and third-party bloc are rivals, the results are stronger and more consistent, which strengthens the propositions.<sup>32</sup>

<sup>32</sup> The classification of several countries as being in specific blocs may be questioned. For example, Israel is clearly in Middle East, if geographic location is the primary concern. The USSR and East Germany

**Table 4.** *The conflict relationship among actor, target and third parties with a pooled three blocs. Dependent variable: net conflict ( $Z_{12}$ )*

	$Z_{23} < 0$		$Z_{23} > 0$	
	(1)	(2)	(3)	(4)
Intercept	-1.84** (-10.4)	-1.08** (-9.77)	-1.26** (-4.49)	-1.48** (-5.28)
$X_{12}$	-0.0090** (-17.3)		-0.010** (-8.07)	
$X_{12}^2$	$1.4 \times 10^{-6}$ ** (13.3)		$2.3 \times 10^{-6}$ ** (5.39)	
$X_{13}$	0.000118 (0.24)		0.00387** (5.53)	
$M_{12}$		-0.0067** (-22.9)		-0.0091** (-8.54)
$M_{12}^2$		$9.6 \times 10^{-7}$ ** (17.6)		$1.6 \times 10^{-6}$ ** (5.89)
$\bar{M}_{13}$		0.000681** (2.32)		0.00316** (4.95)
Pop-actor	$2.4 \times 10^{-5}$ ** (21.1)	$5.9 \times 10^{-6}$ ** (7.65)	$-3.2 \times 10^{-6}$ (-1.43)	$-6.0 \times 10^{-6}$ (-2.52)
Pop-target	$-1.0 \times 10^{-5}$ ** (-4.69)	$-3.7 \times 10^{-6}$ ** (-2.81)	$-1.9 \times 10^{-6}$ ** (-2.09)	$-4.4 \times 10^{-7}$ (-0.51)
GNP-actor	$-1.3 \times 10^{-8}$ ** (-13.2)	$-8.0 \times 10^{-9}$ ** (-13.6)	$-1.3 \times 10^{-8}$ ** (-6.93)	$-7.6 \times 10^{-9}$ ** (-4.67)
GNP-target	$1.1 \times 10^{-8}$ ** (11.5)	$2.2 \times 10^{-9}$ ** (3.75)	$-8.1 \times 10^{-11}$ (-0.06)	$3.8 \times 10^{-10}$ (0.26)
Distance	$8.4 \times 10^{-5}$ * (1.65)	$1.1 \times 10^{-4}$ ** (3.31)	$2.2 \times 10^{-4}$ ** (2.51)	$2.4 \times 10^{-4}$ ** (2.63)
R-squared	0.104	0.110	0.111	0.087
N	9,631	9,774	1,753	1,807

Note: T-statistics are in parentheses, \*indicates significant at the 10% level, \*\*significant at the 5% level.

For analyzing the third-party bloc effects on international interactions, separate regressions are estimated for each bloc. All dyads are included in each regression with the third-party relationship being measured by conflict and trade with countries in the Western, Middle Eastern, and Eastern blocs.<sup>33</sup> First, we measure actor–third-party and target–third-party relationships based on conflict as in Table 1. In the Western bloc, the signs of the coefficients of  $\bar{Z}_{13}$  and  $\bar{Z}_{23}$  are the same, but the magnitude is smaller. The interaction between  $\bar{Z}_{13}$  and  $\bar{Z}_{23}$  again suggests that the actor–target conflict depends on the third-party bloc. As such, the effects on actor–target conflict on the Western bloc and all third-party blocs are very similar. With the Middle Eastern bloc as a third party, the effects on the actor–target conflict become quite different as the coefficients of  $\bar{Z}_{13}$  and  $\bar{Z}_{23}$  are all positive. With the Eastern bloc as a third party, the coefficients of  $\bar{Z}_{13}$  and  $\bar{Z}_{23}$  are not significant. This might be due to the fact that the Eastern bloc did not have a strong political or economic role in the world during the 1960s.

