

# Validity and Reliability of the Attitudes toward Traffic Safety Scale in Argentina

## Mario Trógolo<sup>1</sup>, Rubén Daniel Ledesma<sup>2</sup> and Leonardo Adrián Medrano<sup>3</sup>

<sup>1</sup> Universidad Nacional de Córdoba (Argentina)

<sup>2</sup> Universidad Nacional de Mar del Plata/ IPSIBAT (Argentina)

<sup>3</sup> Universidad Siglo 21 (Argentina)

**Abstract.** The main objective of this research was to investigate the psychometric properties of a Spanish-language version of the Attitudes toward Traffic Safety Scale (ATTS) for the assessment of risky driving attitudes among Spanish-speaking populations. Five hundred and fifty-eight drivers from Argentina participated in the study. Confirmatory factor analysis supported the ATTS three-factor structure: Attitude towards violations and speeding, attitude towards the careless driving of others and attitude towards drinking and driving,  $\chi^2(87) = 205.91$ , p < .001;  $\chi^2/df = 2.36$ ; GFI = .94; CFI = .93; TLI = .91; RMSEA = .05; 90% CI [.04, .06]. A model with one higher-order factor (overall attitude toward risky driving) also fits the data. Reliability estimates were acceptable for the total scale ( $\alpha$  = .81) and for all subscales (with  $\alpha$  values ranging from .74 to .84), and concurrent validity was supported by theoretically expected correlations with self-reported risky driving behavior (*r* ranging from .27 to .45, *ps* < .01). Subsequent comparison between zero-order correlation and partial correlation (controlling for Driver Impression Management) between ATTS subscales and self-reported risky driving behavior revealed minor or no effects of social desirability bias. Implications for road safety intervention are discussed.

Received 28 November 2018; Revised 1 November 2019; Accepted 4 November 2019

#### Keywords: assessment, attitudes, risky driving, traffic safety.

Road traffic deaths have plateaued in recent years despite the growing population and increasing motorization worldwide (World Health Organization [WHO], 2018). Nevertheless, traffic accidents remain one of the leading causes of death across all age groups and the main cause of death among young drivers (Masuri, Isa, & Tahir, 2017). The situation is not homogeneous across countries: whereas the number of crashes in high-income countries has gone down, the opposite is the case on the whole in low- and middle-income countries (WHO, 2018). In Latin America, though the overall rate of fatality due to road traffic injuries has increased, with more than 150,000 people dying every year, the figures differ from country to country (Panamerican Health Organization, PHO; 2016). The economic burden associated with road traffic injuries is also high, being estimated at 4.5 billion dollars per year (Bhalla, Diez-Roux, Taddia, De La Peña Mendoza, & Pereyra, 2013). Thus, road crashes not only represent a major public health concern but also pose a serious threat to economic development in the region.

Risky driving has commonly been acknowledged as the most critical component for road safety (Hoffmann, 2005; Petridou & Moustaki, 2000). Risk while driving encompasses a wide variety of behaviors with different degrees of intentionality ranging from unintentional errors (e.g., misjudging the distance in a car park and hitting an adjacent vehicle) to deliberate violations of traffic rules (driving over the legal blood-alcohol limit, disregarding red traffic lights etc.; de Winter & Dodou, 2010; Reason, Manstead, Stradling, Baxter, & Campbell, 1990). While both types of behavior may endanger the driver and other road users, deliberate risk-taking behavior, particularly ignoring traffic rules, exceeding the speed limit and driving under the influence of alcohol have been associated with an increased risk of collision (Antonopoulos et al., 2011; Jiménez-Mejías et al., 2015; Mallia, Lazuras, Violani, & Lucidi, 2015; Mohamed & Bromfield, 2017; Vázquez, 2004; Woratanarat et al., 2009). For example, Gjerde, Normann, Christophersen, Samuelsen, and Mørland (2011) reported that alcohol was found in the blood of 35.2% of fatally injured drivers. Shyhalla (2014) demonstrated that drivers who tended to drive above the speed limit were more likely to initiate severe two-vehicle collisions, with the likelihood increasing by 10 percent for every 10 km/h of increased speed. Strategies focused

How to cite this article:

Trógolo, M., Ledesma, R. D., & Medrano, L. A. (2019). Validity and reliability of the Attitudes toward Traffic Safety Scale in Argentina. *The Spanish Journal of Psychology*, 22. e51. Doi:10.1017/sjp.2019.54

Correspondence concerning this article should be addressed to Mario Trógolo. Facultad de Psicología de la Universidad Nacional de Córdoba (UNC). Córdoba (Argentina).

E-mail: mario.trogolo@gmail.com

on reducing drivers' risky behaviors and attitudes are therefore deemed essential for improving road safety.

Attitudes toward traffic safety reflect beliefs endorsed by individuals regarding traffic regulations, speeding, drink-driving, and other risky behaviors, determining how these behaviors are evaluated (i.e. whether drivers consider this sort of behavior acceptable or not; Assum, 1997). Research on attitudes has commonly distinguished between explicit and implicit attitudes (Roefs & Jansen, 2002; Sabin, Riskind, & Nosek, 2015; Sherman, Rose, Koch, Presson, & Chassin, 2003). Explicit attitudes are deliberate, consciously-driven evaluative judgments about a given object resulting from a propositional process. In contrast, implicit attitudes rely on more automatic, associative processes that activate evaluations without people's awareness or conscious control (Gawronski & Bodenhausen, 2006; Rydell, McConnell, Mackie, & Strain, 2006). Empirical research has shown that both implicit and explicit components of attitude contribute towards explaining risky driving behavior (Hatfield, Fernandes, Faunce, & Job, 2008; Ledesma, Tosi, Poó, Montes, & López, 2015; Stephens, Bishop, Liu, & Fitzharris, 2017).

