

## ***Corruption and Ideological Voting***

DIANA BURLACU\*

This article examines the effect of corruption on ideological voting. Linking previous studies of political corruption with theories of ideological voting, it argues that when corruption is high, voters place less importance on ideology when voting than they otherwise would. The reason for this effect is related to voters' reduced ability to accurately perceive parties' positions and to their low political efficacy in these contexts. Using data from ninety-seven elections from the Comparative Study of Electoral Systems, the study shows that in countries with high levels of corruption, voters consider ideology less in their voting decisions, partially because they face difficulties identifying parties' ideological positions and/or they do not believe parties can implement their electoral programmes. These relationships hold even after controlling for socio-economic and political confounders and for voters' increased likelihood of abstaining when corruption is high.

*Keywords:* political corruption; ideological voting; perceptual accuracy; political efficacy; two-stage hierarchical models; Heckman selection models

Scholars commonly assume that corruption affects elections in two ways: either by reducing turnout<sup>1</sup> or by increasing retrospective voting against the incumbent.<sup>2</sup> This article extends this body of research and argues that the effects of corruption on elections exceed political scientists' usual expectations. Specifically, corruption negatively affects the magnitude of ideological voting.

Building on previous studies of political corruption and theories of ideological voting, I argue that prevalent corruption negatively affects the two conditions of ideological voting: (1) voters are able to identify parties' unique positions and (2) voters believe that parties represent them in the legislative process. When corruption is high, people feel alienated from politics and from the policy-making process.<sup>3</sup> Parties focus more on clientelistic promises or allegations of corruption and less on ideological programmes. As a consequence, voters have difficulties identifying parties' positions and do not trust that parties will implement their policy proposals. Hence, they vote less ideologically. In a similar manner, electoral behaviour researchers show that contextual factors that make ideological considerations accessible and the left–right scale

\* Department of Comparative Politics, Institute of Social Sciences, Humboldt-Universität zu Berlin (email: diana.burlacu@hu-berlin.de). Support for the initial stages of this research was provided by the European Commission's Framework Programme 7, through the Marie Curie Initial Training Network ELECDEM (238607). Support for the final stages of this research was provided by the 15 NORFACE partners and the European Commission (ERA-Net Plus funding, grant agreement number 618106) through the HEALTHDOX Project (462-14-070) Data replication sets are available at <https://doi.org/10.7910/DVN/EDNX2Z>. Online appendices are available at: <https://dx.doi.org/10.1017/S0007123417000758>. Due to copyright restrictions, data for corruption is not uploaded on Dataverse, but is available from The International Country Risk Guide (ICRG).

<sup>1</sup> Davis, Camp, and Coleman 2004; Kostadinova 2009; McCann and Dominguez 1998; Slomczynski and Shabad 2012; Stockemer, LaMontagne, and Scruggs 2013.

<sup>2</sup> Choi and Woo 2010; Fackler and Lin 1995; Hibbing and Welch 1997; Klasnja and Tucker 2013; Manzetti and Wilson 2007; Peters and Welch 1980; Shabad and Slomczynski 2011; Zakaria 2013.

<sup>3</sup> Anderson and Tverdova 2003; Canache and Allison 2005; della Porta 2000; Kostadinova 2009; Seligson 2002; Theobald 1990.

clearer (for example, polarization and the number of parties) increase the magnitude of ideological voting.<sup>4</sup> Also, factors such as political efficacy and majoritarian systems, which are associated with a high chance that parties will implement their ideological programmes, correlate strongly with the magnitude of ideological voting.<sup>5</sup>

In testing the above propositions, I encounter two methodological challenges: (1) selection into voting of those who turn out to vote when corruption is high and (2) a possible spurious relationship between corruption and ideological voting. People may choose to abstain when they cannot identify parties' ideological positions or when they do not believe that parties will implement their ideological programmes. These conditions lead to selection bias when I estimate the effect of corruption on the restricted sample of voters. In addition, socio-economic and political factors, such as democratic experience, age of party system, the number of parties or electoral system, correlate with both ideological voting and corruption. Hence, the relationship between corruption and ideological voting could be spurious. I address these empirical issues by using Heckman selection models of turnout and vote choice, and by controlling for the effects of other macro confounders of ideological voting in various model specifications at the end of the empirical analysis.

I test my claims on ninety-seven elections in thirty-six countries by using data from all Comparative Study of Electoral Systems (CSES) modules between 1996 and 2015. The analysis is developed in three steps. First, I test whether corruption affects ideological voting by examining cross-electoral variation in the weight that voters assign to their proximity to parties' ideological positions in their voting decisions as a function of corruption. Secondly, I test the effect of corruption on perceptual accuracy and political efficacy and then estimate whether these two factors mediate the effect of corruption on ideological voting. Thirdly, I estimate Heckman selection models and conduct other robustness tests of the effect of corruption on ideological voting.

The results show that corruption has a strong negative effect on ideological voting: in high-corruption countries (for example, Albania in 2005), the magnitude of ideological voting is, on average, one standard deviation smaller than in low-corruption countries (for example, Finland in 2011). In other words, voters are 65 per cent more likely to vote based on ideological considerations if they live in low-corruption countries compared to high-corruption countries. Empirical tests also show that corruption strongly affects perceptual accuracy and political efficacy, which in turn affect the magnitude of ideological voting.

This study offers new insights into the negative effects of corruption. By reducing the role of ideological considerations in elections, corruption undermines democratic programmatic party–voter linkages and the role of elections in policy agenda setting. Without clear indications of voters' policy preferences, parties can focus on non-policy activities, including corruption, which further weakens citizens' feelings of political efficacy and reduces their ability to identify parties' ideological positions. These implications are discussed at length in the last section of the article. The next section presents a short overview of the literature on the effects of corruption in elections. I then extend this research to ideological voting and develop my theoretical arguments. The following section introduces the data and variables, followed by a detailed presentation of the models and results.

#### CORRUPTION AND ELECTORAL BEHAVIOUR

More than a century ago, Brooks<sup>6</sup> said, '[I]n the whole vocabulary of politics it would be difficult to point out any single term that is more frequently employed than the word corruption'. After all

<sup>4</sup> Dalton 2008; Fazekas and Meder 2013; Kroh 2009; Lachat 2008; Singh 2010.

<sup>5</sup> Kedar 2005; Karp and Banducci 2002; Singh 2010.

<sup>6</sup> Brooks 1909.

this time, corruption is still strongly associated with politics, and people refer to it when they talk about misconduct in the public sphere. Seen as the misuse of public power to serve private interests,<sup>7</sup> political corruption implies that politicians favour certain individuals (their clientelistic networks) and their preferences in the policy-making process at the expense of the rest of the population.

These traits of corruption have been found to poison public sentiment toward democracy,<sup>8</sup> and to increase mistrust and feelings of alienation.<sup>9</sup> Citizens of countries with high levels of corruption report lower levels of trust in civil servants<sup>10</sup> and low political efficacy.<sup>11</sup> They are also less confident in the government's ability to consider their concerns<sup>12</sup> and feel excluded from the policy-making process.<sup>13</sup>

These effects of corruption have been associated with low electoral turnout. People participate less in elections when corruption is high because they believe their vote cannot make a difference.<sup>14</sup> When they vote, they are expected to 'throw the rascals out', but this does not always happen.<sup>15</sup> The extent to which corruption affects retrospective voting depends on partisanship,<sup>16</sup> the salience of corruption<sup>17</sup> and the type of corruption.<sup>18</sup>

Electoral behaviour researchers have nevertheless omitted the effects of corruption on other voting strategies, such as ideological voting. One possible explanation is that if corruption increases retrospective voting, the magnitude of other voting strategies declines. This view is based on the assumption that voters first decide whether to engage in a punish–reward strategy and then decide whether to factor their ideological proximity to parties into their voting decision. Without clear empirical evidence of a chronological sequence of voting decision making, it is hard to establish whether ideological voting is conditional on retrospective voting. In this article, I develop a theoretical argument based on the assumption that corruption has an impact on ideological voting that is independent of whether people punish (or reward) the incumbent for corruption. At the end of the article, I discuss whether this new understanding of corruption's impact on electoral behaviour complements or challenges the old retrospective corruption voting model. I argue that corruption erodes the importance of ideological voting because it reduces an individual's ability to identify parties' positions and dampens the belief that parties can implement their proposed electoral programmes.

#### IDEOLOGICAL VOTING AND CORRUPTION

The ideological model of voting predicts that the expected utility of voting for a party increases with its proximity to the voter's ideological or policy position.<sup>19</sup> That means that voters are

<sup>7</sup> Sandholtz and Koetzle 2000.

<sup>8</sup> Canache and Allison 2005, 106.

<sup>9</sup> della Porta 2000; Rose-Ackerman 1999; Seligson 2002.

<sup>10</sup> Anderson and Tverdova 2003.

<sup>11</sup> Kostadinova 2009.

<sup>12</sup> della Porta 2000.

<sup>13</sup> Theobald 1990.

<sup>14</sup> Davis, Camp, and Coleman 2004; McCann and Dominguez 1998; Slomczynski and Shabad 2012; Stockemer, LaMontagne, and Scruggs 2013.

