# On a discrete-time risk model with claim correlated premiums

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#### **Abstract**

This paper proposes a discrete-time risk model that has a certain type of correlation between premiums and claim amounts. It is motivated by the well-known bonus-malus system (also known as the no claims discount) in the car insurance industry. Such a system penalises policyholders at fault in accidents by surcharges, and rewards claim-free years by discounts. For simplicity, only up to three levels of premium are considered in this paper and recursive formulae are derived to calculate the ultimate ruin probabilities. Explicit expressions of ruin probabilities are obtained in a simplified case. The impact of the proposed correlation between premiums and claims on ruin probabilities is examined through numerical examples. In the end, the joint probability of ruin and deficit at ruin is also considered.

## Keywords

Discrete-time risk model; No claims discount; Bonus-malus; Ruin probability; Deficit at ruin; Recursion

#### 1. Introduction

The no claims discount (NCD) (or bonus-malus system) is a well-established system in general insurance industry worldwide, in particular for car insurances. For instance, in Australia, car insurance policyholders have the chance to renew their policies by paying discounted premiums if they made no claim at fault in previous policy year. In other words, safe drivers are awarded by paying less premiums and "bad" drivers are penalised by paying more. In practice, the rules are fairly complicated and vary among insurers, but in general this arrangement encourages drivers to drive more safely and also leads to a reduction of the number of small claims. The bonus-malus has been studied extensively by many researchers in the past (see Dufresne, 1988; Tremblay, 1992; Lemaire & Zi, 1994; Lemaire, 1995; Frangos & Vrontos, 2001; Li *et al.*, 2015; Denuit *et al.*, 2007 and the references therein).

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Motivated by the type of correlation between premiums and claims embedded in the NCD system, we consider a portfolio of insurance policies of which premiums are dependent on the claim history. Dufresne (1988) considered the stationary distributions of a bonus-malus system and showed that it can be computed recursively. It is further shown that there is an intrinsic relationship between such a stationary distribution and the probability of ruin in the risk theoretical model. Moreover, continuous-time risk models with varying premiums, experience-based premiums or credibility updated premiums, have been studied in recent literature (see Afonso *et al.*, 2010; Li *et al.*, 2015 and references therein).

Before we introduce our risk model, we shall make some important assumptions about the mechanism of the NCD system for the given insurance portfolio. In general, the NCD system works for individual policies, and each policyholder is assessed based on his/her own claim history. Although a risk model built on this ground can be studied using simulations, on the portfolio level the number of possible annual premium income levels would be far too many to consider by other means. Therefore, we adopt a commonly used approach in practice that is to set several bands that represent the key scenarios of total annual claims of the portfolio. Each band covers a range of possible total annual claims and a level of premium discount is assigned to it. The total premiums that is receivable next year can then be determined given the previous year's total claims band. Furthermore, for each band, we shall only adopt its best estimate of total claim amount rather than retaining the "band" purely for the sake of tractability of the risk model built upon this basis.

Let  $\mathbb{N}^+ = \{1, 2, ...\}$ . Denote  $U_n$  the amount of surplus of the insurer at time  $n, n \in \mathbb{N}$ , which has the form

$$U_n = u + \sum_{i=1}^n C_i - \sum_{i=1}^n X_i$$
 (1)

where  $u \in \mathbb{N}$  is a constant initial surplus and  $\{X_i\}_{i \in \mathbb{N}^+}$  form an independent and identically distributed random variable sequence with  $X_i$  denoting the total claim amount in period  $i \in \mathbb{N}^+$ . Under the above assumptions, in the present paper we shall assume that  $X_i$  only takes values 0, M or N,  $M < N \in \mathbb{N}^+$  with probabilities  $q = 1 - p_1 - p_2$ ,  $p_1$  and  $p_2$  ( $0 < p_1$ ,  $p_2 < 1$ ), respectively. Here N represents the high claims band and M represents the low-to-medium claims band. And  $C_i$  is the amount of premiums the insurer receives at the beginning of period i satisfying the following conditions, for  $n \in \mathbb{N}^+$ :

$$\Pr(C_{n+1} = \theta K_1 | X_n = 0) = 1$$

$$\Pr(C_{n+1} = \Theta K_1 | X_n = M) = 1$$

$$\Pr(C_{n+1} = K_1 | X_n = N) = 1$$

where  $\theta < \Theta$  are constants in (0, 1] with  $1-\theta$  and  $1-\Theta$  representing the percentages of premium discount and  $K_1$  is a positive integer denoting the full premium level. Thus,  $\theta K_1$  and  $\Theta K_1$  are just the discounted premium levels. For the proposed portfolio of insurance policies, these conditions imply that if in period n there were claim amounts totalling either 0 or M, then the insurance company would charge lower premiums to its policyholders in next time period. Otherwise, the policyholders need to pay full premiums at renewal. As mentioned before, this is just a simplified version and more realistic model setting could be considered in the future.

For a new insurance portfolio, it makes sense to charge full premiums for the first time period, i.e.  $C_1 = K_1$ , so we define

$$T = \min \left\{ n \in \mathbb{N}^+ : u + K_1 + \sum_{i=2}^n C_i - \sum_{i=1}^n X_i < 0 \right\}$$

to be the time of ruin with  $\sum_{i=2}^{1} = 0$  and  $\psi(u) = \Pr(T < \infty)$  is the ultimate ruin probability for the discrete-time surplus process defined in (1). A trivial observation about the ruin probability is that  $\psi(u) = 1$ , for any u < 0. For computational purposes we shall further assume that  $\Theta K_1 = K_2$  and  $\theta K_1 = \kappa_2$ , where  $K_2$  and  $\kappa_2$  are also positive integers. A positive safety loading condition for the model is

$$\kappa_2 + p_1(K_2 - \kappa_2 - M) + p_2(K_1 - \kappa_2 - N) > 0$$

which is obtained by the given assumptions for premiums.

The rest of this paper is organised as follows: section 2 considers the above defined ultimate ruin probability  $\psi(u)$  and derives a recursion approach for computation purposes. Section 3 works on a simplified case where explicit results of  $\psi(u)$  can be obtained. Discussions and numerical examples are provided in this section regarding the impact of the proposed correlation between premiums and claims on the ruin probabilities. In section 4, the deficit at ruin, denoted by  $|U_T|$ , is considered and the techniques used are similar to previous sections. Some concluding remarks are given in the end in respect of the results obtained in this paper.

### 2. Some General Results

# 2.1. Recursive formulae for $\psi(u)$

In this section, we shall derive recursive formulae for the ruin probability  $\psi(u)$  of the risk model (1). First, we need to introduce some supplementary ruin probabilities that are slightly modified versions of  $\psi(u)$ . From the above section we know that  $\psi(u)$  is the probability of ruin when full premiums are receivable at the beginning. If the first period's total premium is at a discounted level, then the resulted probability of ruin will be higher. As there are two levels of discounts assumed so far, we denote the probability of ruin with initial premiums  $\kappa_2$  and  $K_2$  by  $\psi_1(u)$  and  $\psi_2(u)$ , respectively. Clearly,  $\psi(u) \leq \psi_2(u) \leq \psi_1(u)$ .