Second, we measure actor–third-party and target–third-party relationships based on trade as in Table 3. In the Western bloc, the coefficients of  $\bar{X}_{13}$  and  $\bar{M}_{13}$  are consistently positive and are very similar to Table 3. In addition, we only find the coefficients of  $\bar{X}_{13}$  and  $\bar{X}_{13} * \bar{Z}_{13}$  to be significant and positive as in Table 3. The results are

$$\frac{\partial Z_{12}}{\partial \bar{Z}_{13}} = 0.00149 + 0.000315^* \bar{Z}_{23} < 0 \quad \text{if } \bar{Z}_{23} < -4.73$$

$$> 0 \quad > -4.73$$

However, the difference is that the target and the Western bloc third-party countries must be very friendly ( $\bar{Z}_{23} < -4.73$ ), otherwise increasing trade with the Western bloc would still cause an increase in net conflict between actor 1 and target 2. With the Middle Eastern bloc as a third party, these variables are not very significant, and with the Eastern bloc, they are even more insignificant. However, one interesting result is that the coefficient of  $\bar{M}_{13}$  remains negative and significant and the coefficient of  $\bar{Z}_{23}$  remains insignificant when the third party is the Eastern bloc. This shows that regardless what the relationship between the target and the Eastern bloc third party is, the actor will decrease conflict with the target when increasing trade with the Eastern bloc. Overall, these results evidently suggest that the Western bloc countries are very important in determining actor–target conflict/cooperation in a manner that is consistent with the proposition.

are similar to China if political ideology is considered. There is probably no single classification that is without criticism. However, in order to determine the sensitivity of our results, we move Israel to the Middle Eastern bloc, and the USSR and East Germany to the Eastern bloc. The results for the entire pooled sample are very similar to those reported above.

<sup>33</sup> These empirical tests are available upon request.

## 5. Conclusions and policy implications

Although in recent years, various efforts have been made to resolve longstanding debates regarding the effects of foreign trade on military disputes, the literature on the trade–conflict relationship has rarely addressed international third-party interactions. This article provides an progressive step in analyzing international interactions pertaining to the links between trade, conflict, and third-party blocs. In 1978, Solomon Polachek developed the trade–conflict model that claimed the increased trade between countries reduces conflict. The purpose of this paper is not only to illustrate the static nature of the underlying links between trade and conflict where third-party relationships are considered, but also to analyze the impact and role of the third-party blocs on international interactions. In so doing, we extend the basic trade–conflict model of Polachek (1978) to analyze international interactions involving third-party blocs. An actor country maximizes its plausible social welfare function subject to a balance of payments constraint. We derive a theorem whereby, under reasonable assumptions, trade between the actor and a third party will affect conflicts between the actor and the target. A similar relationship is discussed and tested for conflicts, which may exist between the actor and the third-party blocs. The empirical tests provide support for the hypotheses derived from the model. The empirical results also show that the Western bloc countries play a central role in world politics and economic relations.

This research essentially highlights the importance of accounting for how the changes in trade or conflict between countries affect the international multilateral relationships. The policy implication here is straightforward. Encouraging free trade tends to decrease conflict and increase cooperation. The classical liberal thesis claiming trade promotes peace between states is based on two ideas: trade between two states increases the economic costs of waging war, and an inherent facet of increased trade is increased communication between states. The increased communication between states reduces the possibility of misunderstanding and fosters peaceful resolution of conflict (Hegre 2000: 5).

According to the theory of structural balance in international politics, changes in international relationships between two states affect a third nation. Heider (1946) and Cartwright and Harary (1956) formulated the postulates of this theory, which focused on the tendency toward balance in a triadic relationship. Imbalance is an important factor in attitude change. The imbalance can be resolved either by all nations becoming friends or by two deciding to like each other and to dislike the third member of the trio, who responds negatively to both.<sup>34</sup> With democracy being a worldwide trend, most contemporary leaders cling to this longstanding belief that expanding economic ties will increase the bonds of friendship and eliminate the thought of a resort to arms. If the trade gains increase countries' welfare and serious conflict among countries disrupts trade, trade will promote peace and increased world trade will make the maxim 'a friend of a friend is a friend' a reality. As such, the international system will be structurally balanced.