<sup>15</sup> Fackler and Lin 1995; Hibbing and Welch 1997; Manzetti and Wilson 2007; Peters and Welch 1980; Shabad and Slomczynski 2011; Zakaria 2013.

<sup>16</sup> Anduiza, Gallego, and Muñoz 2013; Ecker, Glinitzer, and Meyer 2015; Vivyan, Wagner, and Tarlov 2012.

<sup>17</sup> Burlacu 2014; Choi and Woo 2010; Klačnja and Tucker 2013; Slomczynski and Shabad 2012; Shabad and Slomczynski 2011; Zakaria 2013.

<sup>18</sup> Klačnja, Tucker, and Deegan-Krause 2016.

<sup>19</sup> Downs 1957.

most likely to vote for the party closest to them on the ideological scale.<sup>20</sup> The extent to which voters engage in ideological voting, however, depends on two conditions: (1) they can accurately identify the parties' positions and (2) they believe in parties' abilities to implement their electoral programmes.

The first condition of ideological voting is based on the assumption that voters choose among parties ordered on a common political space. In other words, parties need to present clear policy platforms, and voters should be able to place these platforms on an ideological scale. If they do not know or are uncertain about parties' positions, they cannot vote ideologically because they do not know which party is closer and cannot take the risk that the party they vote for is further from their preferred position.<sup>21</sup> The high cognitive costs of ideological voting makes this more likely among voters who are educated<sup>22</sup> and have a high level of political knowledge,<sup>23</sup> political interest<sup>24</sup> or political sophistication.<sup>25</sup>

As a result, ideological voting varies with the complexity of electoral and party systems, which foster or dampen voters' ability to place parties on a common ideological scale. For example, polarization, that is, the degree of ideological differentiation between parties, increases the salience of ideological considerations and makes ideological concepts more accessible.<sup>26</sup> Voters can thus compare their ideological positions to those of the parties. Similarly, situations in which there are few competitive parties, ideologically distinct choices and unidimensional competition increase the magnitude of ideological voting.<sup>27</sup>

A second condition of ideological voting, although less discussed in the literature, is voters' confidence that the party closest to their ideological position will be successful in implementing the advocated electoral programme. Either because of prospects for a coalition government or confidence in political parties, voters are more likely to vote ideologically when they are certain that parties can implement their electoral programmes. For example, in majoritarian systems, ideological voting is more likely, as voters can be more confident that if in power, the chosen party will compromise less because the likelihood of a coalition is lower than in proportional systems.<sup>28</sup> In the same way, individuals who find politics meaningful are more likely to vote ideologically than those who think the political process is distant and non-responsive.<sup>29</sup> Moreover, programmatic linkages require *ex ante* credibility: 'voters must believe that parties will both remain committed to stated policy platforms if elected and have the capacity to implement these platforms once in office'.<sup>30</sup>

Briefly, the magnitude of ideological voting depends on (1) voters' potential to accurately identify the true positions of parties/candidates in relation to their own ideological positions<sup>31</sup> and (2) voters' beliefs about the parties' prospects of implementing their ideological programmes.<sup>32</sup>

<sup>20</sup> For a short review of the empirical and theoretical tests the ideological voting model withstood, see Singh and Roy (2014, 91).

<sup>21</sup> Alvarez 1998; Page 1976.

<sup>22</sup> Tomz and Houweling 2008.

<sup>23</sup> Jessee 2009; Jessee 2010; Singh and Roy 2014.

<sup>24</sup> Singh 2010.

<sup>25</sup> Knight 1985; Macdonald, Rabinowitz, and Listhaug 1995.

<sup>26</sup> Dalton 2008; Dalton 2010; Kroh 2009; Lachat 2008.

<sup>27</sup> Burlacu and Toka 2014; Fazekas and Meder 2013; Singh 2010; Wessels and Schmitt 2008.

<sup>28</sup> Karp and Banducci 2002; Kedar 2005.

<sup>29</sup> Singh 2010.

<sup>30</sup> Kitschelt and Kselman 2013, 1456

<sup>31</sup> I use the term 'potential' as a composite term that includes system-induced uncertainty and misinformation as well as voters' own skills and cognitive capacities.

<sup>32</sup> I use the term 'beliefs' rather than confidence to distinguish this second condition from political confidence/trust. The latter is one of the factors that influences individuals' perceptions of the *ex ante* credibility of political parties.

Political corruption affects each of these conditions. First, when corruption is high, the electoral discourse is more focused on clientelistic benefits or corruption blaming than on policies and electoral programmes. In addition, the new anti-system parties have not had time to develop clear and consistent programmatic messages. Corruption also increases electoral volatility,<sup>33</sup> which makes it harder for both voters and parties to predict future policies with certainty. Individuals may also question the validity of policy programmes and politicians' true intentions in light of corruption, lies and empty promises. Thus when corruption is high, voters' potential to identify parties' true ideological positions, as well as their likelihood of voting ideologically, is lower than when it is low.

Secondly, even if voters could identify parties' positions in a context with high corruption, they would have less confidence in the representation functions of political parties, politicians and the electoral system. As already discussed, people do not feel included in the policy-making process when corruption is high; they distrust political parties and have less political efficacy. Hence, their reliance on a party's chances of implementing its advertised policies is lower; thus, their likelihood of voting ideologically is lower than in a corruption-free context. Although I expect the strongest results in countries where corruption is systemic, corruption scandals in countries such as the United States and the United Kingdom have been found to affect not only politicians' evaluations but also attitudes toward political institutions.<sup>34</sup> Taken together, these claims generate three testable hypotheses:

HYPOTHESIS 1: Citizens are less likely to vote ideologically in high-corruption countries than in low-corruption countries.

because

HYPOTHESIS 2 (Perceptual accuracy hypothesis): Citizens are less likely to accurately identify parties' ideological positions in high-corruption countries than in low-corruption countries.

And

HYPOTHESIS 3 (Political efficacy hypothesis): Citizens are less likely to believe that parties will implement their ideological programmes in high-corruption countries than in low-corruption countries.

### *Disentangling the Effects of Corruption on Ideological Voting, Turnout and Retrospective Voting*

One of the challenges of empirically testing the above relationships is disentangling the effect of corruption on ideological voting from its effects on turnout. The feelings of distrust, alienation and low efficacy associated with corruption can affect both individuals' willingness to participate in elections and the weight of ideological considerations in voting. When corruption erodes turnout by increasing feelings of misrepresentation and alienation,<sup>35</sup> the voter sample is biased toward those who feel efficacious or think that corruption is low, which might lead to biased estimates of the effect of corruption on ideological voting. Without aiming to identify a chronological order of turnout and vote choice (that is, individuals first decide whether to vote

<sup>33</sup> Crisp et al. 2014.

<sup>34</sup> Bowler and Karp 2004.

<sup>35</sup> McCann and Dominguez 1998; Slomczynski and Shabad 2012; Stockemer, LaMontagne, and Scruggs 2013.

and then determine who to vote for), I measure the effect of corruption on ideological voting after estimating its effect on turnout using Heckman selection models.

A second challenge is that a small magnitude of ideological voting could result from a high magnitude of retrospective corruption voting. People could be voting less on ideological or policy principles because their vote choice is driven by retrospective considerations – that is, punishing or rewarding the incumbent for his or her performance on corruption. Whether prospective and retrospective voting are complementary or exclusive strategies is still debated, as is whether there is a chronological order to voters' decisions; that is, they vote retrospectively because they could not find a viable party close to their ideological position or do not vote for the closest party because they want to punish/reward the incumbent. Without aiming to establish a causal order between ideological and retrospective models of voting, I assume that the effect of corruption on the two conditions of ideological voting is less dependent on voters' retrospective voting. Retrospective voting, however, remains a plausible alternative explanation, and future research could test, possibly in an experimental set-up, whether voters base their decisions first on retrospective evaluations and then on ideological positions, or vice versa.

A third challenge is ensuring that the relationship between corruption and ideological voting is not spurious, caused by other factors that influence both corruption and ideological voting. Scholars of party–voter linkages have found strong associations between both programmatic and clientelistic linkages and democratic experience, age of the party system and level of economic development.<sup>36</sup> Young democracies are characterized by high levels of corruption, underdeveloped party systems and electoral volatility.<sup>37</sup> Parties cannot offer coherent, credible policies when their ideological position is not fully established, and voters cannot identify parties' true positions. In addition, uncertainty about election outcomes and governing coalitions leads voters in new democracies to vote for extreme parties rather than for the party closest to their ideological position.<sup>38</sup> Similarly, low economic development increases voters' uncertainty and responsiveness to clientelistic political offers,<sup>39</sup> and reduces the resources people can devote to cognitively intense voting decisions.<sup>40</sup>

Political corruption scholars have identified several other political variables associated with corruption that also affect ideological voting. Proportional representation (PR) systems are associated with higher levels of rent-seeking corruption,<sup>41</sup> but this depends on the type of PR system (open or closed list) and on the district magnitude.<sup>42</sup> In addition, centralized rather than federal states and presidential rather than parliamentary systems foster lower corruption.<sup>43</sup> Likewise, high clarity of responsibility (measured by incumbents' majority status in the legislative branch) reduces corruption<sup>44</sup> and could reduce ideological voting. In order to distinguish the effects of corruption from the effects of other institutions and political variables, I control for these in estimating the weight that people attach to ideological considerations when voting.