In order to assess drivers' explicit attitudes in the traffic context, Iversen (2004) developed the Attitudes toward Traffic Safety Scale (henceforth referred as ATTS). The ATTS is a 16-item, self-report instrument that measures attitudes toward risky behaviors of particular relevance to road safety, such as traffic violations and speeding, other people's driving, and drinking and driving. The first factor comprises driver attitudes toward non-compliance with traffic regulations in order to keep the traffic flowing, exceeding speed limits to get ahead, ignoring traffic lights and driving faster when there are no other vehicles around. The second factor examines whether it is acceptable to take certain risks as passengers, such as accepting a ride with a driver who speeds if this is the only chance of getting home at night. Finally, attitude towards drinking and driving refers to drivers' evaluations regarding driving after consuming alcohol and riding with a drink driver. A negative attitude towards traffic safety issues corresponds to a high risk-taking attitude. Iversen (2004) found that three subscales were supported by confirmatory factor analysis and that the subscales were positively but moderately correlated, suggesting that they represent relatively distinct domains of driver attitudes. Additionally, all subscales revealed adequate internal consistency (a ranging from .68 to .86) and acceptable test-retest reliability. A one-year prospective analysis showed that the three attitude dimensions predicted self-reported risky driving behavior, supporting predictive validity. Overall, these results show that the ATTS has good psychometric properties.

has since been used in many countries including South Africa (Bachoo, Bhagwanjee, & Govender, 2013), Italy (Lucidi et al., 2010), Ireland (Sarma, Carey, Kervick, & Bimpeh, 2013), China (Ma, Yan, Huang, & Abdel-Aty, 2010), Norway (Iversen, & Rundmo, 2004) and Turkey (Şimşekoğlu, Nordfjærn, & Rundmo, 2012). The cited studies have consistently shown the utility of the ATTS in predicting self-reported risky driving behavior. Nevertheless, despite its usefulness, there are certain relevant properties of the ATTS (e.g., factor structure) that were not examined in these studies and which require further investigation to provide evidence of construct validity. Furthermore, as self-report measures involve controlled (i.e. conscious) responses, individuals may feel motivated to distort their responses in order to provide a favorable self-image as a driver (af Wåhlberg, 2010). This may be especially relevant when assessing attitudes and behaviors that are socially unacceptable (e.g., speeding), where honest responses may be viewed by respondents as self-incriminatory (Corbett, 2001). Since we were not able to identify previously published studies addressing this specific issue in the ATTS, additional studies are called for. Assessing the degree to which responses are susceptible to social desirability bias is of paramount concern in ensuring the psychometric quality of the scale.

After its publication, the ATTS became popular and

Furthermore, most traffic research has been carried out in developed, high-income countries, such as the North America, United Kingdom, Norway, and Australia (Ledesma, Peltzer, & Poó, 2008; Nordfjærn, Jørgensen, & Rundmo, 2011). Comparatively few studies to date have addressed the issue of road safety attitudes and their correlates on driving behavior in low- and middle-income societies. For instance, Yunesian, Mesdaghinian, Moradi, and Vash (2008) investigated whether attitudes toward road safety predict driver behavior in Iran and found no association between the variables. Lund and Rundmo (2009) showed that attitudes toward road safety predicted driving behavior in Norwegian drivers but not in Ghanaian drivers. Another study comparing Turkish and Norwegian drivers revealed that while the former had safer attitudes toward drinking and driving, the latter had safer attitudes toward speeding. Turkish drivers also reported a lower frequency of speeding behaviors than their Norwegian counterparts, while Norwegian drivers reported less alcohol-related driving (Şimşekoğlu et al., 2012). Overall, these results suggest that there are important cross-cultural differences in attitudes, risky behaviors and in attitude-behavior relationships, for which reason findings from high-income societies cannot be extrapolated to the case of developing countries. From a practical viewpoint, these results also imply that safety campaigns aimed at improving people's attitudes toward road safety which have proven effective in high-income countries may not be suitable for low- and middle-income countries. Consequently, more research is needed in developing countries to design effective, evidence-based countermeasures for improving road safety attitudes.

Despite the implications of attitudes toward traffic safety in risky driving behavior and well-documented cross-cultural differences, there is a dearth of research on the matter in Latin America. Furthermore, to our knowledge there is no Spanish version of the ATTS. A valid and reliable version of ATTS for Latin American countries with Spanish-speaking populations would be particularly useful for stimulating empirical research on driver attitudes. Accordingly, the first and foremost objective of the present study was to translate and examine the psychometric properties of the ATTS for its use among Spanish-speaking populations. Since as previously mentioned there is little information available regarding the influence of social desirability bias on ATTS responses, a second objective was therefore to examine the ATTS's robustness against this bias. Lastly, differences in ATTS scores according to sociodemographic and driving-related variables were also analyzed.

# Method

#### Participants

A heterogeneous sample of 558 licensed drivers from the general population of Córdoba, Argentina, was recruited for the study. Participants were eligible if they were 18 years of age or older, had a valid driver's license, drove a motor vehicle and had driven at least once per week during the last month. The mean age of the respondents was 29.2 (SD = 12.03), ranging from 18 to 77 years old. Men accounted for the 53.1% of the total sample. The majority of participants drove every day (58.3%) or regularly (more than twice a week: 23.6%); 91.4% drove an automobile/ pick up, 2.8% a motorcycle, 4.0% more than one type of vehicle and 1.8% "other" vehicle (e.g., truck). Eighty-one percent of the drivers had an educational level of at least high school.

#### Measures

*Risk-taking attitudes*. The Attitudes toward Traffic Safety Scale (ATTS; Iversen, 2004) is a 16-item attitudes scale that assesses individuals' road safety attitudes with respect to driving. Specifically, the ATTS contains three subscales: Attitude towards Rule Violation and Speeding (11 items), Attitude towards the Careless Driving of Others (3 items), and Attitude towards Drinking and Driving (2 items). Respondents are asked to indicate their agreement with each statement on a five-point Likert-type scale, ranging from *strongly disagree* (1) to *strongly agree* (5). In the original scale, the internal consistency ( $\alpha$ ) measured at two time points was as follows: .82 – .81 for attitude towards rule violations and speeding; .70 – .68 for attitude towards the careless driving of others; and .85 – .86 for attitude towards drinking and driving.

*Risky driving*. Risky driving behavior was measured by nine items drawn from the Spanish-language version of the Multidimensional Driving Style Inventory (MDSI-S; Poó, Taubman-Ben-Ari, Ledesma, & Díaz-Lázaro, 2013) referring to drivers' tendency to seek stimulation and take risks while driving (e.g., "like to take risk while driving"). Participants were asked to read each item and rate the extent to which it reflected their feelings, thoughts, and behaviors during driving on a six-point Likert scale, ranging from *not at all* (1) to *very much* (6). Poó et al. (2013) demonstrated good psychometric properties for the MDSI-S and its robustness against social desirability bias in a large sample of Argentinean drivers. In the present study, the internal consistency was high ( $\alpha = .90$ ).

