

## COMMENTARY

# From Exceptionalism to Essentialism in Dentistry

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In his article, Cajee<sup>1</sup> juxtaposes the response of the dental profession to Dr. Painless Parker's dental franchises and self-promotion in the 1930s with his posthumous exoneration in 1979, when advertising by dentists had become widespread. Cajee follows this evolution of the field from a self-regulating profession to a lucrative but externally regulated industry.

Yet in 1932, when Painless Parker's license to practice dentistry was first challenged, dentistry was already more market-driven and deregulated than medical care. The first dental school in the US, founded in Maryland by a group of physicians, had existed for 92 years, marking in many ways the first branch point separating medicine from dentistry, and delaying dental education's adoption of a residency model of care delivery and professional identity formation. It had been three years since a group of Texas schoolteachers created the first American medical insurance model; the system of discounts and incentives that has come to be called dental insurance would not emerge until the post-World War II period.<sup>2</sup> Though perceived as repellent at the time, Painless Parker's mercenary approach to dental practice is a direct link

between dentistry's origin as the trade of the barber-surgeon and the now-standard commercialization of oral healthcare. The siloization of dentistry as a profession independent of the rest of healthcare, with dental care treated as a benefit rather than a necessity, makes the field more vulnerable to deregulation and deprofessionalization.

The impact of this separation and its shaping of the modern dental delivery system are not merely historical curiosities. In the midst of a profoundly unequal medical system, oral health outcomes remain some of the most inequitable and unjust. Americans report more frequent financial barriers to dental care than any other health need.<sup>3</sup> One third of Americans lack any form of dental coverage.<sup>4</sup> Medicare beneficiaries have the lowest rates of dental insurance of any demographic, and Medicaid is not required to provide dental coverage for adults.<sup>5</sup> Low rates of public insurance acceptance by dentists, as well as a dental workforce that is strikingly less diverse than the American population, further worsen access.<sup>6</sup> Without dental care, patients with toothaches often seek relief in the emergency department, making up more than 1% of all ED visits nationally, but where palliation with an antibiotic and opioid prescription is all that is commonly available.<sup>7</sup>

Though corporate-run group practices make up a growing share of the dental market, more than 90% of dental practices are still run by one or a few dentists, who also make up the constituents of most professional dental associations.<sup>8</sup> As Cajee notes, owner-dentists can be motivated by the same ethically questionable financial incentives as corporations or venture capitalists. The fee-for-service reimbursement system that is still near-universal in dentistry rewards more invasive and costly interventions over preventive models of

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management independent of benefit to patients. Shifts to value-based payment models that are becoming standard in the rest of the healthcare system remain rare in dentistry, due to slow adoption of quality metrics and diagnostic codes, but primarily a reticence to change on the part of most dental practitioners.<sup>9</sup>

Although most Americans receive their dental care in the private practice setting, governmental, legislative, and health systems changes are making progress in reconciling dental delivery with wider health policy trends. The Health Resources and Services Administration (HRSA) implemented an Oral Health Strategic Framework from 2014 to 2017, the first goal of which was to integrate oral health delivery into primary care, and which resulted in increased funding for health center dental programs, dental schools,

intuitive; the fact that this is not considered sufficient justification for more robust dental infrastructure and access is a testament to the completeness of the historical rupture between dentistry and medicine.

Painless Parker was known to wear a necklace of 357 teeth that he claimed to have extracted in a single day. There are modern echoes of such dehumanizing sensationalism in newspaper aerial photographs of the volunteer dental clinics held in gymnasias or on race tracks across the country, where thousands wait hours for a free tooth extraction conducted on folding chairs.

Much of the resistance for legislation that could increase oral health equity in the US has come from organized dentistry, which has waged state and national campaigns to prevent the adoption of mid-level dental providers,<sup>13</sup> prevent the development

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and integration pilots.<sup>10</sup> Private payers with sufficient subscriber bases, such as Kaiser Permanente, have demonstrated the feasibility of using more integrated dental practices to identify unmet preventive health service needs, such as providing flu vaccines during a visit.<sup>11</sup> Oregon's Medicaid Coordinated Care Organizations (CCOs) are funding dental delivery as part of capitated payments for overall health maintenance, rather than a fee-for-service carveout. Even Medicaid ACOs that continue to fund dental care through parallel fee-for-service systems, such as Massachusetts, are implementing oral health quality metrics that put the onus for compliance on the medical system, bypassing dentist reluctance. A commonality of these integrative initiatives is their origin outside of dentistry itself, representing in some ways a shift towards external professional regulation just as potentially transformative as venture capital-owned dental practices.

Initiatives to reintegrate oral healthcare back into the broader healthcare system are often justified by claiming that doing so will improve health outcomes for patients with chronic conditions such as diabetes or during pregnancy, or will ultimately result in cost savings for payers. Yet studies have been at best inconclusive.<sup>12</sup> That the pain, shame, and suffering caused by poor oral health impacts well-being should be

of a single-payer health system, and to keep dental coverage out of Medicare.<sup>14</sup> Yet in the midst of the COVID-19 pandemic, the American Dental Association released a statement affirming that dentistry was essential care, urging state regulators to allow dental practices to reopen with minimal restrictions after several months of imposed closures.<sup>15</sup> While such a move was at least in part economically motivated to increase revenues for struggling member dentists, the rapid rebound in dental volume, at rates far greater than other ambulatory services, suggests that the public is also eager for dental care.<sup>16</sup>

Dentistry is at an ethical crossroads of its own making, made more extreme by the neoliberal market forces described by Cajee. Is dental care a valuable commodity on the open market, or essential health care? The conclusions reached by the profession and by the public will drive the future of oral health.

#### Note

The author has no conflicts to disclose.

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