<sup>36</sup> Keefer 2007; Kitschelt and Kselman 2013; Lupu and Riedl 2013.

<sup>37</sup> Birch 2003; Powell and Tucker 2014; Tavits 2005.

<sup>38</sup> Ezrow, Homola, and Tavits 2014.

<sup>39</sup> Kitschelt and Kselman 2013.

<sup>40</sup> Lau and Redlawsk 1997.

<sup>41</sup> Kunicova and Rose-Ackerman 2005.

<sup>42</sup> Chang and Golden 2007.

<sup>43</sup> Gerring and Thacker 2004.

<sup>44</sup> Tavits 2007.

## DATA AND VARIABLES

To test my hypotheses, I use the electoral studies of democratic parliamentary elections collected by the CSES between 1996 and 2015.<sup>45</sup> The CSES has collected cross-national, post-election studies since 1996 from more than forty countries. I pool its four modules<sup>46</sup> and, after excluding elections due to lack of data on corruption or other macro indicators, end up with a sample of ninety-seven elections in thirty-six countries.<sup>47</sup> Of the elections in the sample, 34 per cent are in non-European countries, 49 per cent in Western European countries and 17 per cent in Eastern European countries. In the second part of the analysis, the sample is restricted to eighty-eight countries because several individual-level indicators (for example, income) were not available for nine countries. In total, 66,987 individuals answered all survey items of interest in those eighty-eight countries.

*Ideological Voting and Ideological Proximity*

To measure the magnitude of ideological voting, I estimate vote choice models using ideological proximity to political parties as one of the main predictors. The coefficient of the ideological proximity indicates the extent to which individuals with an ideological position closer to a party are likely to vote for that party.

*Ideological proximity* is measured using a linear loss function:

$$I_{ijk} = -|RIP_{ik} - PIP_{jk}|$$

It is thus calculated as the reverse absolute difference between the self-reported left–right position  $RIP_{ik}$  of respondent  $i$  from country  $k$  and the ideological position  $PIP_{jk}$  of party  $j$  in country  $k$  on the same scale.<sup>48</sup> A party's ideological position is calculated as the average party position reported by respondents with high political sophistication (those who correctly answer at least two of the three political knowledge questions in Module 1–3 and at least three of the four questions in Module 4).<sup>49</sup> In countries where political knowledge items are missing, party position is calculated as the average placement by all respondents. Measured on a 0–10 ideological scale, high values of ideological proximity indicate closer proximity to the party.

*Vote Choice*

The dependent variable in the vote choice models is the self-reported vote in the current election. The CSES recodes both party-list and district votes according to the electoral system used in the year of the study.<sup>50</sup> In mixed electoral systems, I use the self-reported party-list vote

<sup>45</sup> I exclude the studies of presidential elections because of the distinct nature of voting for a president. This applies to twelve election studies (Belarus 2001, Chile 1999, France 2002 and 2012, Lithuania 1997, Peru 2000, Philippines 2010, Romania 2009, Russia 2000 and 2004, Taiwan 2004 and 2008).

<sup>46</sup> The Comparative Study of Electoral Systems 2015 and 2017.

<sup>47</sup> For each indicator, the missing cases are presented in footnotes. The countries in the sample are Albania, Australia, Austria, Brazil, Bulgaria, Canada, Chile, Croatia, Czech Republic, Denmark, Finland, France, Germany, Greece, Hungary, Iceland, Ireland, Israel, Italy, Japan, South Korea, Mexico, Netherlands, New Zealand, Norway, Peru, Poland, Portugal, Romania, Slovakia, Spain, Sweden, Switzerland, United Kingdom, United States and Uruguay.

<sup>48</sup> For Japan (1996 and 2004), the left–right scale is replaced by a similar liberal–conservative scale. There is no information on party position for Belgium (2003), Chile (1999), Russia (2000), Thailand (2001, 2011) or the United States (1996).

<sup>49</sup> Gingrich 2014; Golder and Stramski 2010.

<sup>50</sup> The elections are for the lower house in all electoral studies, except for Japan in 2004 and 2007, when the elections were for the upper house.

for all respondents who reported a party-list vote and the district vote for the others. Vote choice is limited to a maximum of six parties for which I can measure respondents' proximity to parties because respondents were asked to indicate the ideological position of up to six main parties in a country in descending order based on seat share. In countries where ideological position is reported for more than three parties, I exclude the party with the lowest vote share in the CSES database. For these parties, there is a significantly high proportion of missing values for party position items and a substantially low number of respondents who indicate voting for that party, which impedes the convergence of the conditional logit models, in some cases, and thus reduces the number of elections included in the analysis. The results are consistent with those from the models estimated with all existing parties.

### *Corruption*

Corruption is measured at the macro level using the indicator of control of corruption from the International Country Risk Guide (ICRG).<sup>51</sup> The ICRG indicator is based on the evaluations of the Political Risk Group editors using pre-set questions about the political risk in each country associated with different corruption features (that is, excessive patronage, nepotism, job reservations, favour-for-favours, secret party funding, and suspiciously close ties between politics and business).<sup>52</sup> These are calculated using identical rules for all countries, which makes a cross-national comparison possible. The political risks associated with corruption are calculated monthly, and for the analysis I use the average monthly estimates from the election year. The monthly estimates are bound between 1 and 6, but this censored nature has been found to dampen the effect of corruption on election results, thus providing a more conservative test.<sup>53</sup> The initial values of the annual average have been recoded on a 0–1 scale, with high values indicating high levels of corruption.

At the individual level, the CSES provides a survey item measuring individual perceptions of corruption in its second module. Models with perceived corruption instead of the macro indicator of corruption are presented in Appendix Tables 8–12 for comparison and cross-validation. Those models should be considered in light of the endogeneity between perceived corruption and the vote decision, perceptual accuracy and political efficacy.<sup>54</sup>

### *Perceptual Accuracy*

The first condition of ideological voting affected by corruption is voters' potential to position parties on the ideological scale. This depends on two factors: (1) voters' cognitive ability to identify a party position and (2) their (un)certainly regarding their perception. A voter might be able to indicate a party position with 30 per cent, 50 per cent or even 90 per cent certainty. The level of certainty then influences whether they vote ideologically. The CSES asked respondents to place parties on an ideological left–right (or alternative policy) scale. They do not ask respondents how certain they are of their answers. I thus construct the mediator based only on respondents' placement of party positions. Nevertheless, those who are uncertain incorrectly report party positions.<sup>55</sup> Thus the accuracy of individuals' perceptions reflects both how likely they are to identify the party positions and how certain they are about their answer. Thus I use

<sup>51</sup> The International Country Risk Guide 2017

<sup>52</sup> There are no data on corruption for Kyrgyzstan (2005).

<sup>53</sup> Burlacu 2014.

<sup>54</sup> See also Seligson 2006.

<sup>55</sup> Alvarez and Franklin 1994.



perceptual accuracy as a proxy for individuals' potential to identify party positions. Comparing voters' assessments of party positions with the positions given by the CSES country experts on the same scale, I estimate how likely respondents are to identify the parties' true positions. I calculate perceptual accuracy as the reversed mean of the absolute differences between the respondents' perceptions and the CSES experts' opinions of parties' ideological positions:

$$\text{Perceptual accuracy}_{ik} = - \frac{\sum_{j=1}^J (|PIP_{ijk} - EPIP_{jk}|)}{J}$$

where  $j$  is the party whose position is identified by respondent  $i$  in country  $k$  ( $PIP$ ) or by the CSES experts ( $EPIP$ ), and  $J$  is the number of parties each respondent placed on the ideological scale. The variable was initially between 0 and 9 but recoded onto a 0–1 scale, with high values indicating high perceptual accuracy. I use expert perceptions instead of the average placement of the most knowledgeable respondents because the latter could be more biased than experts in high-corruption countries. The measures calculated based on expert opinions and those of the most knowledgeable voters are nevertheless highly correlated ( $r=0.82$ ), and the correlation with corruption at the macro level is strong in both cases at above 0.5.

### *Political Efficacy*

The second condition of ideological voting that is affected by corruption is voters' beliefs about parties' prospects of implementing their ideological programmes. This is a function of political confidence and political efficacy. The CSES does not include survey items on political confidence, but it measures political efficacy. Voters are asked whether they think it makes a difference who is in power.<sup>56</sup> The variable is measured on a 1–5 scale, which I recode onto a quasi-continuous 0–1 scale for ease of comparison with perceptual accuracy. The models estimated using the initial 5-point scale with ordered logit models lead to similar results as those using the quasi-continuous measure.

### *Individual and Country-level Controls*

I control for a range of standard individual-level characteristics typically used in vote choice models: partisanship, age, gender, urban and rural residency, education, income<sup>57</sup> and market position – for example, employed, unemployed, retired or not in the labor force. At the country level, I include an indicator of economic growth to control for retrospective voting in the presence of no individual-level evaluations of the economy in all CSES modules.<sup>58</sup> In addition, I control for macro confounders that could affect both corruption and ideological voting: the level of economic development, democratic experience (in years),<sup>59</sup> and different political and electoral institutions:<sup>60</sup> party age, PR and plurality electoral systems, effective number of parties,<sup>61</sup> district magnitude, federalism, presidentialism and majority status of the incumbent in parliament. As the sample

<sup>56</sup> There are no data available on political efficacy for Canada 2011, Switzerland 2007, Germany 2005, Ireland 2007, 2011, the Netherlands 2002 or Poland 2005.