Social desirability. Social desirability responses were examined using the Argentinean adaptation of the Driver Social Desirability Scale (DSDS; Poó, Ledesma, & Montes, 2010). The DSDS is a self-report questionnaire that taps two components of social desirability responses in traffic contexts: Driver Impression Management (DIM) and Driver Self-Deception (DSD). Exploratory factor analysis, internal consistency, and correlations with multidimensional measures of driving style supported the validity and reliability of the DSDS in Argentina. In the current sample, the Cronbach's alpha coefficients for DIM and DSD subscales were .85 and .79, respectively.

Sociodemographic and driving-related questions. A self-report questionnaire was used to assess sociodemographic characteristics of drivers (sex, age, and educational level) and different driving-related variables (type of vehicle, driving frequency and selfreported traffic crashes and fines in the last two years).

### Procedure

After requesting permission from the ATTS author, a one-way translation from English to Spanish was carried out by two independent, well-qualified, bilingual translators. They were encouraged (a) to place importance on meaning rather than literal translation; (b) to ensure the correct contextual translation of words with several different meanings; (c) to avoid awkwardness in the Spanish language translation; and (d) to use the standard Spanish language in order to avoid regionalisms and vocabulary of limited acceptance. A team of expert judges subsequently compared the original version and the two draft translations, item-by-item, together with the scale instructions. The team was composed of three expert researchers in the field of traffic psychology, fluent in both English and Spanish, and a psychometrician who was familiar with the construct of attitude. Each judge was asked to separately evaluate the linguistic, semantic and cultural appropriateness of the translated versions using a five 5-point Likert-type scale, from very poor (1) to very good (5). A quantitative analysis of the judges' evaluations was then carried out to select items from the two translations that were rated by the experts as most appropriate and true to the original scale. The final step involved a pretest of the definitive version. A qualitative study using two focus group interviews (n = 12, n = 14) was performed to explore respondents' understanding of each item and of the instructions. Participants were invited to "think aloud" and paraphrase their understanding of each item with a view to assessing how well the connotative meanings had been captured in the Spanish version of the ATTS. In all cases, anonymity and confidentiality were assured. Participants were debriefed on the study's objective and gave their verbal consent before completing the scales.

### Data analysis

The Aiken V coefficient was calculated to quantify the agreement between expert judgments on the appropriateness of the translated versions. The range of V coefficient is 0 to 1, with a high value showing a high inter-rater agreement. Confirmatory factor analysis (CFA) was used to test the latent structure of the ATTS, and several model fit indices were calculated: the absolute fit index ( $\chi^2$ ), the  $\chi^2/df$  ratio, the goodness of fit index (GFI), the Tucker-Lewis index (TLI), the comparative fit index (CFI) and the root mean square error of approximation (RMSEA) and its 90% confidence interval. It is assumed that GFI, TLI and CFI values greater than .90 and RMSEA values smaller than .08 indicate an acceptable model fit, while values greater than .95 (for GFI, TLI and CFI) and smaller than .05 (for RMSEA) are indicative of excellent fit (Hu & Bentler, 1999). For the  $\chi^2/df$  ratio a value lower than 3 is expected (Kline, 2011). In addition, a chi-square difference test was computed to compare nested models (Furr, 2011).

Reliability analysis (internal consistency) was performed by computing Cronbach's alpha coefficient for the factor scales. Although other alternatives have been proposed for carrying out reliability estimates for twoitem scales (Attitude towards drinking and driving subscale in the present study), such as the Spearman-Brown (SB) and the Angoff-Feldt (r<sub>AF</sub>) coefficients (Feldt, 1975; Warrens, 2015), recent studies have shown that if the ratio of standard deviations between items is not large -i.e. < 1.15, as in the present study- then reliability estimates using  $\alpha$ , SB and  $r_{AF}$  provide near identical results (Domínguez-Lara, Merino-Soto, & Navarro-Loli, 2016). The use of Cronbach's alpha is therefore deemed appropriate. Bivariate correlations (Pearson's *r*) were used to examine relations between dimensions of ATTS and risky driving behavior, and partial correlations were calculated to estimate the influence of socially desirable responses on the ATTS. Finally, multivariate analysis of variance (MANOVA) was applied to analyze differences in the ATTS scores according to sociodemographic variables (sex, age, and educational level) and traffic crashes and fines. Confirmatory factor analysis was performed using Mplus 6.12 and the remaining analyses were conducted using SPSS 20.

#### Results

### Factor structure and reliability

Maximum likelihood (ML) was used for model estimation. Some researchers (e.g., Li, 2016) indicate that ML may not be appropriate for CFA with ordered categorical data since it assumes that observed indicators are continuous. Rather, they recommend using alternative estimation methods, particularly diagonally weighted least squares (WLSMV), which has been specifically designed for observed ordinally scaled data. However, as we found comparable results in parameter estimates (model fit indices, factor loadings and interfactor correlations) using ML and WLSMV, and there is less consensus regarding optimal cut-off values for evaluating a model fit based on the WLSMV estimation method (Sass, Schmitt, & Marsh, 2014), we only report ML-based results here. Four different models were tested: Model 1 (M1) a one-factor model assuming attitudes toward traffic safety as a unidimensional construct. Model 2 (M2) tested a three-uncorrelated factor model including attitude towards rule violation and speeding, attitude towards the careless driving of others, and attitude towards drinking and driving. This model assumes that the three dimensions evaluated by ATTS represent empirically distinct and independent domains of driver attitudes. The third model tested (M3) is a threecorrelated factor model assuming that the three dimensions of ATTS are empirically distinct yet related domains of driver attitudes. Finally, Model 4 (M4) tested whether a second-order factor model (with attitude towards rule violation and speeding, attitude towards the careless driving of others, and attitude towards drinking and driving as first-order factors) accounted for the observed data. This model assesses whether specific attitudes relating to violations and speeding, drink-driving and careless driving of others can be considered indicators of an overall risky attitude towards driving, in which case the use of the total ATTS score in addition to subscale scores is justified. Results are summarized in Table 1. As seen in the Table, neither M1 nor M2 yielded acceptable fit indices; M3 and M4, on the other hand, fitted well to data. The chi-square difference test showed non-significant differences between M3 and M4. Thus, both models accounted equally well for data. Means, standard deviations and standardized factor loadings are presented in Table 2. All factor loadings were statistically significant (p < .001) and most of the indicators had factor loadings of .50 or above, thus being substantially explained by latent variables. The internal consistency ( $\alpha$ ) for the total scale was .81, and for each subscale as follows: .74 for attitude towards rule violations and speeding; .77 for attitude towards the careless driving of others; and .84 for attitude towards drinking and driving.

