

Comparison of Different Ranking Methods in Wine Tasting*

Jing Cao^a and Lynne Stokes^b

Abstract

In this paper, we compare three ranking methods in wine tasting in terms of their respective accuracy levels. The first two are the original-score average and rank average, which are conventional methods in practice. The third is a relatively new ranking method called Shapley ranking. It is a game-theory-based ranking method, whereby judges are required not to rank order or score all the wines but only to choose a subset that they find meritorious. A simulation study is designed, wherein the data-generating scheme mimics how the real wine-tasting data are produced. We also consider two criteria in the comparison: the squared-error loss, which is a suitable measure when accurate ranking of all wines is of interest; and the percentile loss, which only considers whether the wines are correctly put in a certain subset. The main conclusion from our study is that the ranking based on score average is generally more accurate than that based on rank average. Shapley ranking, with the consideration that it puts less burden on judges in wine tasting, may outperform the other methods in certain conditions. (JEL Classifications: C11, C15, D72, D81)

Keywords: model selection, ranking methods, Shapley ranking, simulation, wine tasting.

I. Introduction

Wine quality is an abstract measure that is difficult to define in absolute terms. It leads to debate over how to best aggregate wine-tasting scores from a group of wine judges. Two methods are most commonly used in wine tasting due to their simplicity: score average, which is a simple averaging of numerical scores assigned by the judges; and rank average, which is the average based on the ranks of wines (Ashenfelter and Quandt, 1999). The ranks of wines can come either from the conversion of the judges' scores or from the Borda count directly provided by the judges. Each of the methods has its pros and cons. Specifically, score average does not

*The authors would like to thank the editor and reviewers for their helpful and constructive comments.

^aDepartment of Statistical Science, Southern Methodist University, 3225 Daniel Avenue, P.O. Box 750332, Dallas, TX 75275-0332; e-mail: jcao@mail.smu.edu (corresponding author).

^bDepartment of Statistical Science, Southern Methodist University, 3225 Daniel Avenue, P.O. Box 750332, Dallas, TX 75275-0332; e-mail: slstokes@mail.smu.edu.

consider that each judge assigns scores using his or her own preference scale, while rank average may avoid distortion introduced by averaging scores assigned by individual judges. In addition, averaging ranks instead of scores reduces the problem of judges who assign either high or low scores. On the other hand, the difference in the original scores by individual judges does reflect their perceptions of differences in wine quality. For example, for a judge, a 3-point difference between two wines with consecutive order certainly indicates a bigger difference in wine quality than a 1-point difference. However, such difference is no longer reflected if scores are converted into ranks, because the underlying assumption of using ranks is that wine quality changes in equal amount following the rank order.

The Shapley ranking is a recent, simple-to-use method for aggregating wine-tasting scores (Ginsburgh and Zang, 2012). It is a game-theory-based ranking method (Shapley, 1953), whereby judges are not required to rank order or score all the wines; instead, they only choose a subset that they find meritorious. In this voting system, a judge indicates that he or she favors any wine belonging to the chosen subset over the other wines. In addition, for this judge, every wine in the chosen subset is a candidate for the first place or a medal, while the other wines are not. The chosen subset may consist of different numbers of wines for different judges.

In Shapley ranking, each judge has one vote, and the wines within each judge's subset equally share this single unit of voting. The Shapley ranking of each wine is the sum of the shares added over all the judges. In addition to model being simple, the Shapley method puts less burden on the judges, as they do not have to rate or rank all the wines they evaluate. The limitation is that wines are not distinguishable within the subset. Here is a simple example: If a judge chooses 2 wines out of 15, then each of the 2 chosen wines has a vote share of 0.5; if another judge chooses 4 wines out of 15, then each of the 4 chosen wines has a vote share of 0.25. Through this Shapley ranking, wines of high quality are likely to be chosen more often, leading to a high Shapley-ranking value.

As we can see from the comparison of the pros and cons among these methods, it is difficult to conclude which one is better. Statistically, we can conduct a simulation study, wherein the wine quality is set to be known, to compare the performance of different ranking methods. To make the simulation study informative and meaningful, the data-generating scheme should mimic how the real data are produced. That is, the data-generating model should have a good fit to the real data.

Cao and Stokes (2010) develop a Bayesian ranking model, which describes judges' different scoring patterns by three quantifiable characteristics: bias, discrimination ability, and random variation. Judge bias measures the systematic difference between a judge's score and the average score from all the judges. Judge discrimination measures a judge's ability to distinguish wines based on their quality. Judge variation measures the size of the random component of variability in a judge's assessment of wine quality. This model provides a way to adjust wine judges'

individual internal scales of their assigned scores, yet it maintains the informative difference delivered by the numerical scores.