Considering all possible experience of model (1) in the first time period, we obtain the following recursion:

$$\psi(u) = q\psi_1(u+K_1) + p_1\psi_2(u+K_1-M) + p_2\psi(u+K_1-N)$$
(2)

The right-hand side of (2) covers all three cases of claim occurrence in period 1. It is worth mentioning that if there is no claim in the first time period, then  $U_1 = u + K_1$  and  $C_2 = \kappa_2$ . If we deduct an amount of  $K_1 - \kappa_2$  from  $U_1$  and combine it with  $C_2$  then it is equivalent to the surplus process being renewed at time 1 with initial surplus  $u + \kappa_2$  and full premiums  $K_1$ . Therefore

$$\psi_1(u+K_1) = \psi(u+\kappa_2)$$

Similarly, one can see that

$$\psi_1(u+K_1) = \psi_2(u+K_1+\kappa_2-K_2) \tag{3}$$

$$\psi_2(u + K_1) = \psi(u + K_2) \tag{4}$$

Making use of the relationship (3) and examining the detailed ranges of u, we obtain the following result:

$$\psi(u) = \begin{cases} q\psi_{2}(u+K_{1}+\kappa_{2}-K_{2})+p_{1}+p_{2}, & 0 \leq u < M-K_{1} \\ q\psi_{2}(u+K_{1}+\kappa_{2}-K_{2})+p_{1}\psi_{2}(u+K_{1}-M)+p_{2}, & M \leq u+K_{1} < N \\ q\psi_{2}(u+K_{1}+\kappa_{2}-K_{2})+p_{1}\psi_{2}(u+K_{1}-M) & u \geq N-K_{1} \\ & +p_{2}\psi(u+K_{1}-N), \end{cases}$$
(5)

We can see from (5) that to determine  $\psi(u)$  we need to know how to calculate  $\psi_2(u)$  first. Following similar steps as above, we can get

$$\psi_{2}(u) = q\psi_{1}(u+K_{2}) + p_{1}\psi_{2}(u+K_{2}-M) + p_{2}\psi(u+K_{2}-N) 
= \begin{cases}
q\psi_{2}(u+\kappa_{2}) + p_{1} + p_{2}, & 0 \le u < M - K_{2} \\
q\psi_{2}(u+\kappa_{2}) + p_{1}\psi_{2}(u+K_{2}-M) + p_{2}, & M \le u+K_{2} < N \\
q\psi_{2}(u+\kappa_{2}) + p_{1}\psi_{2}(u+K_{2}-M) & u \ge N - K_{2} \\
+ p_{2}\psi(u+K_{2}-N),
\end{cases} (6)$$

From the relationship (4) discussed previously, which implies that  $\psi(u) = \psi_2(u + K_1 - K_2)$ ,  $u \ge 0$ , one can see that the last case in (6) can be rewritten as

$$\psi_2(u) = q\psi_2(u+\kappa_2) + p_1\psi_2(u+K_2-M)$$
  
  $+ p_2\psi_2(u+K_1-N), \quad u \ge N-K_2$ 

Substituting it into (6) gives the following recursive formula in respect of  $\psi_2(u)$ 

$$\psi_{2}(u) = \begin{cases}
\frac{1}{q} [\psi_{2}(u - \kappa_{2}) - p_{1} - p_{2}], & \kappa_{2} \leq u < M + \kappa_{2} - K_{2} \\
\frac{1}{q} [\psi_{2}(u - \kappa_{2}) - p_{1}\psi_{2}(u + K_{2} - \kappa_{2} - M) - p_{2}], & M \leq u - \kappa_{2} + K_{2} < N \\
\frac{1}{q} [\psi_{2}(u - \kappa_{2}) - p_{1}\psi_{2}(u + K_{2} - \kappa_{2} - M) & u \geq N - K_{2} + \kappa_{2} \\
-p_{2}\psi_{2}(u + K_{1} - \kappa_{2} - N)], & u \geq N - K_{2} + \kappa_{2}
\end{cases} \tag{7}$$

where  $\psi_2(i)$ ,  $i = 0, 1, ..., \kappa_2 - 1$  are initial values that need to be determined later on. Note that having calculated  $\psi_2(u)$  we have also known the value of  $\psi(u)$  by employing the relationship (4) again.

#### 2.2. Initial values

In this subsection, we shall determine the unknown initial values  $\psi_2(i)$ ,  $i = 0, 1, ..., \kappa_2-1$ , that were left over from the previous section. Wagner (2001) considered a two-state Markov risk model where the state of a homogeneous Markov chain at any given time determines the corresponding claim amount. The method proposed in Wagner (2001) to determine the initial values of ruin probabilities is of much use here.

Owing to the number of initial values and the complexity embedded in the general setup of N, M,  $K_1$ ,  $K_2$  and  $\kappa_2$ , we ought to introduce some restrictions before we go on:

- $N-K_1$  and  $M-K_2$  are both multiples of  $\kappa_2$ , i.e.  $N-K_1=J_1\kappa_2$  and  $M-K_2=J_2\kappa_2$ , where  $J_1$ , i=1,2, are positive integers.
- $K_1 K_2 < \kappa_2$ , as we normally expect the sum of the two discounted premium levels being higher than the full premium. Otherwise, either  $\kappa_2$  is very small or both  $K_2$  and  $\kappa_2$  are less than half of  $K_1$ , none of which is reasonable in practice as the highest discount level in real world is generally around or moderately >50%. Let  $I = K_1 K_2$  and as a result we have  $N K_2 = J_1 \kappa_2 + I$ .

Then we have the following result.

Theorem 1 The initial values for the recursive formula (7) are

$$\psi_2(i) = \begin{cases} \frac{p_1 J_2 + p_2 (J_1 + 1)}{1 - p_1}, & i = 0, 1, \dots, I - 1\\ \frac{p_1 J_2 + p_2 J_1}{q}, & i = I, I + 1, \dots, \kappa_2 - 1 \end{cases}$$
(8)

*Proof.* Let  $p = p_1 + p_2$ . For  $n\kappa_2 > N - K_2 + \kappa_2$  and i = 0, 1, ..., I - 1, we have

$$\begin{split} & \psi_2(n\kappa_2+i) - \psi_2(i) = \sum_{j=1}^n \left[ \psi_2(j\kappa_2+i) - \psi_2((j-1)\kappa_2+i) \right] \\ & = \sum_{j=1}^{J_2} \left[ p\psi_2(j\kappa_2+i) - p \right] + \sum_{j=J_2+1}^{J_1+1} \left[ p\psi_2(j\kappa_2+i) - p_1\psi_2((j-J_2-1)\kappa_2+i) - p_2 \right] \\ & + \sum_{j=J_1+2}^n \left[ p\psi_2(j\kappa_2+i) - p_1\psi_2((j-J_2-1)\kappa_2+i) - p_2\psi_2((j-J_1-1)\kappa_2+i) \right] \\ & = p \sum_{j=1}^n \psi_2(j\kappa_2+i) - p_1 \sum_{j=J_2+1}^n \psi_2((j-J_2-1)\kappa_2+i) \\ & - p_2 \sum_{j=J_1+2}^n \psi_2((j-J_1-1)\kappa_2+i) - pJ_2 - p_2(J_1-J_2+1) \\ & = p \sum_{j=1}^n \psi_2(j\kappa_2+i) - p_1 \sum_{j=0}^{n-J_2-1} \psi_2(j\kappa_2+i) - p_2 \sum_{j=1}^{n-J_1-1} \psi_2(j\kappa_2+i) - p_1J_2 - p_2(J_1+1) \\ & = p_1 \sum_{j=1}^n \psi_2(j\kappa_2+i) - p_1\psi_2(i) + p_2 \sum_{j=1}^n \psi_2(j\kappa_2+i) - p_1J_2 - p_2(J_1+1) \end{split}$$

When  $u \to \infty$ ,  $\psi_2(u)$  tends to 0, thus letting  $n \to \infty$ , the above equation converges to

$$-\psi_2(i) = -p_1\psi_2(i) - p_1J_2 - p_2(J_1 + 1)$$

which gives

$$\psi_2(i) = \frac{p_1 J_2 + p_2 (J_1 + 1)}{1 - p_1}, i = 0, 1, \dots, I - 1$$

It is less than 1 according to the safety loading condition given before.

Similarly, for  $n\kappa_2 > N - K_2 + \kappa_2$  and  $i = I, I + 1, ..., \kappa_2 - 1$ , we have

$$\begin{split} \psi_2(n\kappa_2+i) - \psi_2(i) &= \sum_{j=1}^n \left[ \psi_2(j\kappa_2+i) - \psi_2((j-1)\kappa_2+i) \right] \\ &= \sum_{j=1}^{J_2} \left[ p\psi_2(j\kappa_2+i) - p \right] + \sum_{j=J_2+1}^{J_1} \left[ p\psi_2(j\kappa_2+i) - p_1\psi_2((j-J_2-1)\kappa_2+i) - p_2 \right] \\ &+ \sum_{j=J_1+1}^n \left[ p\psi_2(j\kappa_2+i) - p_1\psi_2((j-J_2-1)\kappa_2+i) - p_2\psi_2((j-J_1-1)\kappa_2+i) \right] \end{split}$$

$$\begin{split} &= p \sum_{j=1}^{n} \psi_{2}(j\kappa_{2}+i) - p_{1} \sum_{j=J_{2}+1}^{n} \psi_{2}((j-J_{2}-1)\kappa_{2}+i) - p_{2} \sum_{j=J_{1}+1}^{n} \psi_{2}((j-J_{1}-1)\kappa_{2}+i) - pJ_{2} - p_{2}(J_{1}-J_{2}) \\ &= p \sum_{j=1}^{n} \psi_{2}(j\kappa_{2}+i) - p_{1} \sum_{j=0}^{n-J_{2}-1} \psi_{2}(j\kappa_{2}+i) - p_{2} \sum_{j=0}^{n-J_{1}-1} \psi_{2}(j\kappa_{2}+i) - p_{1}J_{2} - p_{2}J_{1} \\ &= p_{1} \sum_{j=n-J_{2}}^{n} \psi_{2}(j\kappa_{2}+i) + p_{2} \sum_{j=n-J_{1}}^{n} \psi_{2}(j\kappa_{2}+i) - p\psi_{2}(i) - p_{1}J_{2} - p_{2}J_{1} \end{split}$$

Letting  $n \to \infty$ , the above equation converges to

$$-\psi_2(i) = -p\psi_2(i) - p_1J_2 - p_2J_1$$

which gives

$$\psi_2(i) = \frac{p_1 J_2 + p_2 J_1}{q}, i = I, I+1, \dots, \kappa_2 - 1$$

This completes the proof.