# Risky driving attitudes, risky driving behavior and social desirability

Correlations between ATTS subscales and risky driving behavior are shown in Table 3. As expected, drivers with negative attitudes toward traffic safety (i.e. higher risk-taking attitudes) also showed higher self-reported risky driving behavior. In addition, both measures correlated negatively with Driver Impression Management (DIM). Thus, a potential source of common variance accounting for the observed relationships between dimensions of ATTS and risky driving behavior may be deliberate attempts by respondents to describe themselves in a socially desirable manner. To test this possibility, partial correlations (controlling for DIM) were calculated between the predictor and criterion variables and then compared with their zero-order correlations. If social desirability responses biased the results, then one would expect that after partialling out DIM, correlations between ATTS factors and risky driving behavior would be considerably lower or become nonsignificant (Nederhof, 1985). First-order partial correlations showed that once DIM is controlled, the magnitude of the correlations was somewhat lower, but remained statistically significant (see Table 3).

# Risky driving attitudes and sociodemographic variables

A one-way MANOVA was carried out to examine differences according to drivers' age. Participants were divided in two groups, 18–25 and older (> 25). The rationale for such grouping is based on non-fatal and fatal traffic injury statistics suggesting that those under 25 are at higher risk of being involved in a collision. Results showed that younger drivers (18–25) scored significantly higher than adult drivers in attitude towards rule violation and speeding, F(1, 441) = 42.72, p < .001,  $\eta_p^2 = .089$ ; attitude towards the careless driving of others, F(1, 441) = 18.11, p < .001,  $\eta_p^2 = .040$ ; and attitude towards drinking and driving, F(1, 441) = 22.47, p < .001,  $\eta_p^2 = .049$ .

Next, a second one-way MANOVA was performed using risky driving attitudes as dependent variables, and sex as independent variable. Results indicated that men had more positive attitudes than women regarding rule violation and speeding, F(1, 441) = 11.08, p = .001,  $\eta_p^2 = .025$ ; careless driving of others, F(1, 441) = 4.68, p = .03,  $\eta_p^2 = .011$ ; and drinking and driving, F(1, 441) = 20.42, p < .001,  $\eta_p^2 = .045$ . There were non-significant differences for education level, and interaction effects between Sex x Age, Sex x Educational Level, and Age x Educational Level were also statistically non-significant. Means and standard deviations for each group are presented in Table 4.

# Risky driving attitudes, self-reported traffic crashes and fines

Involvement in road crashes was categorized as follow: "None" (65.9%), "one" (26.2%), and "more than one" (7.9%). Traffic fines were measured in terms of two

Model	χ <sup>2</sup>	df	$\chi^2/df$	GFI	CFI	TLI	RMSEA 90% CI	$\chi^2$ dif
One-factor model (M1)	639.95***	90	7.11	.850	.662	.606	.117 [.109, .125]	
Three uncorrelated factors (M2)	351.23***	92	3.81	.894	.841	.818	.090 [.081, .099]	
Three correlated factors (M3)	205.91***	87	2.36	.943	.927	.912	.056 [.046, .065]	
Second-order factor model (M4)	210.81***	89	2.26	.941	.925	.912	.056 [.046, .065]	
Dif. between M3 and M4								4.9

**Table 1.** Goodness-of-fit Indices for CFA Models

*Note: df* = degree of freedom; GFI = goodness of fit index; CFI = comparative fit index; TLI = Tucker–Lewis index; RMSEA = root mean square error of approximation.

\*p < .05. \*\*\*p < .001.

#### 6 M. Trógolo et al.

	М	SD	ARS	ACD	ADD
1. Many traffic rules must be ignored to ensure traffic flow [Muchas normas de	2.07	1.12	.55		
<ul> <li>2. It makes sense to exceed speed limits to get ahead of "Sunday drivers" [Es razonable exceeder la velocidad para adelantar a los conductores lentos]</li> </ul>	2.72	1.25	.59		
3. Traffic rules must be respected regardless of road and weather conditions [ <i>Las normas de tránsito deben respetarse sin importar las condiciones del camino</i> <i>u el estado del tiempol</i> <sup>b</sup>	2.39	1.28	.27		
<ul> <li>4. Speed limits are exceeded because they are too restrictive [Los límites de velocidad se exceden porque son muy restrictivos]</li> </ul>	2.59	1.17	.58		
5. It is acceptable to drive when traffic lights shift from yellow to red [ <i>Es aceptable cruzar el semáforo cuando las luces están cambiando de amarillo a rojo</i> ]	2.54	1.21	.51		
6. Taking chances and breaking a few rules does not necessarily make bad drivers [ <i>Tomar riesgos y violar algunas normas viales no necesariamente significa ser mal conductor</i> ]	2.86	1.33	.57		
7. It is acceptable to take chances when no other people are involved [ <i>Es aceptable tomar riesgos al manejar cuando no hay otras personas involucradas</i> ]	1.84	1.07	.64		
8. Traffic rules are often too complicated to be carried out in practice [Las normas de tránsito son con frecuencia muy complicadas para cumplirlas en la práctica]	2.05	1.03	.53		
9. If you are a good driver it is acceptable to drive a little faster [ <i>Si sos un buen conductor es aceptable conducir un poco más rápido</i> ]	2.28	1.08	.71		
10. When road conditions are good and nobody is around driving at 100 mph is ok [ <i>Cuando las condiciones del camino son buenas y no hay nadie alrededor está bien exceder la velocidad</i> ]	2.72	1.17	.76		
11. Punishments for speeding should be more restrictive [Las multas por exceso de velocidad deberían ser más severas] <sup>b</sup>	2.89	1.28	.26		
12. It's ok to ride with someone who speeds if that's the only way to get home at night [ <i>Viajaría con alguien que excede el límite de velocidad si fuese</i> <i>la única manera de llegar a mi casa de noche</i> ]	2.78	1.22		.77	
13. It's ok to ride with someone who speeds if others do [ <i>Viajaría con alguien aue excede el límite de velocidad si otros también lo hacen</i> ]	2.27	1.07		.90	
14. I don't want to risk my life and health by riding with an irresponsible driver [No quiero arriesgar mi vida y mi salud yendo con un conductor irresponsable] <sup>a</sup>	3.71	1.40		.64	
15. I would never drive after drinking alcohol [Nunca conduciría después de beber alcohol] <sup>a</sup>	2.54	1.20			.86
16. I would never ride with someone I knew has been drinking alcohol [Nunca viajaría con un conductor que sé que ha bebido alcohol] <sup>a</sup>	2.65	1.15			.91

*Note:* ARS = Attitude towards rule violation and speeding; ACD = attitude towards the careless driving of others; ADD = Attitude towards drinking and driving.