<sup>34</sup> For reference see MacDonald and Rosecrance (1985).

## References

- Aitken, Norman D. (1973), 'The Effect of the EEC and EFTA on European Trade: A Temporal Cross-Sectional Analysis', *American Economic Review*, 63: 881–892.
- Altfield, Michael (1984), 'The Decision to Ally: A Theory and Test', *Western Political Quarterly*, 37: 523–544.
- Altfield, Michael and Bruce Bueno deMesquita (1979), 'Choosing Sides in Wars', *International Studies Quarterly*, 23: 87–112.
- Anderson, James E. (1979), 'A Theoretical Foundation for the Gravity Equation', *American Economic Review*, 69: 106–116.
- Anderton, Charles and John Carter (2001), 'The Impact of War on Trade: An Interrupted Times-Series Study', *Journal of Peace Research*, 38(4): 445–457.
- Azar, Edward (1978), 'An Early Warning Model of International Hostilities', in N. Choucri and T. Robinson (eds), *Forecasting International Relations: Theory, Methods, Problems and Prospects*, San Francisco: Freeman.
- Azar, Edward (1980), 'The Conflict and Peace Data Bank (COPDAB) Project', *Journal of Conflict Resolution*, 24: 143–152.
- Banks, Arthur (1973), 'SUNY-Binghamton Cross-National Time-Series Data', Center for Comparative Political Research, State University of New York at Binghamton.
- Barbieri, Katherine (1996), 'Economic Interdependence: A Path to Peace or a Source of Interstate Conflict?', *Journal of Peace Research*, 33(1): 29–49.
- Barbieri, Katherine (2002), *The Liberal Illusion: Does Trade Promote Peace?* Ann Arbor: The University of Michigan Press.
- Barbieri, Katherine and Gerald Schneider (1999), 'Globalization and Peace: Assessing New Directions in the study of Trade and Conflict', *Journal of Peace Research*, 36(4): 387–404.
- Beardsley, Kyle C., David M. Quinn, Bidisha Biswas, and Jonathan Wilkenfeld (2006), 'Mediation Style and Crisis Outcomes', *Journal of Conflict Resolution*, 50(1): 58–86.
- Bercovitch, Jacob (1991), 'International Mediation and Dispute Settlement: Evaluating the Conditions for successful Mediation', *Negotiation Journal*, 7(1): 17–30.
- Bercovitch, Jacob and Allison Houston (1993), 'Influence of Mediator Characteristics and Behaviour on the success of Mediation in International Relations', *International Journal of Conflict Management*, 4(4): 297–321.
- Bercovitch, Jacob and Allison Houston (1996), 'The Study of International Mediation: Theoretical Issues and Empirical Evidence', in J. Bercovitch (ed.), *Resolving International Conflict: The Theory and Practice of Mediation*, Boulder, CO: Lynne Rienner.
- Bercovitch, Jacob and Jeffrey Langley (1993), 'The Nature of the Dispute and the Effectiveness of International Mediation', *Journal of Conflict Resolution*, 37(4): 670–691.
- Bercovitch, Jacob and Gerald Schneider (2000), 'Who Mediates? The Political Economy of International Conflict Management', *Journal of Peace Research*, 37(2): 145–165.
- Blainey, Geoffrey (1988), *The Causes of War*, Basingstoke: Macmillan Press.
- Bremer, Stuart (1993), 'Democracy and Militarized Interstate Conflict, 1816–1965', *International Interactions*, 18: 231–249.
- Cartwright, D. and Frank Harary (1956), 'Structural Balance: A Generalization of Heider's Theory's', *Psychological Review*, 63: 277–293.
- Chan, Steve (1984), 'Mirror, Mirror on the Wall . . . Are the Freer Countries More Pacific', *Journal of Conflict Resolution*, 28: 617–648.
- Chang, Yuan-Ching, Solomon Polachek, and John Robst (2004) 'Conflict and Trade: The Relationship Between Geographic Distance and International Interactions', *Journal of Socio-Economics*, 33(4): 491–509.
- de Wilde, Jaap (1991), *Saved from Oblivion: Interdependence Theory in the First Half of the 20th Century, A Study of the Causality Between War and Complex Interdependence*, Aldershot: Dartmouth.
- Dixon, William J. (1993), 'Democracy and the Management of International Conflict', *Journal of Conflict Resolution*, 37: 42–68.
- Dixon, William J. (1996), 'Third-Party Techniques for preventing Conflict Escalation and Promoting Peaceful Settlement', *International Organization*, 50: 653–681.