# 2.3. A numerical example

In this subsection a simple numerical example is given to illustrate the above method of calculating ruin probabilities recursively.

**Example 1.** In this example, we consider a very simple insurance portfolio with uniform distributed aggregate claims in each year. We assume that the probability of zero claim in a year is q = 0.6, and conditional on positive claims, the annual aggregate claims follows a U(0, 1,000) distribution. We propose two claim bands, (0, 600] and (600, 1,000]. On the basis of this portfolio, we construct the following NCD system:

$$N = 800,$$
  $K_1 = 320,$   $p_2 = 0.16$   
 $M = K_2 = 300,$   $p_1 = 0.24$   
 $\kappa_2 = 160,$   $q = 0.6$ 

The selection of above parameters has taken into account the restrictions introduced before in respect of M, N,  $K_1$ ,  $K_2$  and  $K_2$ , which is mainly for the purpose of illustration. In real world, the determination of such parameters will be a far more complex practice than this example.

Using the recursive formula (7), together with the initial value results given in Theorem 1, we calculate the values of ruin probability  $\psi_2(u)$  for selected u values. Accordingly, values of  $\psi(u)$  are determined based on the relationship (4) between these two types of ruin probabilities. These results are summarised in Table 1.

#### Remarks.

- 2.1. Table 1 confirms that  $\psi(u)$  is actually a shifted version of  $\psi_2(u)$  by  $K_1 K_2$ , i.e.  $\psi(u) = \psi_2(u+20)$  in this example.
- 2.2. Each pair of adjacent u values in the table gives us an interval within which  $\psi_2$  remains constant. For example,  $\psi_2(u) = \psi_2(0)$  for  $0 \le u < 20$ ,  $\psi_2(u) = \psi_2(20)$  for  $20 \le u < 180$  and so on. Except the first one, all of the other intervals have the same length, i.e.  $\kappa_2 = 160$ .
- 2.3. The initial values of  $\psi_2(u)$  are  $\psi_2(u) = 0.84211$  for u = 0, ..., 19 and  $\psi_2(u) = 0.8$  for u = 20, ..., 159.

$\psi_2(u)$			$\psi_2(u)$			
u = 0	0.84211		u = 2,100	0.20051	$\psi(2,080)$	
20	0.80000	$\psi(0)$	2,260	0.17969	$\psi(2,240)$	
180	0.74667	$\psi(160)$	2,420	0.16104	$\psi(2,400)$	
340	0.67911	$\psi(320)$	2,580	0.14433	$\psi(2,560)$	
500	0.59354	$\psi(480)$	2,740	0.12935	$\psi(2,720)$	
660	0.53848	$\psi(640)$	2,900	0.11592	$\psi(2,880)$	
820	0.48297	$\psi(800)$	3,060	0.10389	$\psi(3,040)$	
980	0.43067	$\psi(960)$	3,220	0.09311	$\psi(3,200)$	
1,140	0.38723	$\psi(1,120)$	3,380	0.08345	$\psi(3,360)$	
1,300	0.34690	$\psi(1,280)$	3,540	0.07479	$\psi(3,520)$	
1,460	0.31061	$\psi(1,440)$	3,700	0.06703	$\psi(3,680)$	
1,620	0.27860	$\psi(1,600)$	3,860	0.06007	$\psi(3,840)$	
1,780	0.24963	$\psi(1,760)$	4,020	0.05384	$\psi(4,000)$	
1,940	0.22369	$\psi(1,920)$	4,180	0.04825	$\psi(4,160)$	

**Table 1.** Some values of  $\psi_2(u)$  and  $\psi(u)$  of Example 1.

2.4. To be able to determine the initial values,  $\psi_2(u)$ ,  $u = 0, 1, ..., \kappa_2 - 1$ , some restrictions were introduced at the beginning of previous subsection, i.e.  $N - K_1$  and  $M - K_2$  are both multiples of  $\kappa_2$ . In addition, we assumed that both  $\theta K_1$  and  $\Theta K_1$  are positive integers in section 1. These assumptions have put restrictions on the values of M, N,  $K_1$ ,  $K_2$  and  $\kappa_2$ . When the given problem does not satisfy these assumptions, e.g. the discounted premiums are not integers, we need to work out some satisfactory values for N,  $K_1$  and  $K_2$  to get a close enough fit to the given real problem and then to convert the obtained probabilities to the original ruin problem. More detailed discussions will be given later on in a simplified case.

# 3. A Simplified Case

In this section, we shall consider an insurance portfolio with a simplified NCD system, i.e. with only two levels of premiums instead of three. This case is built simply by allowing  $p_1 = 0$  and  $\kappa_2 = K_2$  in the model studied in previous sections. As a result, the aggregate claims amount is either 0 or N in each time period, which is less meaningful in real practice. However, by doing this, the original set of parameters reduces to a smaller set containing N,  $K_1$ ,  $K_2$ , q and p (instead of  $p_2$ ), which enables us to derive some explicit results and to study the impact of discount in premiums on ruin probabilities more easily.

#### 3.1. Main results

First, we obtain the following recursion of ruin probability  $\psi(u)$ .

**Theorem 2** The ultimate ruin probability,  $\psi(u)$ ,  $u \ge K_2$ , of risk model (1) satisfies the following recursive formula:

$$\psi(u) = \begin{cases} 1 - \frac{1}{q^{ju}} [1 - \psi(i_u)], & K_2 \le u < N + K_2 - K_1 \\ \frac{1}{q} [\psi(u - K_2) - p\psi(u + K_1 - K_2 - N)], & u \ge N + K_2 - K_1 \end{cases}$$
(9)

where integers  $i_u$  and  $j_u$  are the remainder and quotient from dividing u by  $K_2$ , i.e.  $u = i_{u+1}j_uK_2$ ,  $0 \le i_u \le K_2 - 1$ ,  $j_u \ge 1$ , with initial values  $\psi(i_u)$ ,  $i_u = 0, 1, \dots, K_2 - 1$ , yet to determine.

*Proof.* Considering all possible experience of model (1) in the first time period, we obtain the following recursion:

$$\psi(u) = q\psi(u + K_2) + p\psi(u + K_1 - N) \tag{10}$$

which is a reduced version of result (2). One obvious difference here is that no supplementary probabilities of ruin are needed any more if we examine the no claim case in the same way as in section 2.

Next, we shall examine two ranges of u. For  $0 \le u < N - K_1$ , equation (10) becomes

$$\psi(u) - q\psi(u + K_2) = p \tag{11}$$

And for  $u \ge N - K_1$ , we have

$$\psi(u) - q\psi(u + K_2) = p\psi(u + K_1 - N) \tag{12}$$

Combining (11) and (12) gives a recursive formula for  $\psi(u)$ 

$$\psi(u) = \begin{cases} \frac{1}{q} [\psi(u - K_2) - p], & K_2 \le u < N + K_2 - K_1 \\ \frac{1}{q} [\psi(u - K_2) - p\psi(u + K_1 - K_2 - N)], & u \ge N + K_2 - K_1 \end{cases}$$

with initial values  $\psi(u)$ ,  $u = 0, 1, ..., K_2 - 1$ . Based on the first part of formula (9) one can obtain, for  $K_2 \le u \le K_2 + N - K_1 - 1$ 

$$\psi(u) = \frac{\psi(i_u) + q^{j_u} - 1}{q^{j_u}} = 1 - \frac{1}{q^{j_u}} [1 - \psi(i_u)]$$
(13)

This completes the proof.