<sup>a</sup>Reversed item. <sup>b</sup>Reverse-coded item

Reproduced and translated with permission from "Risk-taking attitudes and risky driving behavior", by H. Iversen, *Transportation Research Part F: Traffic Psychology and Behaviour, 7,* 135–150. Copyright 2004 by Elsevier Ltd.

categories: "Yes" (30.8%) and "no" (69.2%). Results indicated significant differences between accident-involved and accident-free drivers in their attitude towards rule violation and speeding, F(2, 440) = 6.49, p = .002,  $\eta_p^2 =$ .029; and attitude towards drinking and driving, F(2,440) = 7.40, p = .004,  $\eta_p^2 = .025$ . Similarly, results also indicated significant differences between drivers who received traffic fines and those who did not in their attitude towards rule violation and speeding, F(1, 441) =5.38, p = .04,  $\eta_p^2 = .021$ ; and attitude towards drinking and driving, F(1, 441) = 11.87, p = .01,  $\eta_p^2 = .019$ . As shown in Table 4, individuals involved in traffic crashes as drivers scored significantly higher than those who had not been involved in traffic crash; a similar pattern was observed for drivers who reported traffic fines compared to those who did not.

# Discussion

The aim of the present study was to examine the psychometric properties of a Spanish-language version of the

	1	2	3	4	5	6
1. Attitude towards rule violation and speeding	_	.36**	.37**	.45**	36**	.03
2. Attitude towards the careless driving of others	.30***	_	.19**	.23**	25**	.01
3. Attitude towards drinking and driving	.27***	.11*	_	.27**	39**	08
4. Risky driving behavior	.32***	.17**	.13*	_	47**	.02
5. Driver impression management (DIM)					_	.23**
6. Driver self-deception (DSD)						_

Table 3. Intercorrelations among Dimensions of ATTS, Risky Driving Behavior, and Social Desirability Measures

*Note:* Partial correlations (controlling for DIM) are in bold.

\* p < .05.\*\* p < .01.\*\*<br/>\*\*p < .001, two-tailed.

**Table 4.** Mean Differences (One-way MANOVA) in Risky Driving

 Attitudes according to Sociodemographic Variables, Self-reported

 Traffic Fines and Traffic Crashes

	Violation and speeding	Careless driving of others	Drinking and driving	
	M (SD)	M (SD)	M (SD)	
Age				
18–25	39.47 (5.91)*	7.35 (1.97)*	5.68 (2.05)*	
> 25	35.66 (6.29)	6.52 (2.08)	4.71 (2.23)	
Sex				
Men	38.66 (5.76)*	7.17 (2.07)*	5.60 (2.19)*	
Women	36.73 (6.76)	6.75 (2.04)	4.69 (2.09)	
Traffic fine				
Yes	27.90 (7.68)*	6.95 (2.01)	5.72 (2.16)*	
No	26.15 (6.87)	6.89 (2.19)	4.95 (2.17)	
Traffic crash				
0	34 (7.92) <sup>a</sup>	6.94 (2.09)	4.85 (2.28) <sup>a</sup>	
1	37.62 (6.01) <sup>b</sup>	7.01 (1.99)	5.18 (2.10) <sup>b</sup>	
>1	38.53 (6.83) <sup>c</sup>	6.87 (2.01)	6.47 (2.21) <sup>c</sup>	

*Note:* In each row, means with different superscript differ at least to the level of p < .05 after applying Bonferroni post-hoc test.

Violation and Speeding X Traffic Crash: a-b : p < .001; a-c : p = .030; b-c : p = .045

Drinking and driving x Traffic Crash:

a-b = p < .001; b-c = p = .017; a-c = p < .001

\*Significant mean difference at least p < .05

ATTS and explore whether ATTS responses are prone to social desirability bias. The results suggest good psychometric properties for the scale in terms of internal structure, internal consistency and concurrent validity. In particular, confirmatory factor analysis supported the original three-factor structure of the ATTS: Attitude towards rule violations and speeding, attitude towards the careless driving of others, and attitude towards drinking and driving. A subsequent second-order factor model also fitted well to the data, thus indicating that the three domains of risky attitudes assessed by ATTS dimensions may reflect a more general risk-taking attitude. From a practical viewpoint, this suggests that ATTS subscale scores can be to produce a single total score reflecting an overall risky attitude towards driving.

It is worth mentioning that two subscale items, those referring to attitude towards rule violations and speeding, had low factor loadings. Since the items are reversed, there are at least two possible explanations. Firstly, it is possible that such items lead to response inconsistencies or misresponses (i.e. inconsistency in responses to regular and reversed items; Weijters & Baumgartner, 2012), which is more likely when multiple items worded in the same direction precede a reversed item (Drolet & Morrison, 2001). Secondly, we cannot rule out the possibility that such finding is an artifact. Indeed, reversing scores assume that attitude towards rule violations and attitude towards complying with traffic rules are perfect counterparts to each other (i.e. opposite ends of a continuum): A high score on attitude towards rule violations is deemed equivalent to a negative attitude towards complying with traffic rules, and vice versa. This is, indeed, the prevalent view of attitude as a bipolar evaluative dimension (cf. Eagly & Chaiken, 1993; Fishbein & Ajzen, 2010). However, it is also possible that attitude towards rule violations and attitude towards complying with traffic rules are strongly (but not perfectly) and negatively related to each other. Further research is required to address this issue.

Reliability analysis showed a good level of reliability for both the total scale and the subscales, with alpha coefficients above .70. Furthermore, correlational analysis revealed positive correlations between ATTS dimensions and self-reported risky driving behavior. These findings are consistent with past research (Bachoo et al., 2013; Chen, 2009; Iversen, 2004; Stephens et al., 2017; Yilmaz & Celik, 2004) and provide support for concurrent validity. It should be noted that correlations between ATTS factors and risky driving behavior were generally low in magnitude. According to the Fishbein and Ajzen (2010) principle of compatibility, attitudes and behaviors should be measured at the same level of generality or specificity to ensure strong correlations. Since the ATTS examines attitude towards specific behaviors (e.g., drinking and driving) whereas risky driving behavior was evaluated using a broad measure

(e.g., enjoying the excitement of dangerous driving) rather than assessing particular risky driving behaviors, this evaluative inconsistency could explain the weak correlations obtained in this study. Regarding response bias, our results show that the ATTS scale does not appear to be particularly sensitive to socially desirable responses, which is in accordance with various studies indicating minor or no effect of social desirability on drivers' self-report (Boufous et al., 2010; Sullman & Taylor, 2010; Sundström, 2011; Taubman-Ben-Ari, Eherenfreund-Hager, & Prato, 2016), thus additionally supporting the psychometric quality of the scale. Finally, in line with previous literature (Lund & Rundmo, 2009; Mallia et al., 2015; Nabi et al., 2007) we found that drivers with higher risky driving attitudes were also more prone to vehicle crash involvement. Sociodemographic comparisons revealed that as previously reported (Iversen & Rundmo, 2004; Laapotti, Keskinen, & Rajalin, 2003; Sarma et al., 2013), men and young drivers tend to display more negative attitudes toward traffic safety, thus delineating a high-risk subgroup of drivers that should be primarily targeted in road safety interventions and campaigns aimed at changing attitudes.