<sup>57</sup> Income data are missing for Belgium (2003), South Korea (2012), Latvia (2010), and South Africa (2009).

<sup>58</sup> Economic development and growth data are missing for Taiwan (1996, 2001, 2004, 2008, 2012).

<sup>59</sup> No Polity IV data are available for Hong Kong (1998, 2000, 2004, 2008).

<sup>60</sup> No political institution data are available for Hong Kong (1998, 2000, 2004, 2008), Montenegro (2012) or Serbia (2012).

<sup>61</sup> There are no data on the effective number of parties for Belarus (2001 and 2008), Brazil (2002, 2010), Hong Kong (1998, 2000, 2004, 2008), Japan (2004, 2007, 2013), South Korea (2008), Philippines (2004, 2010), Russia (1999), Thailand (2001, 2007), Turkey (2011, 2015), Taiwan (1996, 2001) or Ukraine (1998).

includes a heterogeneous group of countries, I include a categorical variable for whether the countries are Eastern or Western European or non-European. The economic data are taken from the World Bank; the democratic experience data, from Polity IV;<sup>62</sup> the effective number of parties, from Gallagher;<sup>63</sup> data for all other political variables are taken from the Database of Political Institutions.<sup>64</sup>

#### MODELS AND RESULTS

The analysis is divided into three parts. First, I test the main hypothesis (Hypothesis 1) – that corruption affects ideological voting – by examining cross-electoral variation in ideological magnitude as a function of corruption and other possible confounders. Secondly, I test the underlying mechanisms between corruption and ideological voting by assessing the effect of corruption on perceptual accuracy (Hypothesis 2) and political efficacy (Hypothesis 3) and then estimating simultaneous (recursive) models to determine whether these two are indeed the pathway linking corruption and ideological voting. Thirdly, I estimate a hierarchical Heckman selection model to test for selection bias, considering that corruption affects not only ideological voting but also turnout. Additional model specifications test the robustness of the effect of corruption on ideological voting when controlling for different macro confounders.

#### *Two-Stage Hierarchical Model of Ideological Voting and Corruption*

In the first part of the analysis, I examine the link between corruption and ideological voting (Hypothesis 1). To do so, I apply a two-step multilevel approach<sup>65</sup> because vote choice is country specific with different parties in each election. That means that it has as many categories as parties in the country and cannot be used as a dependent variable in a one-step model. To measure ideological voting for all parties in a country in an election, I thus estimate conditional logit models of vote choice separately for each election in the data. From each model of the ninety-seven elections, I then extract the coefficient of ideological proximity and its standard error. I regress the coefficients against corruption and the macro confounders. Because the dependent variable in the second stage is an estimate, I apply Lewis and Linzer's<sup>66</sup> feasible generalized least squares approach to estimated dependent variable (EDV) models, which offers consistent standard error estimates in spite of the variation in the sampling variance of the observations on the dependent variable.

First-stage models are separate conditional logit models in each election for each individual  $i$  and party  $j$ :

$$\eta_{ij} = V_{ij} = \alpha_j + \beta I_{ij} + \gamma_i' X_{ij} \quad (1)$$

where  $\eta_{ij}$  is the utility of voter  $i$  of voting for party  $j$ ,  $V_{ij}$  is a dichotomous variable taking a value of 1 if respondent  $i$  voted for party  $j$  and 0 otherwise,  $\alpha_j$  denotes the party-specific intercepts,  $\beta$  is the unique coefficient of ideological proximity  $I_{ij}$ , which is a party-specific variable, and  $\gamma_i$  is the vector of coefficients for each individual characteristic  $X_{ij}$  of respondent  $i$ : gender, age, education, income, market position and urban residency (in countries where it was included in

<sup>62</sup> Marshall and Jagers 2017.

<sup>63</sup> Gallagher 2017.

<sup>64</sup> Beck et al. 2001.

<sup>65</sup> Jusko and Shively 2005.

<sup>66</sup> Lewis and Linzer 2005.

TABLE 1 *Second-stage Estimates of Ideological Proximity on Vote Choice*

	Model 1	Model 2	Model 3
	Full sample	With partisanship	Without outliers
Corruption	-0.223** (0.071)	-0.244*** (0.069)	-0.178* (0.082)
Observations	97	96	94
Log-Likelihood	88.965	89.111	69.335
R <sup>2</sup>	0.515	0.428	0.456

Note: standard errors in parentheses. Full models included in Appendix Table 3.  
\* $p < 0.05$ , \*\* $p < 0.01$ , \*\*\* $p < 0.001$

the questionnaire). Models are initially estimated with ideological proximity as the only party-specific predictor. In a second model, I include a variable accounting for whether voter  $i$  is a partisan of party  $j$  as a robustness check. Partisanship is excluded initially because of ‘uncertainty about the validity of the concept outside the American context’,<sup>67</sup> and the endogeneity of partisanship and vote choice, especially in new Eastern European democracies.

After estimating conditional logit models for all elections, I extract the election-specific coefficients of ideological proximity, the  $\beta$ s. These are positive (except for the election in South Korea in 2006, for which the coefficient is negative but statistically insignificant), with a mean of 0.55 and a standard deviation of 0.19. High values indicate that as voters are closer to a party, they are more likely to vote for that party. This is highly correlated with corruption ( $r = 0.33$ ). In a second step, I estimate an EDV model of  $\beta$  in country  $k$  as a function of corruption  $C_k$  and other macro variables  $M_k$  (economic development and growth, democratic experience, effective number of parties, party age, PR and plurality electoral systems, district magnitude, incumbents’ majority, presidentialism, federalism, and Western, Eastern or non-European countries). Based on Hypothesis 1, I expect a negative coefficient of corruption  $\zeta$ :

$$\beta_k = \alpha + \zeta C_k + \theta' M_k \quad (2)$$

Table 1 presents the estimated coefficient of corruption from Equation 2. The dependent variable for Model 1 is the coefficients of ideological proximity from the models of vote choice without controlling for partisanship. Model 2 includes the coefficients from the models including partisanship. Model 3 is similar to Model 1 but excludes three outliers (Mexico (2006), which has a negative coefficient; the United States (2008) and Spain (2004), which both have a positive coefficient of ideological proximity that is significantly higher than those of the rest of the sample).

In all three models, the coefficient for corruption is statistically significant and negative. The eroding effect of corruption is 0.22. In high-corruption countries (for example, Albania in 2005), the magnitude of ideological voting is, on average, one standard deviation smaller than in low-corruption countries (for example, Denmark 1998 or Finland in 2011).

### *Corruption Effect through Perceptual Accuracy of Parties’ Positions or Political Efficacy*

As predicted, corruption has a strong, statistically significant, negative effect on ideological voting. I now examine the mechanisms underlying this relationship through the perceptual

<sup>67</sup> Gingrich 2014.

accuracy of parties' positions (Hypothesis 2) or feelings of political efficacy (Hypothesis 3). To do so, I test whether those who live in high-corruption countries are less likely to correctly report party positions and to feel politically efficacious compared to those in low-corruption countries. A significant effect of corruption in these two models, however, does not indicate that these are the mechanisms through which corruption erodes ideological voting. A clear empirical answer of the mediating effect is provided by jointly estimating the effect of corruption on ideological voting and on the perceptual accuracy of party positions or on feelings of political efficacy. Thus, I first empirically examine Hypotheses 2 and 3 and then test the mediation mechanisms.

I start by examining the effect of corruption on perceptual accuracy and political efficacy in two separate models:

$$A_{ik} = \alpha_{1b} + \omega_1 C_{ik} + \omega_2 Z_{ik} + \varepsilon_{1ik} \quad (3)$$

$$E_{ik} = \alpha_{1b} + \omega_3 C_{ik} + \omega_4 Z_{ik} + \varepsilon_{3ik} \quad (4)$$

Both perceptual accuracy  $A_{ik}$  and political efficacy  $E_{ik}$  are estimated as functions of corruption  $C_{ik}$  and a vector of confounders  $Z_{ik}$ . This vector includes all socio-economic characteristics included as control variables in the vote choice models  $X_{ik}$ , except partisanship. Instead, the vector includes a measure of the strength of partisanship. The expectations are that partisans with strong attachments are more likely than non-partisans to feel politically efficacious and to place parties accurately. The vector of confounders  $Z_{ik}$  also includes all the macro variables from the second-step vote choice model: the level of economic development, democratic experience, party age, PR and plurality electoral systems, effective number of parties, district magnitude, federal state, majority status of the incumbent, dominance, and Eastern, Western or non-European countries.

Hypotheses 2 and 3 predict that both coefficients of corruption  $\omega_1$  and  $\omega_3$  are negative and statistically significant. Indeed, the empirical results support both hypotheses.<sup>68</sup> This means that perceptual accuracy and political efficacy are potential paths from corruption to ideological voting. Further tests are needed to empirically support the mediation mechanisms.