- Domke, William K. (1988), *War and The Changing Global System*, New Haven: Yale University Press.
- Dorussen, Han (1999), 'Balance of Power Revisited: A Multi-Country Model of Trade and Conflict', *Journal of Peace Research*, 36(4): 443–462.
- Dorussen, Han (2002), 'Trade and Conflict in Multi-Country Models: A Rejoinder', *Journal of Peace Research*, 39(1): 115–118.
- Dorussen, Han (2006), 'Heterogeneous Trade Interests and Conflict', *Journal of Conflict Resolution*, 50(1): 87–107.
- Gartzke, Erik, Quan Li, and Charles Boehmer (2001), 'Investing in the Peace: Economic Interdependence and International Conflict', *International Organization*, 55(2): 391–438.
- Gartzke, Erik and Quan Li (2003), 'Measure for Measure: Concept Operationalization and the Trade Interdependence-Conflict Debate', *Journal of Peace Research*, 40(5): 553–572.
- Gillespie, J. and D. Zinnes (n.d.), 'World Trade Data: 1958–1068', Inter-University Consortium for Political Research, University of Michigan.
- Goenner, Cullen F. (2004), 'Uncertainty of the Liberal Peace', *Journal of Peace Research*, 41(5): 589–605.
- Gowa, Joanne (1994), *Allies, Adversaries, and International Trade*, Princeton, NJ: Princeton University Press.
- Hegre, Havard (2000), 'Development and the Liberal Peace: What Does it Take to be a Trading State?', *Journal of Peace Research*, 37(1): 5–30.
- Hegre, Havard (2002), 'Trade Decreases Conflict More in Multi-Actor Systems: A Comment on Dorussen', *Journal of Peace Research*, 39(1): 109–114.
- Heider, Fritz (1946), 'Attitudes and Cognitive Organization', *Journal of Psychology*, 21: 107–112.
- Holsti, Ole, Terrence Hopmann, and John Sullivan (1973), *Unity and Disintegration in International Alliances: Comparative Studies*, NY: Wiley.
- Hopmann, Terrence (1996), *The Negotiation Process and The Resolution of International Conflicts*, Columbia, SC: University of South Carolina Press.
- Huth, Paul and Bruce Russett (1988), 'Deterrence Failure and Crisis Escalation', *International Studies Quarterly*, 32: 29–45.
- Jackson, Richard (2000), 'Successful Negotiation in International Violent Conflict?', *Journal of Peace Research*, 37(3): 323–343.
- Jones, Deiniol Lloyd (2000), 'Mediation, Conflict Resolution and Critical Theory', *Review of International Studies*, 26: 647–662.
- Kang, Heejoon and Rafael Reuveny (2001), 'Exporing Multi-Country Dynamic Relations Between Trade and Conflict', *Defence and Peace Economics*, 12: 175–196.
- Kaufman, Sanda and George T. Duncan (1992), 'A Formal Framework for Mediator Mechanisms and Motivations', *Journal of Conflict Resolution*, 36(4): 688–708.
- Keohane, Robert and Joseph Nye (1989), *Power and Interdependence: World Politics in Transition*, New York: Harper Collins.
- Keshk, Omar, Brian Pollins, and Rafael Reuveny (2004), 'Trade Still Follows the Flag: The Primacy of Politics in a Simultaneous Model of Interdependence and Armed Conflict', *Journal of Politics*, 66(4): 1155–1179.
- Kressel, K., D. G. Pruitt and associates (1989), *Mediation Research: The Process and Effectiveness of Third-Party Intervention*, San Francisco: Jossey-Bass.
- Kim, Hyung Min and David L. Rousseau (2005), 'The Classical Liberals Were Half Right (or Half Wrong): New Tests of the Liberal Peace, 1960–88', *Journal of Peace Research*, 42(5): 523–543.
- Linneman, Hans (1966), *An Econometric Study of International Trade Flows*, Amsterdam: North-Holland Press.
- MacDonald H. Brooke and Richard Rosecrance (1985), 'Alliance and Structural Balance in the International System', *Journal of Conflict Resolution*, 29(1): 57–82.
- Mansfield, Edward D. (1994), *Power, Trade and War*, Princeton, NJ: Princeton University Press.
- Mansfield, Edward D. and Brian M. Pollins (2001), 'The Study of Interdependence and Conflict', *Journal of Conflict Resolution*, 45: 834–859.
- Mansfield, Edward D. and Brian M. Pollins (eds) (2003), *Economic Interdependence and International Conflict: New Perspectives on an Enduring Debate*, Ann Arbor: The University of Michigan Press.
- Maoz, Zeev and Nasrin Abdolali (1989), 'Regime Types and International Conflict 1816–1976', *Journal of Conflict Resolution*, 33: 3–36.