Having obtained the recursive formula for  $\psi(u)$  in Theorem 2, next we need to determine the initial values  $\psi(i_u)$ ,  $i_u = 0, 1, ..., K_2 - 1$ . The derivations again follow Wagner (2001). Similar restrictions on the parameters exist, i.e.  $N - K_1 = J_1 K_2$ , where  $J_1$  is a positive integer. Then we have the following result.

Theorem 3 The initial values for the recursive formula (9) are

$$\psi(i_u) = \frac{pJ_1}{1-p}, \qquad i_u = 0, 1, \dots, K_2 - 1$$
 (14)

*Proof.* For  $nK_2 > K_2 + N - K_1$ , we have

$$\psi(nK_2) - \psi(0) = \sum_{j=1}^{n} \left[ \psi(jK_2) - \psi((j-1)K_2) \right]$$

$$= \sum_{j=1}^{J_1} \left[ p\psi(jK_2) - p \right] + \sum_{j=J_1+1}^{n} \left[ p\psi(jK_2) - p\psi((j-1)K_2 + K_1 - N) \right]$$

$$= p \sum_{j=1}^{n} \psi(jK_2) - p \sum_{j=0}^{n-J_1-1} \psi(jK_2) - pJ_1$$

$$= p \sum_{j=\eta-J_1}^{n} \psi(jK_2) - p\psi(0) - pJ_1$$

When  $u \to \infty$ ,  $\psi(u)$  tends to 0, thus letting  $n \to \infty$ , the above equation converges to

$$-\psi(0) = -p\psi(0) - pI_1$$

which gives  $\psi(0) = \frac{pJ_1}{1-p}$ . It is less than 1 according to the safety loading condition.

Similarly, for 
$$i_u = 1, 2, ..., K_2 - 1, J_1K_2 + i_u \le K_2 + N - K_1 - 1$$
 also holds. Therefore 
$$\psi(nK_2 + i_u) - \psi(i_u) = \sum_{j=1}^n \left[ \psi(jK_2 + i_u) - \psi((j-1)K_2 + i_u) \right]$$
 
$$= \sum_{j=1}^{J_1} \left[ p\psi(jK_2 + i_u) - p \right] + \sum_{j=J_1+1}^n \left[ p\psi(jK_2 + i_u) - p\psi((j-1)K_2 + i_u + K_1 - N) \right]$$
 
$$= p \sum_{i=v-J_1}^n \psi(jK_2 + i_u) - p\psi(i_u) - pJ_1$$

Letting  $n \to \infty$  in the above equation and solving for  $\psi(i_u)$  gives

$$\psi(i_u) = \frac{pJ_1}{1-p}$$

which is equal to  $\psi(0)$ . This completes the proof.

**Remark.** Note that result (14) cannot be obtained directly by simply letting  $p_1 = 0$  in result (8), as the ruin probabilities involved are different. However, one can verify that (14) is a special case of (8) making use of the relationship between  $\psi$  and  $\psi_2$  discussed previously.

Under the assumptions of Theorems 2 and 3, it is of great interest to also obtain an explicit expression of  $\psi(u)$ .

**Theorem 4** The ruin probability  $\psi(u)$ ,  $u \ge K_2$  of risk model (1) satisfies the following expression:

$$\psi(u) = 1 - \frac{q - pJ_1}{q^{j_u + 1}} \left[ 1 + \sum_{n=1}^{\beta} \left( -pq^{J_1} \right)^n \sum_{k=1}^{j_u - nJ_1 - n + 1} a_n(k) \right]$$
 (15)

where  $\beta$  is the quotient from dividing  $j_u$  by  $J_1 + 1$  and  $a_n(k) = \sum_{j=1}^k a_{n-1}(j)$ ,  $k = 1, ..., j_u - nJ_1 - n + 1$  with  $a_1(i) = 1, i = 1, ..., j_u - J_1$ .

*Proof.* To prove this result we divide the possible u values into the following ranges in terms of  $\beta$  values and consider them one by one.

$$\begin{split} \beta &= 0: 1 \leq j_{u} < J_{1} + 1 \Rightarrow K_{2} \leq u < K_{2} + N - K_{1} \\ \beta &= 1: J_{1} + 1 \leq j_{u} < 2(J_{1} + 1) \Rightarrow K_{2} + N - K_{1} \leq u < 2(K_{2} + N - K_{1}) \\ \vdots \\ \beta &= m: m(J_{1} + 1) \leq j_{u} < (m + 1)(J_{1} + 1) \\ &\Rightarrow m(K_{2} + N - K_{1}) \leq u < (m + 1)(K_{2} + N - K_{1}) \\ \vdots \\ \vdots \\ \end{split}$$

First, for the convenience of derivation, we define a function  $\xi_{i_u,j_u}$  that equates  $\psi(u)$ . Then under the assumption of Theorem 3, the result in Theorem 2 can be rewritten as

$$\xi_{i_{u},j_{u}} = \begin{cases} 1 - \frac{1}{q^{j_{u}}} [1 - \psi(i_{u})], & 1 \leq j_{u} < J_{1} + 1 \\ \frac{1}{q} \xi_{i_{u},j_{u} - 1} - \frac{p}{q} \xi_{i_{u},j_{u} - 1 - J_{1}}, & j_{u} \geq J_{1} + 1 \end{cases}$$

By Theorem 3, the first half of the right-hand side in the above formula shows that result (15) holds for  $\beta = 0$ .

When  $\beta = 1$ , i.e.  $J_1 + 1 \le j_u < 2(J_1 + 1)$ , we have

$$\begin{split} \xi_{i_u,j_u} &= \frac{1}{q} \xi_{i_u,j_u-1} - \frac{p}{q} \xi_{i_u,j_u-1-J_1} \\ &= \frac{1}{q} \xi_{i_u,j_u-1} - \frac{p}{q} \left[ 1 - \frac{1}{q^{j_u-1-J_1}} (1 - \psi(i_u)) \right] \end{split}$$

Let  $\phi(u) = 1 - \psi(u)$ , we go on with the above derivation and obtain

$$\begin{split} \xi_{i_{u},j_{u}} &= \frac{1}{q} \xi_{i_{u},j_{u}-1} - \frac{p}{q} + \frac{p}{q^{j_{u}-J_{1}}} \phi(i_{u}) \\ &= \frac{1}{q} \left[ \frac{1}{q} \xi_{i_{u},j_{u}-2} - \frac{p}{q} + \frac{p}{q^{j_{u}-1-J_{1}}} \phi(i_{u}) \right] - \frac{p}{q} + \frac{p}{q^{j_{u}-J_{1}}} \phi(i_{u}) \\ &= \frac{1}{q^{2}} \xi_{i_{u},j_{u}-2} - \left( \frac{p}{q} + \frac{p}{q^{2}} \right) + \frac{2p}{q^{j_{u}-J_{1}}} \phi(i_{u}) \\ &\vdots \\ &= \frac{1}{q^{j_{u}-J_{1}}} \xi_{i_{u},J_{1}} - \sum_{k=1}^{j_{u}-J_{1}} \frac{p}{q^{k}} + \frac{(j_{u}-J_{1})p}{q^{j_{u}-J_{1}}} \phi(i_{u}) \\ &= \frac{1}{q^{j_{u}-J_{1}}} \left[ 1 - \frac{1}{q^{J_{1}}} \phi(i_{u}) \right] + \frac{(j_{u}-J_{1})p}{q^{j_{u}-J_{1}}} \phi(i_{u}) + 1 - \frac{1}{q^{j_{u}-J_{1}}} \\ &= 1 - \frac{\phi(i_{u})}{q^{j_{u}}} \left[ 1 - (j_{u}-J_{1})pq^{J_{1}} \right] \end{split}$$

which coincide with (15) given  $\beta = 1$ . Now we assume that (15) holds for  $\beta = m$ , i.e. for  $m(J_1 + 1) \le j_u < (m+1)(J_1 + 1)$ 

$$\xi_{i_u,j_u} = 1 - \frac{q - pJ_1}{q^{j_u + 1}} \left[ 1 + \sum_{n=1}^m \left( -pq^{J_1} \right)^n \sum_{k=1}^{j_u - nJ_1 - n + 1} a_n(k) \right]$$