One option for testing the mediation mechanisms is to use the first-stage estimates of ideological voting in the previous subsection with country levels of perceptual accuracy and political efficacy as mediators in a mediation analysis. However, the analysis would suffer from the ecological fallacy, and it would be difficult to conclude that those who are less able to identify party positions or who feel that election results do not matter are voting less ideologically in countries with high levels of corruption. A second option is to include the macro corruption variable and the mediators in conditional logit with the pooled sample. To my knowledge, this is not possible. I pursue a third option: I simplify the vote choice models to allow a one-step multilevel model of the vote decision with a cross-level interaction between ideological proximity and corruption that can be estimated jointly in a simultaneous equation model framework, with the above models of perceptual accuracy and political efficacy.

To simplify the vote choice models, I look at the vote for the incumbent instead of the overall vote choice. A vote for the incumbent is measured as a dichotomous variable coded 1 if people voted for the party of the prime minister in parliamentary and semi-parliamentary systems, or of the president in presidential systems.<sup>69</sup> The assumption of this new model is that if people factor

<sup>68</sup> Due to space constraints, I present the results of these models with those from the simultaneous equations models later in the section.

<sup>69</sup> A macro dichotomous variable coded 1 for presidential systems and 0 otherwise is included in the model to account for differences in support for the incumbent party when the chief executive is a prime minister or a president.

ideology less into their vote decision when choosing among all parties, as the previous results indicate, they also weight ideology less when deciding whether to vote for the incumbent. The disadvantage of the simplified model is that it does not allow me to estimate the conditional effect of voters' proximity to other political parties. The advantages are that I can estimate the individual probabilities of voting for the incumbent across different levels of ideological proximity and corruption, as well as test for retrospective corruption voting.

To measure whether ideology matters less for the vote decision when corruption is high, I estimate models of the incumbent vote that include an interaction term ( $C_k * I_{ik}$ ) between corruption  $C_k$  and ideological proximity to the incumbent  $I_{ik}$ . The new model includes a vector of individual-level control variables  $X_{ik}$  for each voter  $i$  in country  $k$ ,<sup>70</sup> as well as a vector of macro-level control variables  $W_k$ , as in the EDV models:

$$V_{ik}^* = \alpha_1 + \beta_1 I_{ik} + \beta_2 C_k + \beta_3 C_k * I_{ik} + \gamma'_1 X_{ik} + \gamma'_2 W_k + \varepsilon_{ik} \quad (5)$$

This is a probit regression of the (latent) vote for the incumbent ( $V_{ik}$ ). The magnitude of the ideological vote is measured by  $\beta_1$ ; the impact of corruption on it by  $\beta_3$ . If the assumption that voters vote less ideologically in countries with high corruption when they vote for the incumbent is true, then  $\beta_3$  is expected to be negative and statistically significant. Although this would not be different from the results in the previous subsection, comparing the magnitude of  $\beta_3$  with the effect of corruption after accounting for the effects of perceptual accuracy and political efficacy on ideological voting tests the hypothesized underlying mechanisms.

To estimate the effect of corruption while accounting for the effects of perceptual accuracy and political efficacy on ideological voting, I separately include the two mediators, perceptual accuracy  $A_{ik}$  or political efficacy  $E_{ik}$ , and their interactions with ideological proximity in a model of the vote for the incumbent:

$$V_{ik}^* = \alpha_{1a} + \beta_{1a} I_{ik} + \beta_{2a} C_k + \beta_{3a} C_k * I_{ik} + \gamma'_{1a} X_{ik} + \gamma'_{2a} W_k + \lambda_{1a} A_{ik} + \lambda_{2a} A_{ik} * I_{ik} + \varepsilon_{2ik} \quad (6)$$

$$V_{ik}^* = \alpha_{1c} + \beta_{1c} I_{ik} + \beta_{2c} C_k + \beta_{3c} C_k * I_{ik} + \gamma'_{1c} X_{ik} + \gamma'_{2c} W_k + \lambda_{1c} E_{ik} + \lambda_{2c} E_{ik} * I_{ik} + \varepsilon_{4ik} \quad (7)$$

The new models (Equations 6 and 7) are jointly estimated with the models of perceptual accuracy (Equation 3) or political efficacy (Equation 4).<sup>71</sup> If perceptual accuracy and/or political efficacy are in the pathway linking corruption and ideological voting, the expectations are that the coefficients of their interactions with ideological proximity are positive and statistically significant  $\lambda_{2a}$  and  $\lambda_{2c}$ , and the coefficients of the interaction of corruption with ideological proximity in Equations 6 and 7,  $\beta_{3a}$  and  $\beta_{3c}$ , are smaller than  $\beta_3$  in Equation 5. In other words, if corruption has an effect on ideological voting that is (partially) mediated by perceptual accuracy and/or political efficacy, the effect of corruption after accounting for the impact of these mediators is significantly reduced.

This is a simultaneous probit model set-up with the errors from the vote decision and each of the perceptual accuracy and political efficacy models correlated. I use an exclusion restriction in the vote decision equation to achieve identification by including the strength of partisanship only in the models of perceptual accuracy and political efficacy. The strength of partisanship has an expected impact on perceptual accuracy and political efficacy but not on vote choice, as there are no theoretical reasons to expect strong partisans to be more likely than non-partisans to vote

<sup>70</sup> The vector of control variables includes the same variables used in the models of vote choice (Equation 1), with the exception of urban, which is not available for eight countries. The results do not change when this variable is included in the analysis.

<sup>71</sup> The estimates from Equations 3 and 4 do not (and should not) vary when the models are estimated independently or jointly with the models of the vote for the incumbent.

TABLE 2 *Probit Models of Vote for the Incumbent and Simultaneous Models of Vote, Perceptual Accuracy (PA) and Political Efficacy (PE)*

	Model 4	Model 5 (SEM)		Model 6 (SEM)	
	Vote	a. PA	b. Vote	a. PE	b. Vote
Corruption	-0.052 (0.339)	-0.127*** (0.036)	-0.102 (0.280)	-0.197*** (0.046)	-0.517** (0.198)
Ideological Proximity × Corruption	-0.124** (0.042)		-0.048 (0.041)		-0.054* (0.027)
Ideological proximity	0.226*** (0.024)		-0.192*** (0.051)		0.075*** (0.013)
Perceptual accuracy			-0.077 (0.399)		
Perceptual Accuracy × Ideological Proximity			0.504*** (0.067)		
Political efficacy					-2.926*** (0.066)
Political Efficacy × Ideological Proximity					0.032** (0.010)
Observations	66,987	66,987		66,987	
Countries	88	88		88	
Log-Likelihood	-23022.455	29443.640		-22009.183	

Note: country-election bootstrapped standard errors in parentheses. Full models included in Appendix Table 5.

\* $p < 0.05$ , \*\* $p < 0.01$ , \*\*\* $p < 0.001$

for the incumbent, unless these are only the incumbent's partisans. I estimate the models using conditional mixed-process models and maximum likelihood.<sup>72</sup> Given the hierarchical structure of the data, that is, individuals within elections within countries, I calculate standard errors using nonparametric bootstrapping, resampling elections and countries.<sup>73</sup>

The parameter estimates of interest from Equations 3–7 are presented in Table 2. First, we see that corruption has a strong negative, statistically significant effect on both perceptual accuracy and political efficacy, as predicted by both Hypotheses 2 and 3 (Models 5a and 6a in Table 2). The effect of corruption is higher than a one-standard-deviation change in perceptual accuracy and a two-standard-deviation change in political efficacy. In other words, people in countries with high levels of corruption are substantially more likely to misplace party positions and to feel alienated than people in countries with low levels of corruption.

Secondly, perceptual accuracy and political efficacy have the expected positive effect on ideological voting (the coefficients of the interaction terms between ideological proximity and both perceptual accuracy and political efficacy are positive and statistically significant in Models 5b and 6b). Voters weight proximity to the incumbent's ideological position more when they are able to identify party positions correctly and when they feel that election results matter. In other words, ideological voting is conditional on both perceptual accuracy and political efficacy.

Thirdly, corruption has a negative, statistically significant effect on ideological voting in Model 4, but the effect is reduced substantially after including the mediators, perceptual

<sup>72</sup> Roodman 2011.

<sup>73</sup> Rueda and Stegmueller 2015.

TABLE 3 *Average Marginal Effects of Ideological Proximity Conditional on the Level of Corruption, Perceptual Accuracy and Political Efficacy and their 95 Per Cent Confidence Intervals*

	High corruption		Low corruption	
	Estimate	95 per cent CI	Estimate	95 per cent CI
No mediators <sup>a</sup>	0.017	[0.000–0.033]	0.028	[0.001–0.050]
High Perceptual Accuracy <sup>b</sup>	0.040	[0.030–0.049]	0.044	[0.035–0.052]
Low Perceptual Accuracy <sup>b</sup>	0.018	[0.012–0.025]	0.024	[0.017–0.032]
High Political Efficacy <sup>c</sup>	0.012	[0.007–0.017]	0.023	[0.017–0.029]
Low Political Efficacy <sup>c</sup>	0.010	[0.005–0.015]	0.015	[0.009–0.021]

*Note:* the 10th and 90th percentiles are used for low and high levels of corruption, perceptual accuracy and political efficacy. Average marginal effects and predicted probabilities are calculated based on the observed-value approach of Hanmer and Kalkan 2013, which is based on 1,000 simulations using the results in Model 4 (<sup>a</sup>), 5b (<sup>b</sup>) and 6b (<sup>c</sup>) in Table 2.

accuracy and political efficacy, in Models 5b and 6b. In models including political efficacy, the interaction term between ideological proximity and corruption is still statistically significant, whereas in the model including perceptual accuracy, it becomes statistically insignificant. The fact that the conditional effect of corruption on ideological voting is greatly limited offers support for the hypothesized mechanisms through perceptual accuracy and political efficacy but does not negate the existence of other mechanisms through which corruption affects voters' likelihood of voting ideologically, for example, retrospective corruption voting.