In this paper, we first investigate which of the following three models provides a better fit to the real datasets of the Paris 1976 red-wine-tasting data and the Princeton 2012 red-wine-tasting data (see the Appendix). Model 1 underlies the score average method, Model 2 underlies the rank average method, and Model 3 is the one proposed by Cao and Stokes (2010) that incorporates judges' scoring characteristics. Then we simulate data using the model that provides the best fit to the real data. Based on the simulated data, we compare the three ranking methods in terms of ranking accuracy. The paper concludes with a discussion of the results.

II. Ranking Model Selection

We first introduce three candidate models for analyzing wine-tasting data. Suppose M judges are instructed to assign ordinal scores to N wines, with the levels and meanings of the ordinal scores being the same for all judges. We assume that each wine to be evaluated has an underlying continuously valued latent (nonobserved) quality, which determines the true ordering of all wines. The observed scores, regardless of the original ordinal scores or transformed ranks, are estimates of the latent wine quality. In addition, the ranking based on score average or rank average allows each rater to have an equal impact on the aggregate score, implicitly assuming that judges have a homogeneous rating pattern.

Let y_{ij} be the observed ordinal score assigned by judge j on the i th wine and θ_i ($i = 1, \dots, N$) be the underlying quality of wine i . Then the model using the original score is

$$y_{ij} = \theta_i + e_{ij}, \quad e_{ij} \sim N(0, \sigma^2), \quad (1)$$

where measurement error e_{ij} made by judge j on evaluating wine i is assumed to have a normal distribution with mean zero and a common variance σ^2 . The second model is based on the ranks. Let z_{ij} be the rank assigned by judge j on the i th wine, where it can be transformed from the original score y_{ij} . The model has a form similar to Model (1),

$$z_{ij} = \theta_i + e_{ij}, \quad e_{ij} \sim N(0, \sigma^2). \quad (2)$$

The third model is the ranking model by Cao and Stokes (2010). The biggest difference from the above models is that this ranking model allows judges to have different rating patterns. The other difference worth mentioning is that the other two models assume that the ratings (regardless of whether they are the original scores or ranks) are numerical measures of wine quality. However, the ratings are ordinal values, and the differences in the ratings do not necessarily represent the true differences in wine quality. In the third model, the ordinal nature of the data is fully considered, whereby

judges are assumed to assign scores by first estimating the wine quality and then comparing it with category cut-offs, which are the same for all judges. In addition to the above notation, let x_{ij} be the estimate of θ_i by judge j , giving the third model the following format:

$$x_{ij} = \alpha_j + \beta_j \theta_i + e_{ij}, \quad e_{ij} \sim N(0, \sigma_j^2) \quad (3)$$

and

$$y_{ij} = s \Leftrightarrow c_{s-1} < x_{ij} \leq c_s.$$

That is, measurement error e_{ij} made by judge j on his or her assessment of wine i is assumed to have a normal distribution with mean zero and judge-specific variance σ_j^2 . The quantities c_s denote the common cut-offs for all judges, α_j is the bias parameter for judge j , and β_j is the discrimination parameter. A generous judge tends to give a higher average score to all wines, producing a positive α_j , while a stringent judge has a negative α_j . A competent judge's discrimination parameter β_j is positive, indicating that the criteria used by judge j are consistent with the wine's latent quality θ_i . A small β_j value suggests that the judge assigns ratings in a small range, and a large β_j value suggests that the judge assigns ratings that are more separated to distinguishable wines. Parameter σ_j^2 describes the amount of inconsistency in a judge's scoring pattern. The larger the value of σ_j^2 , the more randomness in the judge's evaluation. Readers can refer to the paper for more details on fitting the model.

We use the deviance information criterion (DIC) to compare the three models. The DIC (Spiegelhalter, Best, Carlin, and van der Linde, 2002) is an extension from the AIC, the classical Akaike information criterion. It is a measure of predictive power based on the trade-off between model fit and complexity. Like the AIC, lower DIC values indicate stronger models. A generally accepted notion is that differences of more than 10 rule out the model with the higher DIC. A difference of less than 5 indicates that the two models are very comparable in terms of model fit. Using the Paris 1976 red-wine-tasting data, the DIC values for the three models are 296.8, 297, and 259, respectively. Using the Princeton 2012 red-wine-tasting data, the DIC values for the three models are 243.1, 246, and 207.1, respectively. Both real datasets show the same conclusion on the model comparison: Model 1 and Model 2 provide similar model fit to the data, while Model 3 yields much better model fit than the other two models. This is not surprising; whether using the original score or the rank value, Model (1) and Model (2) both assume that the judges have homogeneous rating patterns (i.e., similar bias, discrimination, and ranking error). Model 3 is much more flexible in allowing different rating patterns for different judges, thus producing a much better model fit to both datasets.