By induction, to complete our proof we only need to show that (15) also holds for  $\beta = m + 1$ . Let  $\alpha = j_u - \beta(J_1 + 1)$ . As

$$\begin{split} &\xi_{i_{n},j_{n}} = \frac{1}{q} \, \xi_{i_{n},j_{n}-1} - \frac{p}{q} \, \xi_{i_{n},j_{n}-1-J_{1}} \\ &= \frac{1}{q} \, \xi_{i_{n},j_{n}-1} - \frac{p}{q} \, \left\{ 1 - \frac{q-pJ_{1}}{q^{j_{n}-J_{1}}} \left[ 1 + \sum_{n=1}^{m} \left( -pq^{J_{1}} \right)^{n} \sum_{k=1}^{j_{n}-(n+1)J_{1}-n} a_{n}(k) \right] \right\} \\ &= \frac{1}{q} \, \left\{ \frac{1}{q} \, \xi_{i_{n},j_{n}-2} - \frac{p}{q} \left[ 1 - \frac{q-pJ_{1}}{q^{j_{n}-1-J_{1}}} \left( 1 + \sum_{n=1}^{m} \left( -pq^{J_{1}} \right)^{n} \sum_{k=1}^{j_{n}-(n+1)J_{1}-n} a_{n}(k) \right) \right] \right\} \\ &- \frac{p}{q} \, \left\{ 1 - \frac{q-pJ_{1}}{q^{j_{n}-1}} \left[ 1 + \sum_{n=1}^{m} \left( -pq^{J_{1}} \right)^{n} \sum_{k=1}^{j_{n}-(n+1)J_{1}-n} a_{n}(k) \right] \right\} \\ &= \frac{1}{q^{2}} \, \xi_{i_{n},j_{n}-2} + \frac{p(q-pJ_{1})}{q^{j_{n}+1-J_{1}}} \left[ 1 + \sum_{n=1}^{m} \left( -pq^{J_{1}} \right)^{n} \sum_{k=1}^{j_{n}-(n+1)J_{1}-n} a_{n}(k) \right] \\ &+ \frac{p(q-pJ_{1})}{q^{j_{n}+1-J_{1}}} \left[ 1 + \sum_{n=1}^{m} \left( -pq^{J_{1}} \right)^{n} \sum_{k=1}^{j_{n}-(n+1)J_{1}-n} a_{n}(k) \right] \\ &: \\ &= \frac{1}{q^{a+1}} \, \xi_{i_{n},m(J_{1}+1)+J_{1}} + \frac{(\alpha+1)p(q-pJ_{1})}{q^{j_{n}+1-J_{1}}} + \frac{p(q-pJ_{1})}{q^{j_{n}+1-J_{1}}} \sum_{n=1}^{m} \left( -pq^{J_{1}} \right)^{n} \\ &\times \left[ \sum_{k=1}^{j_{n}-(n+1)J_{1}-n} a_{n}(k) + \sum_{k=1}^{j_{n}-(n+1)J_{1}-n} a_{n}(k) + \cdots + \sum_{k=1}^{j_{n}-a-(n+1)J_{1}-n} a_{n}(k) \right] \right\} \\ &+ \frac{(\alpha+1)p(q-pJ_{1})}{q^{j_{n}+1-J_{1}}} \left[ 1 + \sum_{n=1}^{m} \left( -pq^{J_{1}} \right)^{n} \sum_{k=1}^{(m+1)J_{1}-n} a_{n}(k) \right] \right\} \\ &+ \frac{(\alpha+1)p(q-pJ_{1})}{q^{j_{n}+1-J_{1}}} + 1 - \frac{1}{q^{a+1}} - \frac{q-pJ_{1}}{q^{a}_{n}+1} \sum_{n=2}^{m+1} \left( -pq^{J_{1}} \right)^{n} \\ &\times \left[ \sum_{k=1}^{j_{n}-n} a_{n}(k) + \sum_{k=1}^{j_{n}-1-nJ_{1}-n+1} a_{n-1}(k) + \cdots + \sum_{k=1}^{j_{n}-a-nJ_{1}-n+1} a_{n-1}(k) \right] \\ &= 1 - \frac{q-pJ_{1}}{q^{j_{n}+1}} \left\{ 1 + \sum_{n=1}^{m} \left( -pq^{J_{1}} \right)^{n} \right]^{n} \right\}$$

$$+\sum_{n=2}^{m+1} \left(-pq^{J_1}\right)^n \left[a_n(j_u-nJ_1-n+1) + a_n(j_u-1-nJ_1-n+1) + \dots + a_n((m+1)(J_1+1)-nJ_1-n+1)\right]$$

$$=1 - \frac{q-pJ_1}{q^{j_u+1}} \left[1 + \sum_{n=1}^{m+1} \left(-pq^{J_1}\right)^n \sum_{k=1}^{(m+1)(J_1+1)-nJ_1-n} a_n(k) + \sum_{n=1}^{m+1} \left(-pq^{J_1}\right)^n \sum_{k=(m+1)(J_1+1)-nJ_1-n+1}^{j_u-nJ_1-n+1} a_n(k)\right]$$

$$=1 - \frac{q-pJ_1}{q^{j_u+1}} \left[1 + \sum_{n=1}^{\beta} \left(-pq^{J_1}\right)^n \sum_{k=1}^{j_u-nJ_1-n+1} a_n(k)\right]$$
we know (15) holds for  $\beta = m+1$ . This completes the proof.

**Remark.** Comparing Theorems 3 and 4 one can see that the initial values (14) also satisfy (15) with  $j_u = 0$ .

#### 3.2. Some discussions

Having obtained the complete explicit expression of  $\psi(u)$ ,  $u \ge 0$ , one can calculate the ruin probabilities for given u values as long as N,  $K_1$  and  $K_2$  are known. Before we present more numerical examples, we would like to make several remarks regarding the ruin probability calculation under our simplified NCD model.

#### Remarks.

- 3.1 We would like to continue our discussion in Remark 2.4 regarding the restrictions on parameters proposed in this paper. In the context of the simplified model, the assumptions are as follows:  $N K_1$  being a multiple of  $K_2$  and  $\theta K_1 = K_2$  being a positive integer. As mentioned in Remark 2.4, when the given problem does not satisfy these assumptions, we need to search for a set of values for N,  $K_1$  and  $K_2$  to get a close enough fit to the given real problem and then to convert the obtained probabilities to the ruin probability under consideration. As normally N is much larger than  $K_1$  and  $K_2$ , we do have a certain level of freedom to choose appropriate N,  $K_1$  and  $K_2$  values. Without loss of generality, we would require the greatest common factor (GCF) of the chosen N,  $K_1$  and  $K_2$  to be 1. Two simple examples of how to choose appropriate N,  $K_1$  and  $K_2$  values are:
  - (a) Given that the maximum total claim size in a year is 100, the full annual premium is 1 and we are considering a 10% discount ( $\theta = 0.9$ ), then we let N = 1,000,  $K_1 = 10$  and  $K_2 = 9$  and the assumptions are satisfied. Denote  $\xi(u)$  the ruin probability with initial surplus u that is calculated based on these parameters. The original ruin probability can be obtained as  $\psi(u) = \xi(10u)$ .
  - (b) For a 15% ( $\theta = 0.85$ ) discount, there are two options. The first one is N = 2,009,  $K_1 = 20$  and  $K_2 = 17$ , and the claim size is 100.45 times the full premium level, where  $\psi_1(u) = \xi_1(20u)$ . The second one is N = 1,992,  $K_1 = 20$  and  $K_2 = 17$ , and the claim size is 99.6 times the full premium level, where  $\psi_2(u) = \xi_2(20u)$ . Both cases are not exactly the same as the given situation, but very close to it. One might choose either option, or simply use  $(\psi_2(u), \psi_1(u))$  as an interval covering the true  $\psi(u)$  values.
- 3.2 For some special discount levels, i.e.  $\theta = 1, \frac{1}{2}, \frac{1}{3}, \frac{1}{4}, \dots$ , the search for N,  $K_1$  and  $K_2$  values is trivial and will always lead to  $K_2 = 1$ . For instance, when N = 1,000,  $\theta = \frac{1}{2}$ ,  $K_1 = 10$ , we can get  $K_2 = 5$  and  $N K_1 = 198 \times K_2$ . A risk model proposed above with this set of

parameters will have the same ruin probabilities (with initial surpluses under proper scaling) as a model with N=200,  $K_1=2$  and  $K_2=1$ . From the calculation point of view, these special discount levels can simplify all the previous results significantly. However, from the practical point of view, they mainly cover some very high levels of discount, i.e. 50%, 66.7%, 75% and so on. In real life, general insurers may be happy to offer policyholders discounts on premiums up to 50% under certain terms and conditions (Lemaire & Zi (1994) showed that there are many bonus-malus systems in European countries offering a 50% discount), but discounts over 50% are not often seen. Therefore, we are not going to put much attention on these cases in the sequel.