A more intuitive understanding of the conditional effect on ideological proximity of corruption, perceptual accuracy and political efficacy is given by calculating the marginal effect of ideological proximity in Models 4, 5b and 6b (Table 3). Based on the estimates from Model 4, I calculate the marginal effects of ideological proximity in countries with high and low corruption, irrespective of the respondent's level of perceptual accuracy or political efficacy. The average marginal effects are estimated as the average of marginal effects for each respondent using the observed values of all explanatory variables, except those in the interaction. The observed-value approach is preferred to the average-case approach, in which all explanatory variables are set to their sample mean, because it offers a better prediction for the population under observation and does not refer to a typical, average case that might not even exist in the population.<sup>74</sup> Based on the results in Models 5b and 6b, the marginal effect of ideological proximity is calculated for high or low corruption and either high or low perceptual accuracy or high or low political efficacy because ideological proximity is interacting with both corruption and the mediators.

Overall, the results in Table 3 indicate that ideological proximity to the incumbent matters less for voters in countries with high corruption than for those in countries with low corruption, with significant differences across people with different levels of perceptual accuracy or political efficacy. Looking at the average marginal effects in the first row in Table 3, models without the mediators included, there is, on average, a change in predicted probabilities of 2.8 percentage points for a one-unit change in ideological proximity (on the 0–10 scale) in countries with low corruption and 1.7 percentage points in countries with high corruption. In other words, the weight of ideological considerations in the probability of

<sup>74</sup> Hanmer and Kalkan 2013.

voting for the incumbent is 65 per cent higher in low-corruption countries than in high-corruption countries.<sup>75</sup>

There are also substantive differences in the marginal effects of ideological voting at different levels of perceptual accuracy and political efficacy. In high-corruption countries, a one-unit increase in ideological proximity increases the probability of voting for the incumbent by almost 4 percentage points when voters have a high level of understanding of parties' positions and by half of that effect, 1.8 percentage points, when they mischaracterize parties on the ideological scale. In low-corruption contexts, the changes in probabilities are 4.4 percentage points for high perceptual accuracy and 2.4 percentage points for low perceptual accuracy. Likewise, in countries with high levels of corruption, the change in the predicted probability of voting for the incumbent for those moving one ideological step closer is 1.2 percentage points when they strongly believe that election results make a difference and 1.0 percentage points when their belief is low; in countries with low corruption, the change is substantially higher at 2.3 percentage points and 1.5 per cent, respectively.

Table 3 indicates that when perceptual accuracy and political efficacy come into play, the differences in the marginal effect of ideological proximity in countries with low and high levels of corruption are significantly smaller than in the initial model of vote choice without the mediators. The magnitude of ideological voting is still higher in countries with high corruption than in those with low corruption, but the prediction power of corruption is reduced when ideological voting is conditional on perceptual accuracy or political efficacy. These results support the theoretical expectations that the effect of corruption on the magnitude of ideological voting partially occurs through perceptual accuracy or political efficacy.

As mentioned in the theoretical section, one other mechanism through which corruption reduces ideological voting is retrospective corruption voting. However, the effect of corruption on the vote for the incumbent in Model 4 in Table 2 is not statistically different from 0, irrespective of the level of ideological proximity.<sup>76</sup> This finding means that incumbents are not punished more or less in countries with high corruption than in countries with low corruption. The results are in line with Burlacu's<sup>77</sup> findings that incumbents are punished or rewarded for *changes* in corruption rather than the absolute level.

Before moving on to the robustness tests of the results from the last two subsections, I briefly present the estimates of the control variables with statistically significant coefficients in the estimated models. In second-stage estimates of ideological proximity on vote choice, economic development and district magnitude have positive and statistically significant effects. In other words, ideological voting is more frequent in developed countries and in those with high district magnitudes. Ideological voting is less present in countries outside Europe (the coefficient is negative and statistically significant). These effects are not found in the one-step models of vote choice. The interaction between ideological proximity and macro institutions is statistically significant only for the effective number of parties. The coefficient of the interaction term is positive, meaning that people are more likely to vote based on ideological principles when a significantly high number of parties participates in elections.

<sup>75</sup> A slightly stronger marginal effect is found when perceptions of corruption are used instead of the macro corruption indicator. See Appendix Table 9.

<sup>76</sup> The effect of corruption on the vote choice is depicted by both the coefficient of corruption and its interaction with ideological proximity. Thus, I calculate the average marginal effect of corruption across different values of ideological proximity. The average marginal effects of corruption across values of ideological proximity are plotted in Appendix Figure 2.

<sup>77</sup> Burlacu 2014.



Regarding the effect on perceptual accuracy, the macro control variables with statistically significant coefficients are the number of parties, presidentialism and a non-European context. The results show that voters' ability to place parties on the ideological scale is higher in presidential regimes and lower in non-European countries and when there are several parties. Regarding political efficacy, the effective number of parties, a non-European context and presidentialism have the same negative effect on voters' efficacy. The district magnitude and an Eastern European context have positive effects: people are more likely to say that who is in power matters if they live in Eastern European countries than in Western European countries or when the district magnitude is high.

### *Robustness Tests*

This section describes the results of robustness checks. I firstly use a Heckman selection model<sup>78</sup> and jointly estimate the impact of corruption on turnout and the vote for the incumbent. The modelling strategy and the full estimated models are presented in detail in the Appendix (pages 11–15). The results indicate that there is selection bias in models of voting for the incumbent (the correlation between the error terms from the turnout and vote for the incumbent models is positive and statistically significant). The coefficient of the interaction term between corruption and ideological proximity is slightly reduced in magnitude, but is still statistically significant and negative, meaning that corruption has a strong eroding effect on ideological voting even after accounting for its effect on turnout. I thus conclude that although there is selection bias in voting for the incumbent, this does not constitute a threat, at least for the main focus of the article.

I also estimate a number of alternative model specifications for both the second-stage estimates of ideological proximity on vote choice and the one-step hierarchical model of voting for the incumbent. For the former, I first estimate a simple baseline model of corruption and then additional models with different groups of predictors: (1) economic development and democracy for programmatic-linkage theories; (2) electoral and party-specific variables; (3) government structure variables; and (4) models excluding Eastern European countries from the sample (Appendix Table 4). For the latter, in addition to ideological proximity's interaction with corruption, I include its interaction with programmatic-linkage predictors (economic development, democratic experience and party age), as well as electoral and party variables (effective number of parties, district magnitude and electoral systems). I also reduce the number of macro indicators to those from programmatic-linkage theories and run the models without the Eastern European countries. Furthermore, I run the model of voting for the incumbent with country and year fixed effects (Appendix Table 6). The results show that the effect of corruption on ideological voting is robust to all these alternatives.

## DISCUSSION AND CONCLUSIONS

This article explores the effect of corruption on ideological voting. Building on theories of political corruption and electoral behaviour, I argue that the negative consequences of corruption do not end with people abstaining or not punishing the incumbent. Corruption also erodes ideological voting, and ignoring these effects would underestimate the harmful impact of corruption on politics. When ideology is not a relevant factor in elections, manifestos and policy reforms lose significance in the political spectrum. Elections lose their role as means

<sup>78</sup> Heckman 1979.

of transmitting policy preferences, and representatives do not feel compelled to follow an ideological programme because voters have not chosen them based on their policy proposals. These features weaken voters' connections to parties and to accountability mechanisms, and thus create a perfect environment in which corrupt politicians can pursue their interests rather than party manifestos.

In testing the conditional effect of corruption on ideological voting, I propose and empirically show that the mechanisms underlying this relationship are perceptual accuracy of party positions and political efficacy. Although the results of the simultaneous equations models should be understood only as correlations among corruption, perceptual accuracy, political efficacy and ideological voting, they indicate strong links among corruption, political perceptions and political behaviour that have been previously ignored by political scientists. Students of corruption have found that corruption affects citizens' understanding of the political system, but they have only tested how this affects their likelihood to vote. Scholars of ideological voting have identified several factors that affect voters' potential to place parties on the ideological scale and their confidence in parties' ability to implement their manifestos, but they have ignored the role of corruption. Therefore, the results of this study contribute to both bodies of literature and highlight the link between them. Future studies could explore other possible mechanisms between corruption and voting models, such as political confidence, which have not been discussed in this article because of data availability constraints.