- Maoz, Zeev and Bruce Russett (1993), 'Normative and Structural Causes of Democratic Peace, 1946–1986', *American Political Science Review*, 87: 624–638.
- Maoz, Zeev, Lesley Terris, Ranan Kuperman, and Ilan Talmud (2007), 'What Is the Enemy of My Enemy? Causes and Consequences of Imbalanced International Relations, 1816–2001', *Journal of Politics*, 69(1): 100–115.
- Merrills, John G. (1991), *International Dispute Settlement*, Cambridge: Grotius.
- Mitchell, C.R. (1988), 'The Motives of Mediation', in C.R. Mitchell and K. Webb, *New Approaches to International Mediation*, NY: Greenwood.
- Morrow, James D. (1991), 'Alliances and Asymmetry: An Alternative to the Capability Aggregation Model of Alliances', *American Journal of Political Science*, 35: 904–933.
- Neff, Stephen C. (1990), *Friends But No Allies: Economic Liberalism and the Law of Nations*, New York: Columbia University Press.
- Oneal, John R., Frances H. Oneal, Zeev Maoz, and Bruce Russett (1996), 'The Liberal Peace: Interdependence, Democracy, and International Conflict, 1950–86', *Journal of Peace Research*, 33(1): 11–28.
- Oneal, John R. and Bruce Russett (1999), 'Assessing the Liberal Peace with Alternative Specifications: Trade Still Reduces Conflict', *Journal of Peace Research*, 36(4): 423–442.
- Pelzman, Joseph (1977), 'Trade Creation and Trade Diversion in the Council of Mutual Economic Assistance, 1954–1970', *American Economic Review*, 67: 713–722.
- Pevehouse, Jon C. (2003), 'Trade and Conflict: Does Measurement Make a Difference?', in E. Mansfield and B. Pollins (eds), *Economic Interdependence and International Conflict*, Ann Arbor: The University of Michigan Press, pp. 239–253.
- Polachek, Solomon W. (1978), 'Dyadic Dispute', *Papers of the Peace Science Society*, 28: 67–80.
- Polachek, Solomon W. (1980), 'Conflict and Trade', *Journal of Conflict Resolution*, 24: 55–78.
- Polachek, Solomon W. (1997), 'Why Democracies Cooperate More and Fight Less: The Relationship Between International Trade and Cooperation', *Review of International Economics*, 5: 295–309.
- Polachek, Solomon W., John Robst and Yuan-Ching Chang (1999), 'Liberalism and Interdependence: Extending the Trade–Conflict Model', *Journal of Peace Research*, 36(4): 405–422.