- 3.3 If the original problem proposes N,  $K_1$  and  $K_2$  values satisfying the two mentioned assumptions, but their GCF>1, then we should proceed with smaller ones such that their GCF = 1. Then a conversion is needed to generate the original ruin probabilities.
- 3.4 We know for discrete risk models with non-integer irregular premiums/surpluses, how to build a usable recursive framework for calculation purposes is still an open problem. The above method does not solve the general problem, but hopefully it could give readers a hint when searching for a better solution. As one can see from Theorem 4, the ruin probability  $\psi(u)$  is independent of  $i_u$ , which means, for our risk model (1), if we use  $K_2$  as a monetary unit, then the non-integer part out of the initial surplus u will not have any impact on the corresponding ultimate ruin probability. Of course, this argument is based on the assumptions we made so far and it is not a general result.

# 3.3. More numerical examples

In the following, we shall examine the impact of the premium discounts on the ultimate ruin probability  $\psi(u)$  through two numerical examples. We will illustrate how much the ruin probability will change with different level of discount on premiums under the assumptions of our model.

**Example 2.** In this example, we consider the following five cases:

- (1) N = 4,000,  $K_1 = 40$ ,  $K_2 = 33$ , p = 0.0008;
- (2) N = 2,009,  $K_1 = 20$ ,  $K_2 = 20$ ,  $K_2 = 17$ , p = 0.008;
- (3)  $N = 1,000, K_1 = 10, K_2 = 9, p = 0.008;$
- (4) N = 1,996,  $K_1 = 20$ ,  $K_2 = 19$ , p = 0.008;
- (5) N = 100,  $K_1 = 1$ ,  $K_2 = 1$ , p = 0.008.

These cases share the same claim/premium ratio, i.e.  $N/K_1$ , i.e. 100, where cases (2) and (4) are approximately equal to 100. The probabilities of having positive claims are also equal. Some quantities of interest regarding these five cases are summarised in Table 2. Note that case (5) is a simplified situation that leads to an ordinary compound binomial risk model with no premium discount.

An obvious difference among these cases is about the safety loadings that are given in the column entitled  $\frac{E[C_n]}{E[X_1]} - 1$ . Clearly, the safety loading increases from case (1) to (5) significantly.

Before we go on to discuss the ruin probabilities, we need to clarify an important issue: the monetary scales (assumed to be measured by the full premium levels). To be able to compare the corresponding ruin probabilities among the cases on a fair basis, sets of equivalent initial surpluses should be used that are proportional to the corresponding full premium levels. For example, if we consider u = 1 for

Table 2. Some characteristics of Example 2.

Case	<i>N/K</i> <sub>1</sub>	θ	$E[X_1]$	$E[C_n]$	$\frac{E[C_n]}{E[X_1]} - 1$	$J_1$
(1)	100.00	0.825	32.000	33.056	3.30%	120
(2)	100.45	0.850	16.072	17.024	5.93%	117
(3)	100.00	0.900	8.000	9.008	12.60%	110
(4)	99.80	0.950	15.968	19.008	19.04%	104
(5)	100.00	1.000	0.800	1.000	25.00%	99

**Table 3.** Some values of  $\psi(u)$  of Example 2.

и	$\psi^{(1)}(40u)$	$\psi^{(2)}(20u)$	$\psi^{(3)}(10u)$	$\psi^{(4)}(20u)$	$\psi^{(5)}(u)$
0	0.9677	0.9435	0.8871	0.8387	0.7984
10	0.9645	0.9383	0.8767	0.8252	0.7815
20	0.9609	0.9321	0.8653	0.8091	0.7633
30	0.9569	0.9252	0.8528	0.7931	0.7435
40	0.9526	0.9177	0.8392	0.7740	0.7220
50	0.9478	0.9101	0.8244	0.7551	0.6987
60	0.9425	0.9009	0.8082	0.7325	0.6735
70	0.9367	0.8909	0.7904	0.7101	0.6462
80	0.9303	0.8799	0.7711	0.6833	0.6167
90	0.9226	0.8688	0.7479	0.6568	0.5846
100	0.9150	0.8548	0.7255	0.6264	0.5515
150	0.8876	0.8099	0.6510	0.5355	0.4513
200	0.8586	0.7640	0.5771	0.4492	0.3616
250	0.8313	0.7215	0.5140	0.3795	0.2913
300	0.8044	0.6811	0.4565	0.3193	0.2344
350	0.7784	0.6430	0.4063	0.2695	0.1885
400	0.7536	0.6070	0.3608	0.2267	0.1517
450	0.7293	0.5731	0.3211	0.1914	0.1221
500	0.7060	0.5410	0.2852	0.1610	0.0982
600	0.6611	0.4822	0.2255	0.1144	0.0636
700	0.6194	0.4293	0.1782	0.0812	0.0412
800	0.5802	0.3826	0.1409	0.0577	0.0266
900	0.5436	0.3410	0.1114	0.0410	0.0172
1,000	0.5093	0.3039	0.0879	0.0291	0.0112
2,000	0.2648	0.0959	0.0084	0.0010	0.0001

case 5, then we should consider u = 40 for case 1, u = 20 for cases 2 and 4 and u = 10 for case 3. Having this issue clarified, Table 3 provides ruin probability  $\psi(u)$  for selected u values in each case given above, where the superscript (i) corresponds to case (i).

One can see from Tables 2 and 3 that

- under the given conditions, the corresponding ultimate ruin probabilities  $\psi(u)$  for the five cases are very different;
- case (5) has the lowest ruin probabilities and the lowest (0) discount, and case (1) has the highest ruin probabilities and the highest discount level as well;

- the above point is consistent with the order of safety loadings of the five cases;
- as *u* increases, the differences between the ruin probabilities of the five cases increase quickly to much higher than the differences between the discount levels.

**Example 3.** In this example, we reconsider the five cases given in Example 2 with changed probabilities for claims. One more case is added for the purpose of better comparisons. The parameters are given below:

- (1) N = 4,000,  $K_1 = 40$ ,  $K_2 = 33$ , p = 0.00751;
- (2) N = 2,000,  $K_1 = 20$ ,  $K_2 = 17$ , p = 0.00770;
- (3)  $N = 1,000, K_1 = 10, K_2 = 9, p = 0.00819;$
- (4) N = 1,996,  $K_1 = 20$ ,  $K_2 = 19$ , p = 0.00866;
- (5)  $N = 100, K_1 = 1, K_2 = 1, p = 0.00909;$
- (6) N = 200,  $K_1 = 2$ ,  $K_2 = 1$ , p = 0.00457.

In the first five cases, the full premiums and discount levels remain the same but claim size distributions vary across the five cases such that their safety loadings stay at the same level (10%). Case (6) has a much higher discount level with the same safety loading as other cases. Table 4 summarises some quantities of interest regarding these six cases.

Similar to Table 3, Table 5 summarises  $\psi(u)$  values of the above six cases for selected u values. Comparing Tables 3 and 5, one can see that the patterns shown in each table are totally different. In Table 5, the ruin probabilities of cases (1) – (5) stay very close to each other for the given u values. Moreover, there is no fixed order among them either. Case (6) also shows similar ruin probability values that are consistently lower than other five cases on a marginal scale. It implies that under the assumptions given in Example 3, in particular the equal safety loading condition, ruin probabilities do not follow the same quantitative order as the premium discount levels. In addition, the full premium in the first time period, which is not included in the safety loading calculation, seems having played a key role in reducing the ruin probabilities for case (6).