Treated as mediation mechanisms, the effects of corruption on perceptual accuracy and political efficacy also have important theoretical implications in and of themselves, especially for research on the quality of democratic governance: by fighting corruption, policy makers can change voters' understanding of parties and of their ideological positions, and consolidate peoples' reliance on politicians' role as representatives as well as on their positions as principles in the dynamic process of representation.<sup>79</sup>

The results from the Heckman selection models are also significant. I find that vote choice models suffer from selection bias, but the change in the coefficients of interest is small. These results indicate that although people are more likely to abstain when corruption is high, this still plays a role in voting decisions. Electoral behaviour scholars analyze the predictors of vote choice without considering that those predictors could influence the composition of the sample and thus bias the results. In this article, the bias is considerable but does not invalidate the theoretical expectations. Future research should explore the chronological order of turnout and voting strategies. Do people abstain because they cannot identify a party to vote for, or does the decision to vote ideologically follow the decision to show up to vote?

Regarding the novel finding that corruption erodes ideological voting, I want to re-emphasize its relevance for research on programmatic party–voter linkages. For voters, corruption reduces the incentives to look for the party closest to their ideological position; thus, they vote for the lesser of two evils, either punishing or rewarding the incumbent, without taking into account future ideological positions. For parties, corruption reduces the ability to plan ahead if policies do not drive voters. This means that programmatic linkages are eroded from both the voter and party sides, independently of other socio-economic or political factors.

Before concluding, it is important to discuss again the relationship between ideological voting and retrospective corruption voting in countries with high levels of corruption. In this study, I assume that corruption can reduce ideological voting independently of retrospective voting. The two underlying mechanisms linking corruption and ideological voting are thus based on the assumption that ideological voting is not necessarily the opposite of retrospective

<sup>79</sup> E.g., Dalton, Farrell, and McAllister 2011; McDonald and Budge 2005; Powell 2000.

voting. In reality, voters can employ different voting decision mechanisms when corruption is high. First, based on the theoretical expectations of this study, voters cannot identify political parties, so they base their vote choice on other strategies, for example, punishing the incumbent for high corruption or rewarding the incumbent for pork barrel politics. Secondly, voters punish the incumbent for high corruption and thus do not vote ideologically for the incumbent, but they could still apply an ideological voting strategy when voting for an opposition party. Based on the results from the two-stage estimates models, this is unlikely because voting for all parties, and not just the incumbent, is reduced in countries with high corruption. Thirdly, voters reward the incumbent for pork irrespective of whether they are ideologically close, and thus they do not apply the ideological voting strategy for the incumbent or for other parties. Based on the insignificant effect of corruption on voting for the incumbent found in the second part of the analysis, ideological voting is replaced by reward or punishment voting strategies.

Finally, the results of this study test cross-national correlations rather than temporal causation between ideological voting and corruption. Thus, one possible conclusion is that when corruption increases, people start voting less on ideological principles, or that less ideological voting leads to more corruption over time. In other words, voters who base their vote decisions less on ideological programmes could open the door to corruption for certain politicians, which in turn increases corruption and further reduces the likelihood of voting ideologically for other voters. By the same token, voters who vote ideologically when corruption is high could send a message to parties to focus on policies, which in time could reduce corruption and increase the appeal of ideological voting for other voters.

The silver lining of this study is that, contrary to previous perceptions that ordinary citizens are ignorant and do not respond to politics adequately, I find that voters adapt their behaviour to corruption. When faced with high levels of uncertainty regarding party positions and the performance of corrupt representatives in implementing electoral promises, people pay less attention to ideological positions and electoral promises when voting. In countries with low corruption, voters have greater confidence in both party positions and their ability to implement electoral programmes, and they thus choose the party closest to them on the ideological scale more frequently.

#### REFERENCES

- Alvarez, R. Michael. 1998. *Information and Elections*. Ann Arbor: University of Michigan Press.
- Alvarez, R. Michael, and Charles H. Franklin. 1994. Uncertainty and Political Perceptions. *The Journal of Politics* 56 (3):671–88.
- Anderson, Christopher J., and Yuliya V. Tverdova. 2003. Corruption, Political Allegiances, and Attitudes Toward Government in Contemporary Democracies. *American Journal of Political Science* 47 (1):91–109.
- Anduiza, Eva, Aina Gallego, and Jordi Muñoz. 2013. Turning a Blind Eye. Experimental Evidence of Partisan Bias in Attitudes Toward Corruption. *Comparative Political Studies* 46 (12):1664–92.
- Beck, Thorsten, George Clarke, Alberto Groff, Philip Keefer, and Patrick Walsh. 2001. New Tools in Comparative Political Economy: The Database of Political Institutions. *The World Bank Economic Review* 15 (1):165–76.
- Birch, Sarah. 2003. *Electoral Systems and Political Transformation in Post-Communist Europe*. Basingstoke: Palgrave Macmillan.
- Bowler, Shaun, and Jeffrey A. Karp. 2004. Politicians, Scandals, and Trust in Government. *Political Behavior* 26 (3):271–87.
- Brooks, Robert C. 1909. The Nature of Political Corruption. *Political Science Quarterly* 24:1–22.
- Burlacu, Diana. 2014. It's Not Only the Economy, Stupid! Good Governance Matters in Elections. *Electoral Studies* 36:173–85.

- . 2017. Replication Data for: Corruption and Ideological Voting. 10.7910/DVN/EDNX2Z. Harvard Dataverse, V1.
- Burlacu, Diana, and Gabor Toka. 2014. Prospective Proximity-Based Voting and the Type of Democracy. In *Elections and Representative Democracy, Representation and Accountability*, edited by Jacques Thomassen, 60–78. Oxford: Oxford University Press.
- Canache, Damarys, and Michael E. Allison. 2005. Perceptions of Political Corruption in Latin American Democracies. *Latin American Politics and Society* 47 (3):91–111.
- Chang, Eric C. C., and Miriam A. Golden. 2007. Electoral Systems, District Magnitude and Corruption. *British Journal of Political Science* 37 (1):115–37.
- Choi, Eunjung, and Jongseok Woo. 2010. Political Corruption, Economic Performance, and Electoral Outcomes: A Cross-National Analysis. *Contemporary Politics* 16 (3):249–62.
- Crisp, Brian F., Santiago Olivella, Joshua D. Potter, and William Mishler. 2014. Elections as Instruments for Punishing Bad Representatives and Selecting Good Ones. *Electoral Studies* 34: 1–15.
- Dalton, Russell J. 2008. The Quantity and the Quality of Party Systems Party System Polarization, Its Measurement, and Its Consequences. *Comparative Political Studies* 41 (7):899–920.
- Dalton, Russell J. 2010. Left-Right Orientations, Context, and Voting Choices. In *Citizens, Context and Choice: How Context Shapes Citizens' Electoral Choices*, edited by Russell J. Dalton and Christopher J. Anderson, 103–25. Oxford: Oxford University Press.
- Dalton, Russell J., David M. Farrell, and Ian McAllister. 2011. *Political Parties and Democratic Linkage: How Parties Organize Democracy*. Oxford: Oxford University Press.
- Davis, Charles L., Roderic Ai Camp, and Kenneth M. Coleman. 2004. The Influence of Party Systems on Citizens' Perceptions of Corruption and Electoral Response in Latin America. *Comparative Political Studies* 37 (6):677–703.
- della Porta, Donatella. 2000. Social Capital, Beliefs in Government, and Political Corruption. In *Disaffected Democracies: What's Troubling the Trilateral Countries*, edited by Susan J. Pharr and Robert D. Putnam, 202–28. Princeton, NJ: Princeton University Press.
- Downs, Anthony. 1957. *An Economic Theory of Democracy*. New York: Harper.
- Ecker, Alejandro, Konstantin Glinitzer, and Thomas M. Meyer. 2015. Corruption Performance Voting and the Electoral Context. *European Political Science Review* 8 (3):333–54.
- Ezrow, Lawrence, Jonathan Homola, and Margit Tavits. 2014. When Extremism Pays: Policy Positions, Voter Certainty, and Party Support in Postcommunist Europe. *The Journal of Politics* 76 (2): 535–47.
- Fackler, Tim, and Tse-min Lin. 1995. Political Corruption and Presidential Elections, 1929–1992. *Journal of Politics* 57:971–93.
- Fazekas, Zoltán, and Zsombor Zoltán Méder. 2013. Proximity and Directional Theory Compared: Taking Discriminant Positions Seriously in Multi-Party Systems. *Electoral Studies* 32 (4): 693–707.
- Gallagher, Michael. 2017. Election Indices Dataset. [http://www.tcd.ie/Political\\_Science/staff/michael\\_gallagher](http://www.tcd.ie/Political_Science/staff/michael_gallagher), accessed 15 March 2017.
- Gerring, John, and Strom C. Thacker. 2004. Political Institutions and Corruption: The Role of Unitarism and Parliamentarism. *British Journal of Political Science* 34 (2):295–330.
- Gingrich, Jane. 2014. Visibility, Values, and Voters: The Informational Role of the Welfare State. *The Journal of Politics* 76 (2):565–80.
- Golder, Matt, and Jacek Stramski. 2010. Ideological Congruence and Electoral Institutions. *American Journal of Political Science* 54 (1):90–106.
- Hanmer, Michael J., and Kerem Ozan Kalkan. 2013. Behind the Curve: Clarifying the Best Approach to Calculating Predicted Probabilities and Marginal Effects from Limited Dependent Variable Models. *American Journal of Political Science* 57 (1):263–77.
- Heckman, James J. 1979. Sample Bias as a Specification Error. *Econometrica* 47 (1):153–62.
- Hibbing, John R., and Susan Welch. 1997. The Effects of Charges of Corruption on Voting Behavior in Congressional Elections, 1982–1990. *The Journal of Politics* 59 (1):226–39.