In sum, this study provides evidence of the validity and reliability of the ATTS for assessing attitudes toward traffic safety. There are, however, certain limitations that should be mentioned: Firstly, although we recruited a heterogeneous sample of drivers according to age, sex, educational level and driving experience, they were selected by convenience sampling; in order to corroborate the present findings, further studies should be carried out based on a representative sample. Secondly, since in our study relations between attitudes and risky driving behavior were assessed using selfreport measures, it would be of value to replicate the findings based on objective assessments from naturalistic driving data or in-vehicle devices. Thirdly, our results show that the ATTS is reliable and free from social desirability bias. Nonetheless, since there has been some criticism surrounding the validity of the DSDS as a measure of drivers' susceptibility to the social desirability bias (af Wåhlberg, Dorn, & Kline, 2010), it would be useful to further examine the robustness of the ATTS against social desirability using alternative methods, for example by comparing driver responses under conditions potentially eliciting selfpresentation biases (i.e. anonymity vs non-anonymity). We are planning to carry out this study in a subsequent paper. Fourthly, although our findings provide evidence of the validity and reliability of the ATTS, further studies are required for a more in-depth examination of psychometric properties such as test-retest reliability and discriminant and convergent validity. It would also be worthwhile to examine the accuracy of ATTS scores in predicting which drivers are most likely to crash. In this sense, are there optimal cut-off scores with a high degree of sensitivity and specificity to distinguish between accident-involved and accident-free drivers? Addressing this point would enhance the psychometric quality of the ATTS and demonstrate its utility as a diagnostic assessment tool for identifying high-risk drivers who can then be referred for special courses on safe driving attitudes prior to obtaining a driving license. Finally, the content of the ATTS refers to attitudes associated with risky driving behaviors that contribute significantly to road crashes. However, there are others high-risk behaviors not tapped by ATTS items (e.g., not using a seatbelt, texting while driving) that could be included to increase the content validity.

The present study supports the use of the ATTS among Spanish-speaking populations for conducting research on risky driving attitudes in Latin America, where such studies remain scarce despite the high rates of road traffic injuries (Ledesma et al., 2008). The paucity of research may impede the development of evidence-based interventions to reduce traffic injuries. Hopefully, the current study will provide a useful and easy-to-administer tool to promote research on driver attitudes toward traffic safety. The ATTS could also be used to identify high-risk subgroups of drivers for targeted interventions and to design and evaluate strategies aimed at reducing risky driving and increasing road safety attitudes.

#### References

- af Wåhlberg A. E. (2010). Social desirability effects in driver behavior inventories. *Journal of Safety Research*, 41, 99–106. https://doi.org/10.1016/j.jsr.2010.02.005
- af Wåhlberg A. E., Dorn L., & Kline T. (2010). The effect of social desirability on self- reported and recorded road traffic accidents. *Transportation Research Part F: Traffic Psychology and Behaviour*, 13, 106–114. https://doi. org/10.1016/j.trf.2009.11.004
- Antonopoulos C. N., Germeni E., Bacopoulou F., Kalampoki V., Maltezos S., Skalkidis I., ... Petridou E. (2011). Assessing the impact of risk-taking behavior on road crash involvement among University students residing in two Mediterranean countries. *Safety Science*, *49*, 933–938. https://doi.org/10.1016/j.ssci.2011.03.013
- Assum T. (1997). Attitudes and road accident risk. Accident Analysis & Prevention, 29, 153–159. https://doi. org/10.1016/S0001-4575(96)00071-1
- Bachoo S., Bhagwanjee A., & Govender K. (2013). The influence of anger, impulsivity, sensation seeking and driver attitudes on risky driving behavior among post-graduate university students in Durban, South Africa. Accident Analysis & Prevention, 55, 67–76. https://doi.org/10.1016/j.aap.2013.02.021
- Bhalla K., Diez-Roux E., Taddia A., De La Peña Mendoza S., & Pereyra A. (2013). The cost of road injuries in Latin America 2013 (Inter-American Development Bank Technical Notes. N. IDB–TN–597). Retrieved from the Inter-American

Development Bank website: https://publications.iadb. org/bitstream/handle/11319/6011/The%20Cost%20 Of%20Road%20Injuries%20in%20LAC%202013. pdf?sequence=1&isAllowed=y

Boufous S., Ivers R., Senserrick T., Stevenson M., Norton R., & Williamson A. (2010). Accuracy of selfreport of on-road crashes and traffic offences in a cohort of young drivers: The DRIVE study. *Injury Prevention*, *16*, 275–277. https://doi.org/10.1136/ip.2009.024877

- Chen C.-F. (2009). Personality, safety attitudes and risky driving behaviors - Evidence from young Taiwanese motorcyclists. *Accident Analysis & Prevention*, *41*, 963–968. https://doi.org/10.1016/j.aap.2009.05.013
- **Corbett C.** (2001). Explanations for "understating" in self-reported speeding behavior. *Transportation Research Part F: Traffic Psychology and Behaviour, 4,* 133–150. https://doi.org/10.1016/S1369-8478(01)00019-5

de Winter J. C. F., & Dodou D. (2010). The Driver Behaviour Questionnaire as a predictor of accidents: A meta-analysis. *Journal of Safety Research*, 41, 463–470. https://doi. org/10.1016/j.jsr.2010.10.007

Domínguez-Lara S. A., Merino-Soto C., & Navarro-Loli J. S. (2016). Estimación de la confiabilidad en mediciones de dos ítems: El coeficiente Angoff-Feldt [Reliability estimation in measurements of two items: The Angoff-Feldt's coefficient]. *Revista Digital de Investigación en Docencia Universitaria*, 10, 34–40. https://doi.org/10.19083/ridu.10.463

Drolet A. L., & Morrison D. G. (2001). Do we really need multiple-item measures in service research? *Journal of Service Research*, *3*, 196–204. https://doi. org/10.1177/109467050133001

**Eagly A. H., & Chaiken S.** (1993). *The psychology of attitudes*. Fort Worth, TX: Harcourt Brace Javanovich.

Feldt L. S. (1975). Estimation of reliability of a test divided into two parts of unequal length. *Psychometrika*, 40, 557–561. https://doi.org/10.1007/BF02291556

Fishbein M., & Ajzen I. (2010). Predicting and changing behavior: The reasoned action approach. New York, NY: Psychology Press.