#### 4. The Deficit at Ruin

In this section, we shall study the deficit at ruin in our given risk model (1) under the simplified NCD system considered in section 3, mainly for simplicity reasons. Similar consideration could be taken in a more general situation, i.e. with more levels of premium discount, but with more tedious derivations involved. Note that Wagner (2002) also considered this probability for the Markov risk model defined in Wagner (2001).

If ruin occurs, then  $|U_T| = y$  denotes the deficit at ruin satisfying  $0 < y \le N - K_2$ . We define

$$\varphi(u,y) = \begin{cases} \Pr(T < \infty, |U_T| = y | U(0) = u), & u \ge 0 \\ \delta_{-u,y}, & u < 0 \end{cases}$$

which describes the probability that ruin occurs and the deficit at ruin equals y, where  $\delta_{-u, y}$  is an indicator function of  $\{-u = y\}$ . Obviously,  $\delta_{-u, y} = \delta_{u, -y}$ . Further,  $\varphi(u, y)/\psi(u)$  gives the distribution of the deficit at ruin, given that ruin has occurred.

Table 4. Some characteristics of Example 3.

Case	θ	$E[X_1]$	$E[C_n]$	$\frac{E[C_n]}{E[X_1]} - 1$	$J_1$
(1)	0.825	30.048	33.053	10%	120
(2)	0.850	15.476	17.023	10%	117
(3)	0.900	8.189	9.008	10%	110
(4)	0.950	17.281	19.009	10%	104
(5)	1.000	0.909	1.000	10%	99
(6)	0.500	0.913	1.005	10%	198

**Table 5.** Some values of  $\psi(u)$  of Example 3.

и	$\psi^{(1)}(40u)$	$\psi^{(2)}(20u)$	$\psi^{(3)}(10u)$	$\psi^{(4)}(20u)$	$\psi^{(5)}(u)$	$\psi^{(6)}(u)$
0	0.90826	0.90826	0.90826	0.90826	0.90826	0.90823
10	0.89957	0.90012	0.89957	0.89992	0.89948	0.89944
20	0.89006	0.89040	0.89006	0.88988	0.88987	0.88980
30	0.87965	0.87975	0.87966	0.87987	0.87934	0.87924
40	0.86825	0.86805	0.86826	0.86781	0.86780	0.86766
50	0.85577	0.85634	0.85579	0.85580	0.85516	0.85498
60	0.84211	0.84237	0.84214	0.84133	0.84131	0.84108
70	0.82716	0.82704	0.82720	0.82692	0.82614	0.82584
80	0.81079	0.81022	0.81084	0.80954	0.80951	0.80915
90	0.79130	0.79337	0.79122	0.79224	0.79130	0.79086
100	0.77223	0.77328	0.77221	0.77219	0.77218	0.77166
150	0.70742	0.70801	0.70743	0.70744	0.70677	0.70596
200	0.64203	0.64304	0.64200	0.64197	0.64195	0.64091
250	0.58381	0.58521	0.58473	0.58367	0.58418	0.58294
300	0.53142	0.53313	0.53139	0.53136	0.53135	0.52997
350	0.48298	0.48492	0.48374	0.48287	0.48329	0.48180
400	0.43967	0.44110	0.43965	0.43883	0.43961	0.43804
450	0.39961	0.40121	0.39955	0.39951	0.39986	0.39824
500	0.36320	0.36495	0.36374	0.36306	0.36371	0.36206
600	0.30050	0.30243	0.30094	0.30038	0.30091	0.29926
700	0.24862	0.25022	0.24899	0.24852	0.24896	0.24735
800	0.20570	0.20702	0.20600	0.20524	0.20598	0.20445
900	0.17019	0.17156	0.17015	0.16981	0.17042	0.16899
1,000	0.14058	0.14194	0.14077	0.14049	0.14100	0.13968
2,000	0.02106	0.02147	0.02112	0.02100	0.02119	0.02079

Under the same assumptions with respect to N,  $K_1$  and  $K_2$ , i.e. the GCF of N,  $K_1$  and  $K_2$  is 1 and  $N - K_1 = J_1 K_2$ , we know that the potential deficit can only take values  $y = 1, 2, ..., N - K_2$ . Clearly, for  $u \ge 0$ 

$$\psi(u) = \sum_{y=1}^{N-K_2} \varphi(u, y)$$

Given y > 0, considering the first time period we obtain the following recursion of  $\varphi(u, y)$ :

$$\varphi(u, y) = q\varphi(u + K_2, y) + p\varphi(u + K_1 - N, y)$$
(16)

After assessing certain ranges of u values, we have

$$\varphi(u, y) = \begin{cases} \frac{1}{q} \varphi(u - K_2, y) - \frac{p}{q} \delta_{u - K_2 + K_1 - N, -y}, & K_2 \le u < K_2 + N - K_1 \\ \frac{1}{q} \varphi(u - K_2, y) - \frac{p}{q} \varphi(u - K_2 + K_1 - N, y), & u \ge K_2 + N - K_1 \end{cases}$$
(17)

where  $\delta_{x, y} = 1$  if x = y and is 0 otherwise. The above recursive formula can be used to calculate  $\varphi(u, y)$  if the initial values  $\varphi(0, y), \dots, \varphi(K_2 - 1, y)$  are known for any given y. Next, we shall employ the same method as the one used in section 3 to determine the initial values with the same assumptions regarding N,  $K_1$  and  $K_2$ .

Suppose that  $nK_2 > K_2 + N - K_1$ , then we have

$$\begin{split} \varphi(nK_2, y) - \varphi(0, y) &= \sum_{j=1}^{n} \left[ \varphi(jK_2, y) - \varphi((j-1)K_2, y) \right] \\ &= p \sum_{j=1}^{J_1} \left[ \varphi(jK_2, y) - \delta_{y, (J_1 - j + 1) + K_2} \right] + p \sum_{j=J_1 + 1}^{n} \left[ \varphi(jK_2, y) - \varphi((j-1 - J_1)K_2, y) \right] \\ &= p \sum_{j=1}^{n} \varphi(jK_2, y) - p \sum_{j=0}^{n-J_1 - 1} \varphi(jK_2, y) - p \sum_{j=1}^{J_1} \delta_{y, (J_1 - j)K_2 + K_2} \\ &= p \sum_{j=n-J_1}^{n} \varphi(jK_2, y) - p \varphi(0, y) - p \sum_{j=1}^{J_1} \delta_{y, (J_1 - j)K_2 + K_2} \end{split}$$

When  $u \to \infty$ ,  $\varphi(u, y)$  tends to 0, thus letting  $n \to \infty$ , the above equation becomes

$$\varphi(0, y) = p\varphi(0, y) + p \sum_{j=1}^{J_1} \delta_{y, (J_1-j+1)K_2}$$

Denote  $i_y$  and  $j_y$  the remainder and quotient from y divided by  $K_2$ . One can see that

$$\sum_{j=1}^{J_1} \delta_{y,(J_1-j+1)K_2} = \begin{cases} 1 & \text{if } i_y = 0, \ 1 \le j_y \le J_1 \\ 0 & \text{otherwise} \end{cases}$$

Moreover, if  $K_1 < 2K_2$ , i.e.  $\theta > 0.5$ , then  $N - K_2 = N - K_1 + K_1 - K_2 = J_1K_2 + K_1 - K_2$ , which leads to  $j_y \le J_1$ ; however, if  $\theta \le 0.5$ , then  $j_y \le J_1$  is not always satisfied. Therefore, we have the following result

$$\varphi(0, y) = \begin{cases} \frac{p}{1-p} & \text{if } i_y = 0, \ 1 \le j_y \le J_1 \\ 0 & \text{otherwise} \end{cases}$$
 (18)

Similarly, for  $i = 1, 2, ..., K_2 - 1$ 

$$\begin{split} \varphi(nK_2+i,\,y) - \varphi(i,\,y) &= \sum_{j=1}^n \left[ \varphi(jK_2+i,\,y) - \varphi((j-1)K_2+i,\,y) \right] \\ &= p \sum_{j=1}^{J_1} \left[ \varphi(jK_2+i,\,y) - \delta_{y,\,(J_1-j)K_2+K_2-i} \right] \\ &+ p \sum_{j=J_1+1}^n \left[ \varphi(jK_2+i,\,y) - \varphi((j-1-J_1)K_2+i,\,y) \right] \\ &= p \sum_{j=1}^n \varphi(jK_2+i,\,y) - p \sum_{j=0}^{n-J_1-1} \varphi(jK_2+i,\,y) - p \sum_{j=1}^{J_1} \delta_{y,\,(J_1-j)K_2+K_2-i} \\ &= p \sum_{j=n-J_1}^n \varphi(jK_2+i,\,y) - p \varphi(i,\,y) - p \sum_{j=1}^{J_1} \delta_{y,\,(J_1-j)K_2+K_2-i} \end{split}$$