- Jesse, Stephen A. 2009. Spatial Voting in the 2004 Presidential Election. *American Political Science Review* 103 (1):59–81.
- . 2010. Partisan Bias, Political Information and Spatial Voting in the 2008 Presidential Election. *The Journal of Politics* 72 (2):327–40.
- Jusko, Karen Long, and W. Phillips Shively. 2005. Applying a Two-Step Strategy to the Analysis of Cross-National Public Opinion Data. *Political Analysis* 13 (4):327–44.
- Karp, Jeffrey A., and Susan A. Banducci. 2002. Issues and Party Competition Under Alternative Electoral Systems. *Party Politics* 8 (1):123–41.
- Kedar, Orit. 2005. When Moderate Voters Prefer Extreme Parties: Policy Balancing in Parliamentary Elections. *American Political Science Review* 99 (2):185–99.
- Keefer, Philip. 2007. Clientelism, Credibility, and the Policy Choices of Young Democracies. *American Journal of Political Science* 51 (4):804–21.
- Kitschelt, Herbert, and Daniel M. Kselman. 2013. Economic Development, Democratic Experience, and Political Parties' Linkage Strategies. *Comparative Political Studies* 46 (11):1453–484.
- Klašnja, Marko, and Joshua Tucker. 2013. The Economy, Corruption, and the Vote: Evidence from Experiments in Sweden and Moldova. *Electoral Studies* 32 (3):535–43.
- Klašnja, Marko, Joshua A. Tucker, and Kevin Deegan-Krause. 2016. Pocketbook Vs. Sociotropic Corruption Voting. *British Journal of Political Science* 46 (1):67–94.
- Knight, Kathleen. 1985. Ideology in the 1980 Election: Ideological Sophistication Does Matter. *The Journal of Politics* 47 (3):828–53.
- Kostadinova, Tatiana. 2009. Abstain or Rebel: Corruption Perceptions and Voting in East European Elections. *Politics & Policy* 37 (4):691–714.
- Kroh, Martin. 2009. The Ease of Ideological Voting: Voter Sophistication and Party System Complexity. In *The Comparative Study of Electoral Systems*, edited by Hans-Dieter Klingemann, 220–36. Oxford: Oxford University Press.
- Kunicova, Jana, and Susan Rose-Ackerman. 2005. Electoral Rules and Constitutional Structures as Constraints on Corruption. *British Journal of Political Science* 35 (4):573–606.
- Lachat, Romain. 2008. The Impact of Party Polarization on Ideological Voting. *Electoral Studies* 27 (4):687–98.
- Lau, Richard R., and David P. Redlawsk. 1997. Voting Correctly. *American Political Science Review* 91 (3):585–98.
- Lewis, Jeffrey B., and Drew A. Linzer. 2005. Estimating Regression Models in Which the Dependent Variable is Based on Estimates. *Political Analysis* 13 (4):345–64.
- Lupu, Noam, and Rachel Beatty Riedl. 2013. Political Parties and Uncertainty in Developing Democracies. *Comparative Political Studies* 46 (11):1339–65.
- Macdonald, Stuart Elaine, George Rabinowitz, and Ola Listhaug. 1995. Political Sophistication and Models of Issue Voting. *British Journal of Political Science* 25 (4):453–83.
- Manzetti, Luigi, and Carole J. Wilson. 2007. Why Do Corrupt Governments Maintain Public Support? *Comparative Political Studies* 40 (8):949–70.
- Marshall, Monty G., and Keith Jagers. 2017. Political Regime Characteristics and Transitions, 1800–2016. Polity IV Project. Available at <http://www.systemicpeace.org/inscrdata.html>, accessed 15 March 2017.
- McCann, James A., and Jorge I. Domnguez. 1998. Mexicans React to Electoral Fraud and Political Corruption: An Assessment of Public Opinion and Voting Behavior. *Electoral Studies* 17 (4):483–503.
- McDonald, Michael Dennis, and Ian Budge. 2005. *Elections, Parties, Democracy: Conferring the Median Mandate*. Oxford: Oxford University Press.
- Page, Benjamin I. 1976. The Theory of Political Ambiguity. *American Political Science Review* 70 (3):742–52.
- Peters, John G., and Susan Welch. 1980. The Effects of Charges of Corruption on Voting Behavior in Congressional Elections. *The American Political Science Review* 74 (3):697–708.
- Powell, G. Bingham. 2000. *Elections as Instruments of Democracy: Majoritarian and Proportional Visions*. New Haven, CT: Yale University Press.

- Powell, Eleanor Neff, and Joshua A. Tucker. 2014. Revisiting Electoral Volatility in Post-Communist Countries: New Data, New Results and New Approaches. *British Journal of Political Science* 44 (1):123–47.
- Roodman, David. 2011. Fitting Fully Observed Recursive Mixed-Process Models with CMP. *Stata Journal* 11 (2):159–206.
- Rose-Ackerman, Susan. 1999. *Corruption and Government: Causes, Consequences, and Reform*. Cambridge: Cambridge University Press.
- Rueda, David, and Daniel Stegmueller. 2015. The Externalities of Inequality: Fear of Crime and Preferences for Redistribution in Western Europe. *American Journal of Political Science* 60 (2):472–89.
- Sandholtz, Wayne, and William Koetzle. 2000. Accounting for Corruption: Economic Structure, Democracy, and Trade. *International Studies Quarterly* 44 (1):31–50.
- Seligson, Mitchell A. 2002. The Impact of Corruption on Regime Legitimacy: A Comparative Study of Four Latin American Countries. *Journal of Politics* 64 (2):408–33.
- . 2006. The Measurement and Impact of Corruption Victimization: Survey Evidence from Latin America. *World Development* 34 (2):381–404.
- Shabad, Goldie, and Kazimierz M. Slomczynski. 2011. Voters' Perceptions of Government Performance and Attributions of Responsibility: Electoral Control in Poland. *Electoral Studies* 30 (2):309–20.
- Singh, Shane P. 2010. Contextual Influences on the Decision Calculus: A Cross-National Examination of Proximity Voting. *Electoral Studies* 29 (3):425–34.
- Singh, Shane P., and Jason Roy. 2014. Political Knowledge, the Decision Calculus, and Proximity Voting. *Electoral Studies* 34:89–99.
- Slomczynski, Kazimierz, and Goldie Shabad. 2012. Perceptions of Political Party Corruption and Voting Behaviour in Poland. *Party Politics* 18 (6):897–917.
- Stockemer, Daniel, Bernadette LaMontagne, and Lyle Scruggs. 2013. Bribes and Ballots: The Impact of Corruption on Voter Turnout in Democracies. *International Political Science Review* 34 (1):74–90.
- Tavits, Margit. 2005. The Development of Stable Party Support: Electoral Dynamics in Post-Communist Europe. *American Journal of Political Science* 49 (2):283–98.
- . 2007. Clarity of Responsibility and Corruption. *American Journal of Political Science* 51 (1):218–29.
- The Comparative Study of Electoral Systems (www.cses.org). CSES Module 1 full release [dataset]. December 15, 2015 version. doi:10.7804/cses.module1.2015-12-15, accessed 15 March 2017.
- The Comparative Study of Electoral Systems. CSES Module 2 full release [dataset]. December 15, 2015 version. doi:10.7804/cses.module2.2015-12-15, accessed 15 March 2017.
- The Comparative Study of Electoral Systems. CSES Module 3 full release [dataset]. December 15, 2015 version. doi:10.7804/cses.module3.2015-12-15, accessed 15 March 2017.
- The Comparative Study of Electoral Systems. CSES Module 4 fourth advance release [dataset]. April 11, 2017 version. doi:10.7804/cses.module4.2017-04-11, accessed 15 March 2017.
- The International Country Risk Guide. 2017. ICRG Researchers Dataset Table 3B. The Political Risk Services Group.
- Theobald, Robin. 1990. *Corruption, Development, and Underdevelopment*. Durham, NC: Duke University Press.
- Tomz, Michael, and Robert P. Van Houweling. 2008. Candidate Positioning and Voter Choice. *American Political Science Review* 102 (3):303–18.
- Vivyan, Nick, Markus Wagner, and Jessica Tarlov. 2012. Representative Misconduct, Voter Perceptions and Accountability: Evidence from the 2009 House of Commons Expenses Scandal. *Electoral Studies* 31 (4):750–63.
- Wessels, Bernhard, and Hermann Schmitt. 2008. Meaningful Choices, Political Supply, and Institutional Effectiveness. *Electoral Studies* 27 (1):19–30.
- Zakaria, Patty. 2013. Is Corruption an Enemy of Civil Society? The Case of Central and Eastern Europe. *International Political Science Review* 34 (4):351–71.