III. Ranking Methods Comparison

Based on the model-selection result, we use Model (3) to simulate data following the setup of the Paris 1976 red-wine tasting (i.e., 10 wines rated by 11 judges). Specifically, we use the estimates of judge bias, discrimination, and variation from the real data analysis, and then we use Model (3) to generate y_{ij} values. Based on the simulated data, we compare three ranking methods (score average, rank average, and Shapley ranking) in terms of their ranking accuracy. To compute the Shapley rankings, we use a similar simulation design to that of Ginsburgh and Zang (2012), wherein three cases are considered. The first case, denoted as Shapley (1), assumes that each judge would have chosen three wines; the second case, denoted as Shapley (2), starts with the wine with the highest score for each judge and then goes down until it reaches a gap of 2 points; the third case, denoted as Shapley (3), assumes that the subset of wines that each judge finds meritorious includes the wines with scores that are higher than a certain cut-off (e.g., 15 points).

We compare the ranking results of the three methods based on two criteria. One is the squared-error loss, which calculates the sum of squared differences (Cao, Stokes, and Zhang, 2010) between the estimated ranks and the true ranks. It is a suitable measure when accurate ranking of all wines is of interest. The other is the percentile loss, which only considers whether the wines are correctly put in a certain subset. In this study, we consider whether the selected best wine is indeed the best wine.

We generate 1,000 datasets and calculate the values from both loss functions. Table 1 summarizes the results. Note that for both loss functions, a smaller value indicates that the method provides a more accurate ranking result. The simulation study shows that the ranking based on score average is generally more accurate than the one based on rank average. More specifically, the score-average-based ranking is about 25% more accurate than the rank-average-based ranking when accurate ranking of all wines is of interest and 30% more accurate when the goal is choosing the very best wine among all wines. Shapley ranking, in general, has inferior performance compared with the other two methods.

Note that in practice, under Shapley ranking, judges do not need to rate or rank all the wines. Instead, they only need to think in terms of two groups, which is psychologically very different and imposes less burden during wine tasting. The previous simulation setup does not take the less evaluation burden on wine judges under Shapley ranking into consideration. In the next simulation study, we consider a different simulation setup to account for this feature of Shapley ranking. Model (3) includes three judge characteristics: bias, discrimination, and random variation. We assume that under Shapley ranking, bias and discrimination do not change much, because those two reflect judges' personal rating styles. However, the amount of variation may change. Under Shapley ranking, the evaluation burden is much less, allowing judges to demonstrate higher accuracy (i.e., less random variation) in selecting the subsets that they find meritorious. Under this assumption, we

Table 1
Simulation 1 (Judge Variation is the Same Among Ranking Methods)

	Score average	Rank average	Shapley (1)	Shapley (2)	Shapley (3)
Squared-error loss	1.58	2.08	3.74	6.28	4.99
Percentile loss	0.25	0.36	0.41	0.26	0.39

Table 2
Simulation 2 (Judge Variation in Shapley Ranking is 80%)

	Score average	Rank average	Shapley (1)	Shapley (2)	Shapley (3)
Squared-error loss	1.60	2.14	3.55	5.61	4.00
Percentile loss	0.26	0.38	0.42	0.19	0.39

reduce the standard deviation of measurement error in Shapley ranking to 80% of the previous level, while the other two methods have the same standard deviation as before. The results are presented in Table 2. Under the squared-error loss, the score average still is the best, and Shapley ranking remains the least competitive. This result is reasonable, because the goal of Shapley ranking is not to rate all the wines but to divide them into two groups, with wines in each group being indistinguishable. Under the percentile loss, Shapley (2), which starts with the wine with the highest score for each judge and then goes down until it reaches a gap of 2 points, performs best. Recall that the percentile loss only considers whether the wines are correctly put in a certain subset, which is consistent with the Shapley ranking method. Shapley (2) beats the score average and the rank average in this setting thanks to the smaller judge variation. Shapley (2) also outperforms the other Shapley ranking schemes, because its setting is most consistent with dividing the wines into two groups, with a clear gap of 2 points separating them; the other two schemes use arbitrary rules (i.e., each judge would have chosen three wines or scored higher than 15) to identify the two groups.