- Princen, Thomas (1992), *Intermediaries in International Conflict*, Princeton, NJ: Princeton University Press.
- Raymond, Gregory (1994), 'Democracies, Disputes, and Third-Party Intermediaries', *Journal of Conflict Resolution*, 38(1): 24–42.
- Reuveny, Rafael (2003), 'Measuring Conflict and Cooperation: An Assessment', in E. Mansfield and B. Pollins (eds), *Economic Interdependence and International Conflict*, Ann Arbor: University of Michigan Press.
- Reuveny, Rafael and Heejoon Kang (1996), 'International Trade, Political Conflict/ Cooperation, and Granger Causality', *American Journal of Political Science*, 40: 943–970.
- Reuveny, Rafael and Heejoon Kang (1998), 'Bilateral Trade and Political Conflict/ Cooperation: Do Goods Matter?', *Journal of Peace Research*, 35(5): 581–602.
- Russett, Bruce and John R. Oneal (2001), *Triangulating Peace: Democracy, Interdependence and International Organizations*, New York: Norton.
- Russett, Bruce, John R. Oneal, and David R. Davis (1998), 'The Third Leg of the Kantian Tripod for Peace: International Organizations and Militarized Disputes, 1950–1985', *International Organization*, 52(3): 441–467.
- Sabrosky, Alan N. (1980), 'Interstate Alliances: Their Reliability and the Expansion of War', in J. David Singer (ed.), *The Correlates of War: II*, NY: Free Press.
- Schneider, Gerald, Katherine Barbieri, and Nils Petter Gleditsch (eds) (2003), *Globalization and Armed Conflict*, Lanham, MD: Rowman & Littlefield.
- Simon, Michael and Erik Gartzke (1996), 'Political System Similarity and the Choice of Allies: Do Democracies Flock Together, or Do Opposites Attract?', *Journal of Conflict Resolution*, 40(4): 617–635.
- Singer, J. David and Melvin Small (1966a), 'Formal Alliance, 1815–1939: A Qualitative Description', *Journal of Peace Research*, 3(1): 1–32.
- Singer, J. David and Melvin Small (1966b), 'National Alliance Commitments and War Involvement, 1815–1945', *Peace Research Society (International) Papers*, 5: 109–140.
- Siverson, Randolph and Joel King (1979), 'Alliances and the Expansion of War', in J. David Singer and Michael D. Wallace (eds), *To Augur Well: Early Warning Indicators in World Politics*, California: SAGE.