**Furr M**. (2011). *Scale construction and psychometrics for social and personality*. London, UK: Sage.

Gawronski B., & Bodenhausen G. V. (2006). Associative and propositional processes in evaluation: An integrative review of implicit and explicit attitude change. *Psychological Bulletin*, 132, 692–731. https://doi.org/10.1037/0033-2909.132.5.692

Gjerde H., Normann P. T., Christophersen A. S., Samuelsen S. O., & Mørland J. (2011). Alcohol, psychoactive drugs and fatal road traffic accidents in Norway: A case–control study. *Accident Analysis & Prevention*, 43, 1197–1203. https://doi.org/10.1016/j. aap.2010.12.034

Hatfield J., Fernandes R., Faunce G., & Job R. F. S. (2008). An implicit non-self-report measure of attitudes to speeding: Development and validation. *Accident Analysis & Prevention*, 40, 616–627. https://doi.org/10.1016/j. aap.2007.08.020

Hoffmann M. H. (2005). Comportamento do condutor e fenômenos psicológicos [Driver behavior and psychological factors]. *Psicologia: Pesquisa & Trânsito*, 1, 17–24. Hu L.-t., & Bentler P. M. (1999). Cutoff criteria for fit indexes in covariance structure analysis: Conventional criteria versus new alternatives. *Structural Equation Modeling: A Multidisciplinary Journal*, *6*, 1–55. https://doi. org/10.1080/10705519909540118

Iversen H. (2004). Risk-taking attitudes and risky driving behavior. *Transportation Research Part F: Traffic Psychology and Behaviour*, 7, 135–150. https://doi.org/10.1016/j. trf.2003.11.003

Iversen H., & Rundmo T. (2004). Attitudes towards traffic safety, driving behavior and accident involvement among the Norwegian public. *Ergonomics*, 47, 555–572. https:// doi.org/10.1080/00140130410001658709

Jiménez-Mejías E., Medina-García M. A., Martínez-Ruiz V., Pulido-Manzanero J., Fernández-Villa T., & Grupo uniHcos (2015). Consumo de drogas e implicación en estilos de conducción de riesgo en una muestra de estudiantes universitarios. Proyecto uniHcos [Drug use and involvement in risky driving styles in a sample of university students. The uniHcos Project]. *Gaceta Sanitaria*, 29, 4–9. https://doi. org/10.1016/j.gaceta.2015.04.008

Kline R. (2011). Principles and practice of structural equation modeling (3<sup>rd</sup> Ed.). New York, NY: The Guilford Press.

Laapotti S., Keskinen E., & Rajalin S. (2003). Comparison of young male and female drivers' attitude and self-reported traffic behavior in Finland in 1978 and 2001. *Journal of Safety Research*, *34*, 579–587. https://doi.org/10.1016/j. jsr.2003.05.007

Ledesma R., Peltzer R., & Poó F. (2008). Análisis de la producción en Psicología del Tránsito mediante PsycINFO (2000–2006) [Traffic Psychology research through the PsycInfo data base (2000–2006)]. *PSIC* - *Revista de Psicologia da Vetor Editora*, 9, 11–24.

Ledesma R. D., Tosi J., Poó F. M., Montes S. A., & López S. S. (2015). Implicit attitudes and road safety behaviors. The helmet-use case. *Accident Analysis & Prevention*, *79*, 190–197. https://doi.org/10.1016/j.aap.2015.03.030

Li C.-H. (2016). Confirmatory factor analysis with ordinal data: Comparing robust maximum likelihood and diagonally weighted least squares. *Behavior Research Methods*, 48, 936–949. https://doi.org/10.3758/s13428-015-0619-7

Lucidi F., Giannini A. M., Sgalla R., Mallia L., Devoto A., & Reichmann S. (2010). Young novice driver subtypes: Relationship to driving violations, errors and lapses. *Accident Analysis & Prevention*, 42, 1689–1696. https:// doi.org/10.1016/j.aap.2010.04.008

Lund I. O., & Rundmo T. (2009). Cross-cultural comparisons of traffic safety, risk perception, attitudes and behavior. *Safety Science*, 47, 547–553. https://doi.org/10.1016/j. ssci.2008.07.008

Ma M., Yan X., Huang H., & Abdel-Aty M. (2010). Safety of public transportation occupational drivers: Risk perception, attitudes, and driving behavior. *Transportation Research Record*, 2145, 72–79. https://doi. org/10.3141/2145-09

Mallia L., Lazuras L., Violani C., & Lucidi F. (2015). Crash risk and aberrant driving behaviors among bus drivers: The role of personality and attitudes towards traffic safety. *Accident Analysis & Prevention*, 79, 145–151. https://doi. org/10.1016/j.aap.2015.03.034

### 10 M. Trógolo et al.

Masuri M. G., Isa K. A. Md., & Tahir M. P. M. (2017). Children, youth and road environment: Road traffic accident. *Asian Journal of Environment-Behaviour Studies*, 2, 13–20. https://doi.org/10.21834/aje-bs.v2i4.206

Mohamed M., & Bromfield N. F. (2017). Attitudes, driving behavior, and accident involvement among young male drivers in Saudi Arabia. *Transportation Research Part F: Traffic Psychology and Behaviour*, 47, 59–71. https://doi. org/10.1016/j.trf.2017.04.009

Nabi H., Salmi L. R., Lafont S., Chiron M., Zins M., & Lagarde E. (2007). Attitudes associated with behavioral predictors of serious road traffic crashes: Results from the GAZEL cohort. *Injury Prevention*, *13*, 26–31. https://doi. org/10.1136/ip.2006.013342

Nederhof A. J. (1985). Methods of coping with social desirability bias: A review. *European Journal of Social Psychology*, 15, 263–280. https://doi.org/10.1002/ ejsp.2420150303

Nordfjærn T., Jørgensen S., & Rundmo T. (2011). A crosscultural comparison of road traffic risk perceptions, attitudes towards traffic safety and driver behavior. *Journal of Risk Research*, 14, 657–684. https://doi.org/ 10.1080/13669877.2010.547259

Panamerican Health Organization (PHO) (2016). Road safety in the Americas. 2016. Retrieved from World Health Organization website: http://www.who.int/violence\_ injury\_prevention/road\_safety\_status/2015/Road\_ Safety\_PAHO\_Englishv2.pdf

Petridou E., & Moustaki M. (2000). Human factors in the causation of road traffic crashes. *European Journal* of Epidemiology, 16, 819–826. https://doi. org/10.1023/A:1007649804201

Poó F. M., Ledesma R. D., & Montes S. A. (2010). Propiedades psicométricas de la Escala de Deseabilidad Social del Conductor (Versión en Español) [Psychometric properties of the Driver Social Desirability Scale (Spanish version)]. *Avaliação Psicológica*, *9*, 299–310.