IV. Discussion

In this paper, we perform a simulation study to compare three ranking methods in wine tasting. The data-generating scheme mimics how the real wine-tasting data are produced, which adds credibility to the comparison result. The study shows that the ranking based on the score average generally has better ranking accuracy than those based on the rank average and the Shapley ranking.

Note that the simulation setup, whereby judges have rated all the wines, is quite unfavorable to Shapley ranking. In reality, judges undertake quite different strategies when they are asked to use Shapley ranking. To produce this ranking, they only need to decide a meritorious subset: Every wine in the subset is a candidate for the first

place or a medal, while nonchosen wines are not. In other words, they do not need to distinguish the individual wines within the meritorious subset or the wines within the nonmeritorious set. With this wine-tasting rule, judges focus more on dividing wines into two groups than on providing scores for all the wines, which may result in more accurate classifications of wines in the meritorious subset. Our second simulation setup accommodates this by reducing the judge variation for Shapley ranking by a reasonable amount, whereby one of Shapley ranking schemes outperforms the other methods under the percentile loss. Shapley ranking, compared to the other ranking methods, is much easier to use. This work serves as an early attempt to compare it with the other methods.

References

- Ashenfelter, O., and Quandt, R. (1999). Analyzing a wine tasting statistically. *Chance*, 12, 16–20.
- Cao, J., and Stokes, L. (2010). Evaluation of wine judge performance through three characteristics: Bias, discrimination, and variation. *Journal of Wine Economics*, 5(1), 132–142.
- Cao, J., Stokes, L., and Zhang, S. (2010). A Bayesian approach to ranking and rater evaluation: An application to grant reviews. *Journal of Educational and Behavioral Statistics*, 35 (2), 194–214.
- Ginsburgh, V., and Zang, I. (2012). Shapley ranking of wines. *Journal of Wine Economics*, 7 (2), 169–180.
- Shapley, L. (1953). A value for n -person games. In Kuhn, A. W., and Tucker, A. W. (eds.), *Contribution to the Theory of Games*, Vol. II, 307–317. Princeton, NJ: Princeton University Press.
- Spiegelhalter, D. J., Best, N. G., Carlin, B. P., and van der Linde, A. (2002). Bayesian measures of model complexity and fit. *Journal of the Royal Statistical Society, Series B, Methodological*, 64, 583–616.

Appendix

Table A1
The Paris 1976 Wine Testing: Red Wines

	<i>A</i>	<i>B</i>	<i>C</i>	<i>D</i>	<i>E</i>	<i>F</i>	<i>G</i>	<i>H</i>	<i>I</i>	<i>J</i>
Pierre Brejoux	14	16	12	17	13	10	12	14	5	7
Aubert de Villaine	15	14	16	15	9	10	7	5	12	7
Michel Dovaz	10	15	11	12	12	10	11	11	8	14
Patricia Gallagher	14	15	14	12	16	14	17	13	9	14
Odette Kahn	15	12	12	12	7	12	2	2	13	5
Claude Dubois-Millot	16	16	17	13.5	7	11	8	9	9.5	9
Raymond Olivier	14	12	14	10	12	12	10	10	14	8
Steven Spurrier	14	14	14	8	14	12	13	11	9	13
Pierre Tari	13	11	14	14	17	12	15	13	12	14
Christian Vanneque	16.5	16	11	17	15.5	8	10	16.5	3	6
Jean-Claude Vrinat	14	14	15	15	11	12	9	7	13	7

Table A2
The Princeton 2012 Wine Testing: Red Wines

	<i>B</i>	<i>J</i>	<i>D</i>	<i>E</i>	<i>A</i>	<i>G</i>	<i>F</i>	<i>H</i>	<i>C</i>	<i>I</i>
Jean-Marie Cardebat	11	14.5	16	14	15	14.5	11	13	12	10
Tyler Colman	11	11	12	14	14	14	13	12	16	13
John Foy	19	17.5	18	15	17.5	18	16	18	18	17
Olivier Gergaud	17	18	14	19	10	15	12	10	9	11
Robert Hodgson	17	11	16	12	13	10	15	12	13	8
Linda Murphy	14	18	16	15	13	14	17	15.5	17	13
Danièle Meulders	16	15	16	14	14	13	15	11	11	10
Jamal Rayyis	19.5	16	12	13	15	14.5	16	15	14	16
Francis Schott	18	17	15	15	19	15	12	16	8	7