Siverson, Randolph and Joel King (1980), 'Attributes of National Alliance Membership and War Participation, 1815–1965', *American Journal of Political Science*, 24: 1–15.

Smith, Alastair (1996), 'To Intervene or Not to Intervene', *Journal of Conflict Resolution*, 40(1): 16–40.

Tinbergen, Jan (1962), *Shaping the World Economy: Suggestions for an International Economic Policy*, New York: Twentieth Century Fund.

Touval, Saadia (1982), *The Peace Brokers: Mediators in the Arab–Israeli Conflict, 1948–1979*, Princeton, NJ: Princeton University Press.

Wall, James and Ann Lynn (1993), 'Meditation, A Current Review', *Journal of Conflict Resolution*, 37(1): 160–194.

Werner, Suzanne (1998), 'Negotiating the Terms of Settlement, War Aims and Bargaining Leverage', *Journal of Conflict Resolution*, 42(3): 617–635.

Werner, Suzanne (2000), 'Deterring Intervention: The Stakes of War and Third-Party Involvement', *American Journal of Political Science*, 44(4): 720–732.

Young, Oran (1967), *The Intermediaries*, Princeton, NJ: Princeton University Press.

**Appendix: Procedures for comparative statics**

In order to satisfy the second-order conditions for maximization, the Hessian matrix must be negative definite. In other words, the principal minors  $|H_1|, |H_2|, |H_3|, \dots, |H_n|$  must alternate in sign

$$|H_1| = |W_{z_1 z_1} + \lambda(x_i p''_{x_i} - m_i p''_{m_i})| < 0,$$

$$|H_2| = \begin{vmatrix} W_{z_1 z_1} + \lambda(x_i p''_{x_i} - m_i p''_{m_i}) & W_{z_1 z_j} \\ W_{z_j z_1} & W_{z_j z_j} + \lambda(x_j p''_{x_j} - m_j p''_{m_j}) \end{vmatrix} \\ = [W_{z_1 z_1} + \lambda(x_i p''_{x_i} - m_i p''_{m_i})][W_{z_j z_j} + \lambda(x_j p''_{x_j} - m_j p''_{m_j})] - W_{z_1 z_j}^2 > 0$$

$$|H_3| = 3 \times 3 \text{ determinant value} < 0, \dots, \text{etc.}$$

For a simple two-country case, the solving procedures are

$$\begin{bmatrix} W_{z_1 z_1} + \lambda(x_1 p''_{x_1} - m_1 p''_{m_1}) & W_{z_1 z_2} \\ W_{z_1 z_2} & W_{z_2 z_2} + \lambda(x_2 p''_{x_2} - m_2 p''_{m_2}) \end{bmatrix} \begin{bmatrix} \frac{\partial z_1}{\partial x_1} \\ \frac{\partial z_2}{\partial x_1} \end{bmatrix} = \begin{bmatrix} -\lambda p'_{x_1} \\ 0 \end{bmatrix},$$

$$\frac{\partial z_1}{\partial x_1} = \frac{-\lambda p'_{x_1} [W_{z_2 z_2} + \lambda(x_2 p''_{x_2} - m_2 p''_{m_2})]}{[W_{z_1 z_1} + \lambda(x_1 p''_{x_1} - m_1 p''_{m_1})][W_{z_2 z_2} + \lambda(x_2 p''_{x_2} - m_2 p''_{m_2})] - W_{z_1 z_2}^2} < 0, \text{ similarly}$$

$$\frac{\partial z_1}{\partial m_1} = \frac{\lambda p'_{m_1} [W_{z_2 z_2} + \lambda(x_2 p''_{x_2} - m_2 p''_{m_2})]}{[W_{z_1 z_1} + \lambda(x_1 p''_{x_1} - m_1 p''_{m_1})][W_{z_2 z_2} + \lambda(x_2 p''_{x_2} - m_2 p''_{m_2})] - W_{z_1 z_2}^2} < 0,$$

$$\frac{\partial z_2}{\partial x_1} = \frac{\lambda p'_{x_1} (W_{z_1 z_2})}{[W_{z_1 z_1} + \lambda(x_1 p''_{x_1} - m_1 p''_{m_1})][W_{z_2 z_2} + \lambda(x_2 p''_{x_2} - m_2 p''_{m_2})] - W_{z_1 z_2}^2} < 0 \text{ if } W_{z_1 z_2} > 0, > 0 \text{ if } W_{z_1 z_2} < 0,$$

and similarly

$$\frac{\partial z_2}{\partial m_1} = \frac{-\lambda p'_{m_1} (W_{z_1 z_2})}{[W_{z_1 z_1} + \lambda(x_1 p''_{x_1} - m_1 p''_{m_1})][W_{z_2 z_2} + \lambda(x_2 p''_{x_2} - m_2 p''_{m_2})] - W_{z_1 z_2}^2} < 0 \text{ if } W_{z_1 z_2} > 0, > 0 \text{ if } W_{z_1 z_2} < 0.$$