Poó F. M., Taubman-Ben-Ari O., Ledesma R. D., & Díaz-Lázaro C. M. (2013). Reliability and validity of a Spanish-language version of the Multidimensional Driving Style Inventory. *Transportation Research Part F: Traffic Psychology and Behaviour*, *17*, 75–87. https://doi. org/10.1016/j.trf.2012.10.003

Reason J., Manstead A., Stradling S., Baxter J., & Campbell K. (1990). Errors and violations on the roads: A real distinction? *Ergonomics*, *33*, 1315–1332. https://doi. org/10.1080/00140139008925335

Roefs A., & Jansen A. (2002). Implicit and explicit attitudes toward high-fat foods in obesity. *Journal of Abnormal Psychology*, 111, 517–521. https://doi.org/10.1037//0021-843X.111.3.517

Rydell R. J., McConnell A. R., Mackie D. M., & Strain L. M. (2006). Of two minds: Forming and changing valence-inconsistent implicit and explicit attitudes. *Psychological Science*, *17*, 954–958. https://doi. org/10.1111/j.1467-9280.2006.01811.x

Sabin J. A., Riskind R. G., & Nosek B. A. (2015). Health care providers' implicit and explicit attitudes toward lesbian women and gay men. *American Journal of Public Health*, 105, 1831–1841. https://doi.org/10.2105/AJPH.2015.302631 Sarma K. M., Carey R. N., Kervick A. A., & Bimpeh Y. (2013). Psychological factors associated with indices of risky, reckless and cautious driving in a national sample of drivers in the Republic of Ireland. *Accident Analysis & Prevention*, 50, 1226–1235. https://doi.org/10.1016/j. aap.2012.09.020

Sass D. A., Schmitt T. A., & Marsh H. W. (2014). Evaluating model fit with ordered categorical data within a measurement invariance framework: A comparison of estimators. *Structural Equation Modeling: A Multidisciplinary Journal*, 21, 167–180. https://doi.org/10.1080/10705511.2014.882658

Sherman S. J., Rose J. S., Koch K., Presson C. C., & Chassin L. (2003). Implicit and explicit attitudes toward cigarette smoking: The effects of context and motivation. *Journal of Social and Clinical Psychology*, 22, 13–39. https://doi.org/10.1521/jscp.22.1.13.22766

Shyhalla K. (2014). Alcohol involvement and other risky driver behaviors: Effects on crash initiation and crash severity. *Traffic Injury Prevention*, *15*, 325–334. https://doi.org/10.1080/15389588.2013.822491

Şimşekoğlu Ö., Nordfjærn T., & Rundmo T. (2012). Traffic risk perception, road safety attitudes, and behaviors among road users: A comparison of Turkey and Norway. *Journal of Risk Research*, 15, 787–800. https://doi.org/10.10 80/13669877.2012.657221

Stephens A. N., Bishop C. A., Liu S., & Fitzharris M. (2017). Alcohol consumption patterns and attitudes toward drink-drive behaviors and road safety enforcement strategies. *Accident Analysis & Prevention*, *98*, 241–251. https://doi.org/10.1016/j.aap.2016.10.011

Sullman M. J. M., & Taylor J. E. (2010). Social desirability and self-reported driving behaviors: Should we be worried? *Transportation Research Part F: Traffic Psychology and Behaviour*, *13*, 215–221. https://doi.org/10.1016/j. trf.2010.04.004

Sundström A. (2011). The validity of self-reported driver competence: Relations between measures of perceived driver competence and actual driving skill. *Transportation Research Part F: Traffic Psychology and Behaviour, 14,* 155–163. https://doi.org/10.1016/j. trf.2010.11.011

Taubman-Ben-Ari O., Eherenfreund-Hager A., & Prato C. G. (2016). The value of self-report measures as indicators of driving behaviors among young drivers. *Transportation Research Part F: Traffic Psychology and Behaviour, 39,* 33–42. https://doi.org/10.1016/j.trf.2016.03.005

Vázquez R. (2004). Causas de los accidentes de tránsito desde una visión de la medicina social. El binomio alcohol-tránsito. [Causes of traffic accident from a social medicine approach. The alcohol-behavior relationship]. *Revista Médica del Uruguay*, 20, 178–186.

Warrens M. J. (2015). Some relationships between Cronbach's alpha and the Spearman-Brown formula. *Journal of Classification*, 32, 127–137. https://doi. org/10.1007/s00357-015-9168-0

Weijters B., & Baumgartner H. (2012). Misresponse to reversed and negated items in surveys: A review. *Journal of Marketing Research*, 49, 737–747. https://doi.org/10.1509/ jmr.11.0368 World Health Organization (WHO) (2018). Global status report on road safety 2018. Geneva, Switzerland: Author.

Woratanarat P., Ingsathit A., Suriyawongpaisal P., Rattanasiri S., Chatchaipun P., Wattayakorn K., & Anukarahanonta T. (2009). Alcohol, illicit and non-illicit psychoactive drug use and road traffic injury in Thailand: A case-control study. *Accident Analysis & Prevention*, 41, 651–657. https://doi.org/10.1016/j.aap.2009.03.002

- Yilmaz V., & Celik H. (2004). A model for risky driving attitudes in Turkey. *Social Behavior and Personality: An International Journal*, *32*, 791–796. https://doi. org/10.2224/sbp.2004.32.8.791
- Yunesian M., Mesdaghinia A., Moradi A., & Vash J. (2008). Drivers' knowledge, attitudes, and behavior: A crosssectional study. *Psychological Reports*, *102*, 411–417. https://doi.org/10.2466/pr0.102.2.411-417