

Fifth, the amount held in individual retirement accounts (primarily rollover IRAs) is now greater than the amount held in private sector defined benefit plans or private sector defined contribution plans, yet the rules governing IRAs have not evolved to reflect this. Sixth, we need to develop a better framework for regulating investments by all types of retirement plans. Finally, we need to develop better distribution alternatives for individuals with account-based retirement savings. We should not expect every retiree to invest successfully and take appropriate distributions over a period of up to 40 years, a period in which mental acuity is likely to diminish.

The authors may legitimately claim that these topics are not part of the book they set out to write. However, their inclusion would make an excellent book even better.

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*The Foundations of Positive and Normative Economics: A Handbook.* Andrew Caplin and Andrew Schotter, eds. Oxford University Press, 2008, ISBN 978-0-19-532831-8, 416 pages. doi:10.1017/S1474747210000338

This volume presents a series of chapters written by leading behavioral and experimental economists discussing their methods, objectives, and substantive conclusions gleaned from the data collection methods they employ. The volume, as well as the series of which it is a part, is described by the editors as “a deliberate effort at raising methodological awareness”.

I was very happy to have the opportunity to review this volume, for a number of reasons. First, as a scientist, I believe it is always useful to consider not only what we are doing but how (and why) we are doing it. We’re all so busy *doing* science, we often don’t have time to *reflect* on it. Just as introspection is helpful in our daily lives (and is often accomplished via exogenous means, like New Years’ Resolutions), introspection about our goals, our methods and our scientific objectives is important and valuable, and may need an exogenous shock to trigger it. This volume provides such a shock for its readers and, in doing so, offers a great service to the field and our scientific endeavors.

Second, as an economist, I have seen both the power and the limitations of the economic method in explaining and predicting behavior. This volume provided insights into other methods that we can use (and are using), and a careful discussion of their costs and benefits. The “multi-methods” approach; studying the same question using multiple methodologies, is especially useful to triangulate on a domain, unexplained regularity, or important effect.

Finally, as an experimental and behavioral economist, I have experienced the challenges of introducing new methods to examine existing questions. Reading about how others have resolved this struggle is of interest to me personally as well. In sum, methodological discussions in economics are rare and fruitful, and I value the contribution this volume makes to that endeavor.

However, I had some concerns about the volume as well. It is structured as a series of chapters responding to the first chapter written by Gul and Pesendorfer. This first chapter outlines their philosophy about economic methodology. Subsequent chapters challenge one or another of their claims. Thus the book reads like a pile-up on Gul and Pesendorfer. Although I personally agree with the responses more than the original chapter, I would have preferred to see a more balanced treatment of the methodological issues raised. Allowing Gul and Pesendorfer to respond at the end to the challenges raised by the subsequent chapters, or including chapters by authors who agree with Gul and Pesendorfer rather than exclusively critics would have made the book more like a dialogue.

My second concern is that the readers are not introduced to this debate at its inception, but instead in the middle. The Gul and Pesendorfer chapter is itself a response to Camerer,

Loewenstein and Prelec (2005) to which they refer repeatedly but which is not included in the volume. For researchers with an interest in methodology and who have been following this debate, the volume provides a summary and progression. But for readers who are new to this area, the book assumes too much. I would have preferred for this article to be reprinted in the volume (perhaps in an appendix), to make the volume self-contained.

Finally, I think that the volume (and the discussion more generally) would have benefitted from the inclusion of researchers from other disciplines. Physicists, astronomers and (even) psychologists have all struggled with the same questions this book explores: the validity of different sources of data to answer their research questions. Understanding how these other fields have resolved this debate would, I believe, help in our own evaluation and resolution. I believe that the exclusive focus on economists represents a missed opportunity.

At the end of the volume I was left with a few overall impressions. The topic of new methodologies is both critical and under-analyzed. The individual chapters are well-written and well-reasoned, and certainly add value to that discussion. However, the volume would have been improved by providing a more balanced discussion, providing at least a summary of the backstory to the debate, and including insights from other fields as to how they have handled the methodological challenges that we as a field are now facing.

That said, I greatly enjoyed the time I spent with the book. I finished reading it with not only this review, but with multiple pages of good ideas, quotes to insert into research papers, and a deeper understanding of why we do what we do. My concerns about the book are far outweighed by these productive outputs.

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*The Origins of the Ownership Society: How the Defined Contribution Paradigm Changed America.* Edward Zelinsky. Oxford University Press, 2007, ISBN 978-0-19-533935-2, 192 pages. doi:10.1017/S147474721000034X

Edward Zelinsky's, *The Ownership Society: How the Defined Contribution Paradigm Changed America*, provides a useful and readable summary of the legal developments on the path to the expansion of the defined contribution paradigm in private sector retirement benefits in the United States. The book also advances the interesting and more controversial thesis that the expansion of the defined contribution idea beyond retirement benefits may lead to the *de facto* replacement of the income tax with a consumption tax for all but the highest income taxpayers in the U.S.

As the readers of this journal surely appreciate, the defined contribution approach to retirement benefits involves fixed payments to a retirement investment fund, with employees choosing among investment options for the money paid into the fund on their behalf. This approach differs from the defined benefit approach to retirement benefits, in which the employee receives a promise from the employer to provide a fixed income in retirement, typically based on a formula that weights two factors: (1) years of service and (2) wages in the final years of service. Under the defined contribution approach, the employee bears greater investment risk. Under the defined benefit approach, the employee bears greater risk of the insolvency of the employer and, typically, must work longer for that employer to earn a comparable retirement benefit. A final difference lies in the allocation of longevity risk. Defined benefit plans almost always are annuitized – meaning they provide a defined income until death (and sometimes until the death of a surviving spouse) – while defined contribution plans allow employees to choose whether to annuitize or not, and most do not choose to annuitize.

Zelinsky explains the legal developments, most importantly the U.S. Employee Retirement Income Security Act (ERISA), and incentives that have led to the widespread adoption of the