When  $u \to \infty$ ,  $\varphi(u, y)$  tends to 0, thus letting  $n \to \infty$ , the above equation becomes

$$\varphi(i, y) = p\varphi(i, y) + p \sum_{i=1}^{J_1} \delta_{y, (J_1-j)K_2 + K_2 - i}$$

Similarly, after considering all possible  $i_y$  and  $j_y$  values, we obtain, for  $i = 1, 2, ..., K_2 - 1$ 

$$\varphi(i, y) = \begin{cases} \frac{p}{1-p} & \text{if} \quad i_y = K_2 - i, \ 0 \le j_y \le J_1 - 1\\ 0 & \text{otherwise} \end{cases}$$
 (19)

In the following, we shall derive explicit expressions of  $\varphi(u, y)$  using previous results (17)–(19). Let  $\gamma_{i_u,j_u,y} = \varphi(u,y)$ . The first case we consider is  $i_u = i_y = 0$ . For  $1 \le j_u < J_1 + 1$ , we have

$$\gamma_{0,j_{u},y} = \frac{1}{q} \gamma_{0,j_{u}-1,y} - \frac{p}{q} \delta_{(J_{1}-j_{u}+1)K_{2},y} 
= \frac{1}{q} \left[ \frac{1}{q} \gamma_{0,j_{u}-2,y} - \frac{p}{q} \delta_{(J_{1}-j_{u}+2)K_{2},y} \right] - \frac{p}{q} \delta_{(J_{1}-j_{u}+1)K_{2},y} 
\vdots 
= \frac{1}{q^{j_{u}}} \gamma_{0,0,y} - \sum_{k=1}^{j_{u}} \frac{p}{q^{k}} \delta_{(J_{1}-j_{u}+k)K_{2},y} 
= \begin{cases} \frac{p}{q^{j_{u}+1}} & 1 \leq j_{y} \leq J_{1}-j_{u} \\ \frac{p}{q^{j_{u}+1}} (1-pq^{J_{1}+1-j_{y}}) & J_{1}-j_{u}+1 \leq j_{y} \leq J_{1} \\ 0 & \text{otherwise} \end{cases}$$
(20)

For  $J_1 + 1 \le j_u < 2(J_1 + 1)$  and  $1 \le j_y \le J_1 - j_u$ , we have

$$\gamma_{0,j_{u},y} = \frac{1}{q} \gamma_{0,j_{u}-1,y} - \frac{p}{q} \gamma_{0,j_{u}-1-J_{1},y} 
= \frac{1}{q} \gamma_{0,j_{u}-1,y} - \frac{p^{2}}{q^{j_{u}-J_{1}+1}} 
= \frac{1}{q^{2}} \gamma_{0,j_{u}-2,y} - \frac{2p^{2}}{q^{j_{u}-J_{1}+1}} 
\vdots 
= \frac{1}{q^{j_{u}-J_{1}}} \gamma_{0,J_{1},y} - \frac{(j_{u}-J_{1})p^{2}}{q^{j_{u}-J_{1}+1}} 
= \frac{p}{q^{j_{u}+1}} - \frac{(j_{u}-J_{1})p^{2}}{q^{j_{u}-J_{1}+1}} = \frac{p}{q^{j_{u}+1}} \left[ 1 - (j_{u}-J_{1})pq^{J_{1}} \right]$$
(21)

From (20) we can see that for  $J_1 + 1 \le j_u < 2(J_1 + 1)$  and  $J_1 - j_u + 1 \le j_v \le J_1$ 

$$\gamma_{0,j_u,y} = \frac{p}{q^{j_u+1}} \left( 1 - pq^{J_1+1-j_y} \right) \left[ 1 - (j_u - J_1)pq^{J_1} \right]$$
 (22)

Put (21) and (22) together we have

$$\gamma_{0,j_{u},y} = \begin{cases} \frac{p}{q^{j_{u}+1}} \left[ 1 - (j_{u} - J_{1})pq^{J_{1}} \right] & 1 \leq j_{y} \leq J_{1} - j_{u} \\ \frac{p}{q^{j_{u}+1}} \left( 1 - pq^{J_{1}+1-j_{y}} \right) \left[ 1 - (j_{u} - J_{1})pq^{J_{1}} \right] & J_{1} - j_{u} + 1 \leq j_{y} \leq J_{1} \\ 0 & \text{otherwise} \end{cases}$$
(23)

Similar to Theorem 4, by induction, from (17), (20) and (23) one can prove that, for  $i_u = i_y = 0$ ,  $j_u \ge 1$ 

$$\varphi(u, y) = \begin{cases} \frac{p}{q^{j_{u+1}}} \left[ 1 + \sum_{n=1}^{\beta} \left( -pq^{J_1} \right)^n \sum_{k=1}^{j_u - nJ_1 - n + 1} a_n(k) \right] & 1 \le j_y \le J_1 - j_u \\ \frac{p(1 - pq^{J_1 + 1 - j_y})}{q^{j_{u+1}}} \left[ 1 + \sum_{n=1}^{\beta} \left( -pq^{J_1} \right)^n \sum_{k=1}^{j_u - nJ_1 - n + 1} a_n(k) \right] & J_1 - j_u + 1 \le j_y \le J_1 \\ 0 & \text{otherwise} \end{cases}$$

$$(24)$$

where  $\beta$  and  $a_n(k)$  have been defined in Theorem 4.

The second case we shall consider is  $1 \le i_u \le K_2 - 1$ . In this case for  $\varphi(u, y)$  to be non-zero, we need  $i_y = K_2 - i_u$ . In the same manner as above, one can derive the following result of  $\varphi(u, y)$  and the

details of derivation will be omitted here: for  $j_u \ge 1$ 

$$\varphi(u, y) = \begin{cases} \frac{p}{q^{j_{n+1}}} \left[ 1 + \sum_{n=1}^{\beta} \left( -pq^{J_1} \right)^n \sum_{k=1}^{j_{n}-nJ_1-n+1} a_n(k) \right] & 0 \le j_y \le J_1 - j_n - 1 \\ \frac{p\left( 1 - pq^{J_1-j_y} \right)}{q^{j_{n+1}}} \left[ 1 + \sum_{n=1}^{\beta} \left( -pq^{J_1} \right)^n \sum_{k=1}^{j_{n}-nJ_1-n+1} a_n(k) \right] & J_1 - j_n \le j_y \le J_1 - 1 \\ 0 & \text{otherwise} \end{cases}$$
(25)

Thus, (18), (19), (24) and (25) form a complete set of explicit expressions of  $\varphi(u, y)$  for  $u \ge 0$  and  $1 \le y \le N - K_2$ .

#### 5. Conclusions

This paper considered a discrete-time risk model with claim correlated premiums. At first, an NCD premium system with three levels of premium was considered, the full premium and discounted ones. Premiums in next time period depend on claim amounts in the previous period, the higher the claims the higher the premiums. Under this structure, a recursion approach was developed to calculating the ultimate ruin probabilities by introducing certain conditions on model parameters. A numerical example is given to illustrate the easiness of applying the recursive approach.

Thereafter, a simplified NCD system with only two levels of premium was examined in greater detail. Explicit results of the ruin probability were derived under similar parameter assumptions. Some discussions regarding a number of practical issues were made afterward with more numerical examples provided. These example have shown that:

- Given the claim distribution and full premium level, the higher the discount offered on premiums under the NCD mechanism, the higher the probability of ruin the insurer needs to face, because of the reduced safety loading level.
- When safety loadings are at the same level, the impact of premium discounts on ruin probabilities is marginal. The difference between the ruin probabilities with two significantly different premium discount levels could be largely devoted to the difference between initial premium amounts, which are excluded from the safety loading calculations. That is to say, the higher the initial premium compares with its discounted level, the more buffer the insurer gets from this initial premium for its own protection.

To end this paper, the joint probability of ruin and the deficit at ruin was also studied in the simplified NCD case. Recursive formulae for the joint probabilities were derived and explicit results were obtained as well.

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